# SUNDAL COLLIER

## **RVRC Holding**

## The future is suddenly 20/20

- Expect stronger sales growth (20%), softer margins (20%) ahead
- Laying the foundations for sustained growth
- We reiterate BUY, target price SEK 75 (80)

## We lower EBIT estimates by 4-6% for '24e-'26e

RVRC missed expectations in Q3, with sales growth of 15% despite 20% growth in January. Due to consumers hunting for campaigns, gross margins were 120bp lower y-o-y and more qualified staff (in e.g. product development) meant that the personnel ratio was 60bp higher. A large positive delta in FX revaluations meant the margin was still roughly flat at 21.3%, for 17% EBIT growth to SEK 102m. This was below FactSet consensus at SEK 110m, however. April is said to have grown in line with Q3, i.e. 15% y-o-y. We extrapolate slightly slower sales momentum and softer gross margins for '4% lower 23/24e EBIT, and expect higher marketing and staff costs to weigh EBIT down by 7-6% despite a 3-7% higher top-line for '24/25e-25/26e.

## Now targets 20% growth, 20% EBIT margins

RVRC has changed its own financial targets (that stretched one more quarter) in the Q3 report. It now targets a sales growth CAGR of 20% until '26/27e, with an EBIT margin of 20% (a level last seen in 2018, it has an accumulated EBIT margin of 24% '19/20-'23/24e). We appreciate that the new targets give the company room to reinvest profits into new products to make it less dependent on its trousers. We also appreciate that it leaves room for further investments in marketing in nascent regions, giving RVRC a longer (and potentially quicker) growth runway. As such, the new targets could be a good step towards sustained profitable growth, in our view.

#### New strategy derisks case, we reiterate BUY

The RVRC share was softer into the Q3 report, and was trading at 13x FactSet cons. NTM EV/EBIT. Our new estimates reflect an EBIT CAGR of 19% '23/24e-25/26e, and a 20% margin looks very achievable, which de-risks estimates. On the back of estimate revisions, we lower our target price to SEK 75 (80) for a target 15x EV/EBIT multiple.

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SEKm	2022	2023	2024e	2025e	2026e		2024e	2025e	2026e
Sales	1,332	1,561	1,860	2,231	2,651	P/E (x)	20.6	17.4	14.5
EBITDA	372	316	400	469	563	P/E adj. (x)	20.3	17.3	14.4
EBITDA margin (%)	28.0	20.2	21.5	21.0	21.2	P/BVPS (x)	4.85	4.09	3.44
EBIT adj.	367	323	396	463	557	EV/EBITDA (x)	15.0	12.3	9.8
EBIT adj. margin (%)	27.6	20.7	21.3	20.7	21.0	EV/EBIT adj. (x)	15.1	12.5	9.9
Pretax profit	364	306	396	467	561	EV/sales (x)	3.23	2.59	2.08
EPS	2.56	2.15	2.77	3.28	3.94	ROE adj. (%)	25.8	25.6	25.9
EPS adj.	2.57	2.26	2.80	3.29	3.95	Dividend yield (%)	2.0	2.3	2.8
Sales growth (%)	48.4	17.2	19.1	20.0	18.8	FCF yield (%)	6.5	5.4	6.5
EPS growth (%)	61.8	-16.1	29.0	18.5	20.1	Le. adj. FCF yld. (%)	6.5	5.3	6.4
						Net IB debt/EBITDA (x)	-1.1	-1.4	-1.7

Source: ABG Sundal Collier, Company Data

## **Reason: Post-results comment**



## Retail

Estimate changes (%)

	2024e	2025e	2026e
Sales	-0.8	2.6	6.7
EBIT	-4.3	-7.3	-6.0
EPS	-4.4	-7.3	-6.0
Source: ABG Sundal Collier			

#### **RVRC-SE/RVRC SS**

Share price (SEK) Target price	7/5/2024 (80.0)	57.05 75.0
MCap (SEKm)		6,442
MCap (EURm)		553
No. of shares (m)		112.9
Free float (%)		47.8
Av. daily volume (k)		861

Q3 Report 7 May 2024

## Performance

Next event



	2024e	2025e	2026e
P/E (x)	20.6	17.4	14.5
P/E adj. (x)	20.3	17.3	14.4
P/BVPS (x)	4.85	4.09	3.44
EV/EBITDA (x)	15.0	12.3	9.8
EV/EBIT adj. (x)	15.1	12.5	9.9
EV/sales (x)	3.23	2.59	2.08
ROE adj. (%)	25.8	25.6	25.9
Dividend yield (%)	2.0	2.3	2.8
FCF yield (%)	6.5	5.4	6.5
Le. adj. FCF yld. (%)	6.5	5.3	6.4
Net IB debt/EBITDA (x)	-1.1	-1.4	-1.7
Le. adj. ND/EBITDA (x)	-1.1	-1.4	-1.7

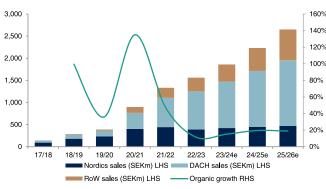
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## **Company description**

RevolutionRace sells affordable active outdoor lifestyle apparel, with a global but Europe-dominated customer base. Since the company's foundation in 2013, the founders have stayed with the company. The strong value-for-money offering has led to an impressive sales and earnings growth, with a sales CAGR of 53% in '18/19-'22/23. The company targets >SEK 2bn in sales in the fiscal year '23/24 while sustaining 25% EBIT margins, and aims to distribute 40-60% of net profits as dividends.

Sustainability information

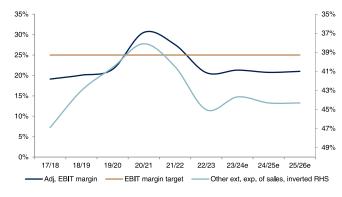
## **RVRC** in six charts



## DACH and RoW drives growth

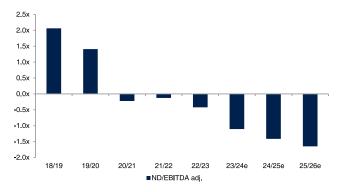
Source: ABG Sundal Collier, company data

#### Marketing drives margin to a large degree



Source: ABG Sundal Collier, company data

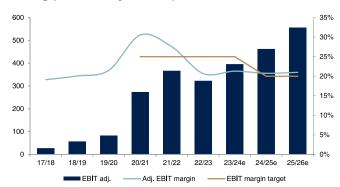
#### Balance sheet is reassuring



Source: ABG Sundal Collier, company data

## **Risks**

While the risk of price pressure is rather low in the niche that RVRC exploits, there could be a risk in price inflation related to marketing spend, should the outdoor wear market become too crowded. Other risks include expansion risk, product development risk, freight cost risk as well as consumer trend risk.



#### Strong profitability development

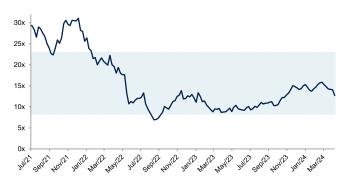
Source: ABG Sundal Collier, company data

#### 600 500 400 300 200 100 0 18/19 19/20 20/21 21/22 22/23 23/24e 24/25e 25/266 EBITDA (SEKm) FCF (SEKm)

#### Strong cash generation

Source: ABG Sundal Collier, company data

Trading at 13x EV/EBIT NTM



Source: ABG Sundal Collier, FactSet

## Estimate changes

	Old	l estimates		Nev	v estimates		Change				
SEKm	23/24e	24/25e	25/26e	23/24e	24/25e	25/26e	23/24e	24/25e	25/26e		
Sales	1,875	2,173	2,486	1,860	2,231	2,651	-1%	3%	7%		
Gross profit	1,339	1,565	1,794	1,322	1,600	1,907	-1%	2%	6%		
Adj. EBITDA	421	506	599	404	469	563	-4%	-7%	-6%		
Adj. EBIT	414	499	592	396	463	557	-4%	-7%	-6%		
EBIT	411	499	592	393	463	557	-4%	-7%	-6%		
PTP	414	503	596	396	467	561	-4%	-7%	-6%		
Net profit	328	400	473	313	371	445	-5%	-7%	-6%		
EPS	3	4	4	2.77	3.28	3.94					
Growth and margins											
Sales growth	20.1%	15.9%	14.4%	19.1%	20.0%	18.8%	-100 bps	400 bps	450 bps		
Organic growth	16.0%	15.5%	14.4%	15.1%	19.5%	18.8%	-90 bps	410 bps	450 bps		
Gross margin	71.4%	72.0%	72.2%	71.1%	71.7%	71.9%	-30 bps	-30 bps	-30 bps		
EBITDA adj. margin	22.5%	23.3%	24.1%	21.7%	21.0%	21.2%	-70 bps	-220 bps	-280 bps		
EBIT adj. margin	22.1%	23.0%	23.8%	21.3%	20.7%	21.0%	-80 bps	-220 bps	-280 bps		
Sales by region											
Nordics	424	440	453	422	449	472	0%	2%	4%		
DACH	1,063	1,245	1,432	1,049	1,265	1,483	-1%	2%	4%		
RoW	388	488	601	388	516	697	0%	6%	16%		

Source: ABG Sundal Collier, company data

## ABGSC P&L estimates by quarter

	Q1'22/23	Q2'22/23	Q3'22/23	Q4'22/23	Q1'23/24	Q2'23/24	Q3'23/24	Q4'23/24e
Net sales	276	509	414	362	342	613	478	427
COGS	-79	-149	-113	-92	-95	-183	-136	-124
Gross profit	197	360	301	270	247	431	342	303
Other external costs	-136	-207	-186	-174	-154	-253	-216	-190
Personnel costs	-21	-41	-22	-25	-24	-31	-28	-30
Other operating costs / income	11	-5	-4	-1	0	-2	6	0
EBITDA adj.	51	119	89	70	69	148	104	83
Adj. EBITDA margin	0	0	0	0	0	0	0	0
Depreciation & amortisation	-1	-1	-2	-2	-2	-2	-2	-2
EBIT adj.	50	118	87	68	67	146	102	81
EBIT	50	106	87	68	67	143	102	81
Net financial expenses	-1	-2	-2	0	0	1	1	1
PTP	49	104	85	68	67	144	103	82
Taxes	-10	-21	-18	-14	-14	-30	-22	-17
Net profit	39	83	67	54	53	114	81	65
Non-controlling interest	0	0	0	0	0	0	0	0
Adj. Net profit	39	95	68	54	53	117	81	66
Sales growth	8%	30%	13%	14%	24%	20%	15%	18%
Organic growth	7%	24%	7%	5%	13%	15%	15%	17%
Gross margin	71%	71%	73%	75%	72%	70%	72%	71%
SG&A-to-sales	53%	50%	51%	55%	52%	47%	50%	52%
EBITDA adj. margin	18%	23%	21%	19%	20%	24%	22%	19%
Adj. EBIT margin	18%	23%	21%	19%	20%	24%	21%	19%
EBIT margin	18%	21%	21%	19%	20%	23%	21%	19%
PTP margin	18%	20%	21%	19%	20%	23%	22%	19%
Tax rate	21%	20%	21%	21%	21%	21%	21%	21%
Net profit adj. margin	14%	16%	16%	15%	15%	19%	17%	15%
Net profit adj. growth	-31%	3%	-17%	-7%	36%	23%	20%	21%

Sales by region	Q1'22/23	Q2'22/23	Q3'22/23	Q4'22/23	Q1'23/24	Q2'23/24	Q3'23/24	Q4'23/24e
Nordics	84	129	91	84	95	139	95	93
DACH	146	277	235	205	180	347	277	245
RoW	46	103	88	73	66	127	106	89
Group	276	509	414	362	342	613	478	427

Source: ABG Sundal Collier, company data

## ABGSC P&L estimates by year

	18/19	19/20	20/21	21/22	22/23	23/24e	24/25e	25/26e
Net sales	284	387	897	1,332	1,561	1,860	2,231	2,651
COGS	-81	-116	-249	-369	-433	-537	-631	-744
Gross profit	203	271	648	963	1,128	1,322	1,600	1,907
Other external costs	-122	-157	-342	-539	-703	-812	-989	-1,175
Personnel costs	-22	-30	-49	-77	-109	-113	-142	-169
Other operating costs / income	-1	1	-2	25	1	4	0	0
EBITDA adj.	58	85	278	372	329	404	469	563
Adj. EBITDA margin	0	0	0	0	0	0	0	0
Depreciation & amortisation	-1	-2	-4	-5	-6	-8	-7	-7
EBIT adj.	57	83	274	367	323	396	463	557
EBIT	57	83	252	367	311	393	463	557
Net financial expenses	-5	-7	-12	-3	-5	3	4	4
PTP	52	76	240	364	306	396	467	561
Taxes	-8	-17	-47	-76	-63	-83	-96	-115
Net profit	45	60	193	288	243	313	371	445
Non-controlling interest	0	0	0	0	0	0	0	0
Adj. Net profit	45	60	211	288	253	316	371	445
Sales growth	100%	36%	132%	48%	17%	19%	20%	19%
Organic growth	100%	36%	135%	47%	11%	15%	20%	19%
Gross margin	71.5%	70.1%	72.3%	72.3%	72.3%	71.1%	71.7%	71.9%
SG&A-to-sales	51%	48%	44%	44%	52%	50%	51%	51%
EBITDA adj. margin	20%	22%	31%	28%	21%	22%	21%	21%
Adj. EBIT margin	20.1%	21.5%	30.5%	27.6%	20.7%	21.3%	20.7%	21.0%
EBIT margin	20%	21%	28%	28%	20%	21%	21%	21%
PTP margin	18%	20%	27%	27%	20%	21%	21%	21%
Tax rate	15%	22%	19%	21%	21%	21%	21%	21%
Net profit adj. margin	16%	15%	24%	22%	16%	17%	17%	17%
Net profit adj. growth	409%	33%	253%	37%	-12%	25%	17%	20%

Source: ABG Sundal Collier, company data

Income Statement (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Sales	-	143	284	387	897	1,332	1,561	1,860	2,231	2,651
COGS	-	-39	-81	-116	-249	-369	-433	-537	-631	-744
Gross profit	0	104	203	271	648	963	1,128	1,322	1,600	1,907
Other operating items	0	-77	-146	-188	-391	-590	-812	-923	-1,131	-1,344
EBITDA	Ő	27	57	83	257	372	316	400	469	563
Depreciation and amortisation	0	0	0	0	-4	-5	-4	-6	-5	-5
•	-	0	0	0	-4	-5	-4	-0	-2	-2
of which leasing depreciation	0	27	57	83	253	368	312	- <u>-</u> 394	- <u>-</u> 464	-2 558
EBITA	U				<b>233</b> -22		-12			
EO Items	-	0	0	0		0		-3	0	0
Impairment and PPA amortisation	0	0	0	0	-1	-1	-1	-1	-1	-1
EBIT	-	27	57	83	252	367	311	393	463	557
Net financial items	0	-7	-5	-7	-12	-3	-5	3	4	4
Pretax profit	0	20	52	76	240	364	306	396	467	561
Tax	-	-11	-8	-17	-47	-76	-63	-83	-96	-115
Net profit	0	9	45	60	193	288	243	313	371	445
Minority interest	-	0	0	0	0	0	0	0	0	0
Net profit discontinued	-	0	0	0	0	0	0	0	0	0
Net profit to shareholders	0	9	45	60	193	288	243	313	371	445
EPS	-	0.08	0.40	0.53	1.58	2.56	2.15	2.77	3.28	3.94
EPS adj.	-	0.08	0.40	0.53	1.77	2.57	2.26	2.80	3.29	3.95
Total extraordinary items after tax	0	0	0	0	-22	0	-12	-3	0	0
Leasing payments	0	0	0	0	0	0	0	0	0	0
Tax rate (%)		55.6	14.5	21.7	19.5	20.8	20.6	20.9	20.6	20.6
Gross margin (%)		72.9	71.5	70.1	72.3	72.3	72.3	71.1	71.7	71.9
EBITDA margin (%)		19.1	20.1	21.5	28.6	28.0	20.2	21.5	21.0	21.2
EBITA margin (%)		19.1	20.1	21.5	28.2	27.6	20.0	21.2	20.8	21.0
EBIT margin (%)		19.1	20.1	21.5	28.1	27.6	19.9	21.2	20.0	21.0
		13.9	18.4	19.7	26.8	27.3	19.6	21.7	20.9	21.0
Pre-tax margin (%)		6.2	15.8	15.4	20.0 21.6	27.5	19.0 15.6	21.3 16.8	20.9 16.6	16.8
Net margin (%)					21.0	21.0	15.0		10.0	10.0
Growth Rates y-o-y	-	-	-	-	-	-	-	-	-	-
Sales growth (%)			99.5	36.0	132.0	48.4	17.2	19.1	20.0	18.8
EBITDA growth (%)			109.5	45.6	208.9	45.0	-15.2	26.6	17.3	20.0
EBITA growth (%)			109.5	45.6	204.2	45.3	-15.2	26.5	17.8	20.2
EBIT growth (%)			NM	45.6	NM	45.5	-15.3	26.5	17.7	20.3
Net profit growth (%)			408.7	33.1	223.9	49.0	-15.6	28.8	18.4	20.1
EPS growth (%)			408.7	33.5	198.2	61.8	-16.1	29.0	18.5	20.1
Profitability	-	-	-	-	-	-	-	-	-	-
ROE (%)		2.7	6.6	9.0	27.9	33.2	23.1	25.5	25.5	25.8
ROE adj. (%)		2.7	6.6	9.0	31.2	33.3	24.3	25.8	25.6	25.9
ROCE (%)		6.8	7.0	9.8	27.1	36.7	28.9	32.1	32.1	32.5
ROCE adj. (%)		6.8	7.0	9.8	29.6	36.8	30.1	31.9	31.7	32.2
ROIC (%)		3.1	6.2	8.4	28.3	35.9	25.8	33.3	41.2	47.9
ROIC adj. (%)		3.1	6.2	8.4	30.7	35.9	26.8	33.6	41.2	47.9
Adj. earnings numbers	-	-	-	-	-	-	-	-	-	-
EBITDA adj.	0	27	57	83	279	372	328	403	469	563
EBITDA adj. margin (%)		19.1	20.1	21.5	31.1	28.0	21.0	21.7	21.0	21.2
EBITDA lease adj.	0	27	57	83	279	372	328	403	469	563
EBITDA lease adj. margin (%)		 19.1	20.1	21.5	31.1	28.0	21.0	21.7	21.0	21.2
EBITA adj.	0	27	57	83	275	368	324	397	464	558
-		19.1	20.1	21.5	30.6	27.6	20.7	21.4	20.8	21.0
EBITA adj. margin (%)		27	20.1 57		30.0 274	367		27.4 396	463	27.0 557
EBIT adj.				83 21 5			323			
EBIT adj. margin (%)		19.1	20.1	21.5	30.5	27.6	20.7	21.3	20.7	21.0
Pretax profit Adj.	0	20	52	76	263	364	319	400	468	562
Net profit Adj.	0	9	45	60	216	289	256	317	372	447
Net profit to shareholders adj.	0	9	45	60	216	289	256	317	372	447
Net adj. margin (%)		6.2	15.8	15.4	24.1	21.7	16.4	17.1	16.7	16.8
Source: ABG Sundal Collier, Company D	lata									

Source: ABG Sundal Collier, Company Data

Cash Flow (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
EBITDA	0	27	57	83	257	372	316	400	469	563
Net financial items	0	-7	-5	-7	-12	-3	-5	3	4	4
Paid tax	0	-11	-8	-17	-47	-76	-63	-83	-96	-115
Non-cash items	0	-9	1	-5	-22	-0	-7	1	1	1
Cash flow before change in WC	0	-0	46	55	176	294	241	321	377	452
Change in working capital	0	-36	-7	66	49	-229	-54	111	-24	-27

Cash Flow (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Operating cash flow	-	-36	38	121	225	65	187	432	354	425
Capex tangible fixed assets	-	0	-2	-0	-0	-0	-4	-1	-3	-4
Capex intangible fixed assets	-	0	-1	-7	-3	-3	-2	-10	-4	-5
Acquisitions and Disposals	0	-377	0	0	0	0	0	0	0	0
Free cash flow	0	-413	35	114	222	62	181	422	346	416
Dividend paid	-	0	0	-132	-110	-72	-87	-97	-126	-148
Share issues and buybacks	0	0	0	0	17	-1	8	2	0	0
Leasing liability amortisation	0	0	-1	-1	-2	-2	-3	-4	-2	-2
Other non-cash items Balance Sheet (SEKm)	0 <b>2017</b>	242 2018	-7 <b>2019</b>	9 <b>2020</b>	54 <b>2021</b>	-3 <b>2022</b>	-5 <b>2023</b>	-16 <b>2024e</b>	0 2025e	0 2026e
	- 2017	617	617	617	617	617	617	617	617	617
Goodwill Other intangible assets	- 0	171	172	179	180	181	180	187	190	193
Tangible fixed assets	-	0	2	2	2	101	3	2	2	3
Right-of-use asset	0	0	7	6	6	8	14	12	12	12
Total other fixed assets	0	1	1	1	2	1	2	2	2	2
Fixed assets	0	790	800	805	805	808	816	819	823	827
Inventories	-	54	63	20	83	434	395	409	491	583
Receivables	-	6	3	0	1	0	0	0	0	0
Other current assets	-	7	12	14	30	78	72	76	91	107
Cash and liquid assets	-	18	37	117	296	75	154	459	677	942
Total assets	0	874	916	956	1,215	1,394	1,437	1,764	2,081	2,459
Shareholders equity	0	653	698	627	760	975	1,131	1,330	1,574	1,871
Minority	-	0	0	0	0	0	0	0	0	0
Total equity	0	653	698	627	760	975	1,131	1,330	1,574	1,871
Long-term debt	-	131	114	230	229	20	0	0	0	0
Pension debt	-	0	0	0	0	0 0	0	0 0	0	0
Convertible debt	-	0 0	0 8	0 7	0 6	0 8	0 15	13	0 13	0 13
Leasing liability	0 0	43	ہ 43	7 35	36	° 36	35	35	35	35
Total other long-term liabilities Short-term debt	-	43 16	43 16	0	0	0	0	0	0	0
Accounts payable	_	7	16	13	99	185	91	149	178	212
Other current liabilities	0	23	20	44	86	171	165	238	280	328
Total liabilities and equity	0	874	916	956	1,215	1,394	1,437	1,764	2,081	2,459
Net IB debt	0	128	100	119	-63	-48	-141	-448	-666	-931
Net IB debt excl. pension debt	0	128	100	119	-63	-48	-141	-448	-666	-931
Net IB debt excl. leasing	0	127	93	112	-69	-56	-156	-461	-679	-944
Capital employed	0	800	836	864	994	1,003	1,146	1,343	1,587	1,884
Capital invested	0	781	799	746	696	926	990	881	908	940
Working capital	0	36	43	-23	-72	157	211	99	123	150
EV breakdown	-	-	-	-	-	-	-	-	-	-
Market cap. diluted (m)	0	6,442	6,442	6,421	6,974	6,420	6,458	6,449	6,442	6,442
Net IB debt adj.	0	128	100	119	-63	-48	-141	-448	-666	-931
Market value of minority	0	0	0	0	0	0	0	0	0	0
Reversal of shares and participations	0	0	0	0	0	0	0	0	0	0
Reversal of conv. debt assumed	-	-	-	-	-	-	_	-	-	-
equity										
EV	0	6,570	6,542	6,540	6,911	6,371	6,317	6,001	5,776	5,511
Total assets turnover (%)		32.6	31.8	41.3	82.6	102.1	110.2	116.2	116.0	116.8
Working capital/sales (%)		12.6	13.9	2.7	-5.3	3.2	11.8	8.3	5.0	5.1
Financial risk and debt service	-	-	-	-	-	-	-	-	-	-
Net debt/equity (%)		19.5	14.4	18.9	-8.3	-4.9	-12.5	-33.7	-42.3	-49.8
Net debt / market cap (%)		2.0	1.6	1.8	-0.9	-0.8	-2.2	-7.0	-10.3	-14.5
Equity ratio (%)		74.8 10.5	76.3	65.6 18.0	62.5	69.9	78.7 12.5	75.4	75.6	76.1
Net IB debt adj. / equity (%)		19.5 1.81	14.4 2.22	18.9 2.64	-8.3 2.21	-4.9 1.65	-12.5 2.42	-33.7 2.45	-42.3 2.74	-49.8 3.02
Current ratio EBITDA/net interest		3.7	2.22 12.4	2.64 12.0	2.21	1.65	2.42 68.7	2.45 133.2	2.74 117.2	3.02 140.7
Net IB debt/EBITDA (x)		4.7	12.4	12.0	-0.2	-0.1	-0.4	-1.1	-1.4	-1.7
Net IB debt/EBITDA (x)		4.7	1.6	1.3	-0.2	-0.2	-0.5	-1.1	-1.4	-1.7
Interest coverage		3.7	12.4	12.0	21.1	111.4	67.7	131.4	116.1	139.5
Source: ABG Sundal Collier, Company D										
		0040	0040	0000	0004	0000	0000	0004-	0005-	2022
Share Data (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Actual shares outstanding	-	113 113	113 113	113 113	122 122	113 113	113 113	113 113	113 113	113 113
Actual shares outstanding (avg)	0	113	113	113	122	113	113	113	113	113

Share Data (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
All additional shares	0	113	0	-0	10	-10	1	-0	-0	0
Issue month	-	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Assumed dil. of shares from conv.	-	0	0	0	0	0	0	0	0	0
As. dil. of shares from conv. (avg)	-	0	0	0	0	0	0	0	0	0
Conv. debt not assumed as equity	-	-	-	-	0	0	0	0	0	0
No. of warrants	-	-	-	-	0	0	0	0	0	0
Market value per warrant	-	-	-	-	0	0	0	0	0	0
Dilution from warrants	-	0	0	0	0	0	0	0	-	-
Issue factor	-	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Actual dividend per share	-	0.00	1.17	0.98	0.59	0.77	0.86	1.12	1.31	1.58
Reported earnings per share	-	0.08	0.40	0.53	1.56	2.56	2.15	2.77	3.28	3.94

Source: ABG Sundal Collier, Company Data

Valuation and Ratios (SEKm)	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e
Shares outstanding adj.	0	113	113	113	122	113	113	113	113	113
Diluted shares adj.	0	113	113	113	122	113	113	113	113	113
EPS	-	0.08	0.40	0.53	1.58	2.56	2.15	2.77	3.28	3.94
Dividend per share	-	0.00	1.17	0.98	0.59	0.77	0.86	1.12	1.31	1.58
EPS adj.	-	0.08	0.40	0.53	1.77	2.57	2.26	2.80	3.29	3.95
BVPS	-	5.79	6.18	5.57	6.21	8.66	9.99	11.76	13.94	16.57
BVPS adj.	-	-1.19	-0.80	-1.50	-0.31	1.57	2.95	4.66	6.80	9.39
Net IB debt/share	-	1.13	0.89	1.05	-0.52	-0.43	-1.25	-3.97	-5.89	-8.25
Share price	57.05	57.05	57.05	57.05	57.05	57.05	57.05	57.05	57.05	57.05
Market cap. (m)	0	6,442	6,442	6,421	6,974	6,420	6,458	6,449	6,442	6,442
Valuation	-	-	-	-	-	-	-	-	-	-
P/E (x)		730.7	143.6	107.6	36.1	22.3	26.6	20.6	17.4	14.5
EV/sales (x)		46.07	23.00	16.91	7.70	4.78	4.05	3.23	2.59	2.08
EV/EBITDA (x)		241.1	114.6	78.7	26.9	17.1	20.0	15.0	12.3	9.8
EV/EBITA (x)		241.1	114.6	78.7	27.3	17.3	20.3	15.2	12.4	9.9
EV/EBIT (x)		241.1	114.6	78.7	27.4	17.4	20.3	15.3	12.5	9.9
Dividend yield (%)	0.0	0.0	2.0	1.7	1.0	1.4	1.5	2.0	2.3	2.8
FCF yield (%)	0.0	-6.4	0.5	1.8	3.2	1.0	2.8	6.5	5.4	6.5
Le. adj. FCF yld. (%)	0.0	-6.4	0.5	1.8	3.2	0.9	2.8	6.5	5.3	6.4
P/BVPS (x)		9.86	9.23	10.24	9.18	6.59	5.71	4.85	4.09	3.44
P/BVPS adj. (x)	57.05	-47.83	-71.04	-38.08	-186.97	36.23	19.36	12.25	8.39	6.08
P/E adj. (x)		730.7	143.6	107.6	32.3	22.2	25.3	20.3	17.3	14.4
EV/EBITDA adj. (x)		241.1	114.6	78.7	24.8	17.1	19.3	14.9	12.3	9.8
EV/EBITA adj. (x)		241.1	114.6	78.7	25.2	17.3	19.5	15.1	12.4	9.9
EV/EBIT adj. (x)		241.1	114.6	78.7	25.2	17.4	19.6	15.1	12.5	9.9
EV/CE (x)		8.2	7.8	7.6	7.0	6.4	5.5	4.5	3.6	2.9
Investment ratios	-	-	-	-	-	-	-	-	-	-
Capex/sales (%)		0.0	1.1	1.8	0.4	0.2	0.4	0.6	0.4	0.4
Capex/depreciation					0.8	0.7	2.7	2.9	3.0	3.6
Capex tangibles / tangible fixed assets		0.0	99.5	6.9	6.7	25.4	118.3	34.8	168.5	143.9
Capex intangibles / definite intangibles		0.0	0.5	3.9	1.7	1.6	1.4	5.3	2.4	2.7
Depreciation on intang / def. intang		0	0	0	0	0	0	0	0	0
Depreciation on tangibles / tangibles		0.00	0.00	0.00	256.20	361.54	73.33	198.38	130.92	94.12

Source: ABG Sundal Collier, Company Data

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HOLD	30.28%	2%	1.83%	
SELL	5.00%	0%	0.00%	

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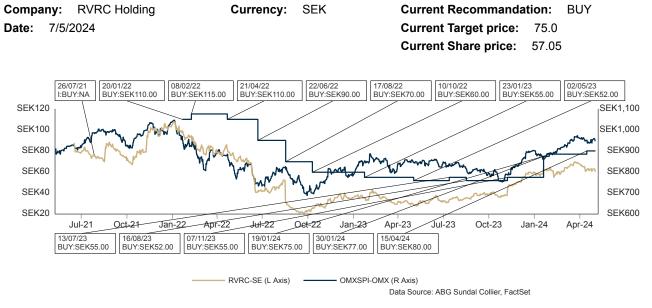
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