AAK

Mix took another leap

- EBIT/kg grew 11% y-o-y
- ...fully offsetting -5% organic volume growth
- We reiterate BUY, 18x '25e P/E is near 10Y low

Q1 in brief: solid performance, EBIT +1% y-o-y

Despite softer end-markets and a divestment of the Hillside plant (which contributed 5% of volumes), AAK grew EBIT 1% y-o-y in Q1. This was partly driven by deliberate mix improvements; it did not renew contracts for low-value side-streams in its internal industrials sub-segment and the bakery product development was soft. It was also partly because it outperformed market volumes in its high-value segments (e.g. Barry Callebaut reported volumes -7% y-o-y in Dec-Feb, AAK's CCF segment shrank 4% y-o-y) due to high cocoa prices. EBIT/kg thus grew 11% y-o-y on a 28% comp. As the next step towards its SEK 3 in EBIT/kg aspiration, it is initiating a cost savings programme and will take one-off costs of SEK 200-250m in Q2. Expected savings are SEK ~300m per annum from mid-2026, or SEK ~0.15/kg.

Lower volume estimates offset by better EBIT/kg

On the back of lowered peer guidance for 2025 volumes (Barry Callebaut now expects negative mid-single-digit growth), increased uncertainty post-tariffs and softer consumer sentiment, we lower our volume estimates by 4% in this note. We assess the EBIT/kg uplift as lasting and thus raise our EBIT/kg forecasts by 6-7% for '25-'27 for 2% higher EBIT for the same period. As we have highlighted previously, AAK's localised production means tariffs have a limited direct impact. Some ingredient imports (e.g. palm oil to the US) could become more expensive, but (large) price changes in raw materials are handled day-to-day regardless.

Good entry into defensive quality name

After the soft reaction to the report, AAK is trading at 18x our '25e adj. P/E. This is near L10Y lows, and well below the typical 21x-26x trading range. We maintain our view that AAK's EBIT/kg trajectory will drive EBIT growth and thus the share. We reiterate BUY.

Analyst(s): benjamin.wahlstedt@abgsc.se, +46 8 566 286 73 fredrik.ivarsson@abgsc.se, +46 8 566 286 95

Source: ABG Sundal Collier, Company Data

SEKm	2023	2024	2025e	2026e	2027e
Sales	46,028	45,052	48,347	50,128	52,421
EBITDA	4,993	5,758	5,716	6,352	6,754
EBITDA margin (%)	10.8	12.8	11.8	12.7	12.9
EBIT adj.	4,116	4,896	5,087	5,472	5,854
EBIT adj. margin (%)	8.9	10.9	10.5	10.9	11.2
Pretax profit	3,816	4,656	4,642	5,421	5,904
EPS	11.35	13.63	13.62	15.87	17.28
EPS adj.	11.78	14.06	14.73	16.32	17.75
Sales growth (%)	-8.7	-2.1	7.3	3.7	4.6
EPS growth (%)	66.1	20.1	-0.0	16.5	8.9

Reason: Post-results comment



Food & Beverages

Estimate changes (%)

	2025e	2026e	2027e
Sales	-2.4	-2.9	-2.9
EBIT	-3.0	2.1	2.2
EPS	-3.6	1.6	1.9
Source: ARC Sundal Collier			

AAK-SE/AAK SS

Share price (SEK)	23/4/2025	254.80
Target price		340.0

MCap (SEKm)	69,302
MCap (EURm)	6,342
No. of shares (m)	259.6
Free float (%)	69.5
Av. daily volume (k)	348

Next event Q2 Report 17 July 2025

Performance



	2025e	2026e	2027e
P/E (x)	18.7	16.1	14.7
P/E adj. (x)	17.3	15.6	14.4
P/BVPS (x)	3.18	2.81	2.50
EV/EBITDA (x)	11.9	10.1	9.2
EV/EBIT adj. (x)	13.4	11.8	10.6
EV/sales (x)	1.41	1.29	1.19
ROE adj. (%)	18.9	19.3	18.6
Dividend yield (%)	2.2	2.4	2.6
FCF yield (%)	1.8	7.8	5.8
Le. adj. FCF yld. (%)	1.6	7.6	5.6
Net IB debt/EBITDA (x)	0.3	-0.3	-0.6
Le. adj. ND/EBITDA (x)	0.2	-0.4	-0.7

Company description

AAK specialises in the refining of vegetable oils. Sold products are relevant for a range of applications, from bakery margarine to plant-based meat. A close cooperation and co-development with clients are key in the strategy of focusing on speciality and custom-made solutions. The company targets 10% annual EBIT growth and reaching an EBIT/kg of SEK 3 by 2030.

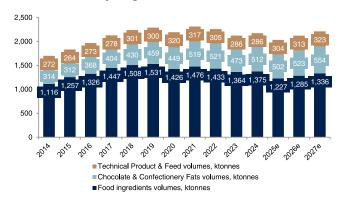
Sustainability information

Risks

The main operational risk for AAK relates to its dependence on the price development of the underlying raw materials, a factor that AAK can have limited control over. Sustainability issues regarding palm oil especially poses a risk to AAK's reputation both directly and indirectly through its customers.

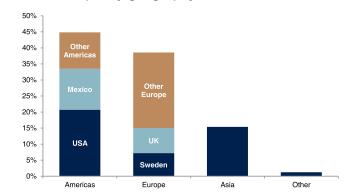
AAK in six charts

Volumes sold by segment



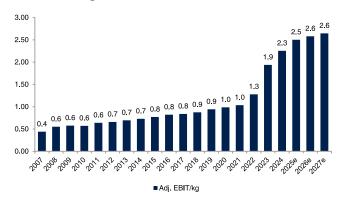
Source: ABG Sundal Collier, company data

Net sales split by geography, 2024



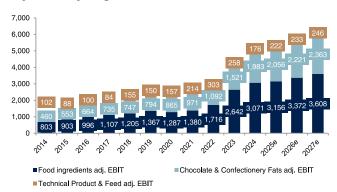
Source: ABG Sundal Collier, company data

...and EBIT/kg of SEK 3



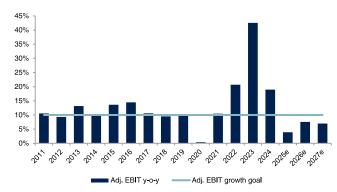
Source: ABG Sundal Collier, company data

Adj. EBIT by segment



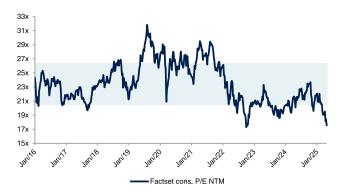
Source: ABG Sundal Collier, company data

AAK targets 10% EBIT growth per year



Source: ABG Sundal Collier, company data

Trading near 10y P/E lows



Source: ABG Sundal Collier, Factset

Estimate changes

We cut our volume estimates by 4% in this update on the soft volume development in Q1, higher geopolitical uncertainty resulting in lower consumer confidence and softer signals for peers since our preview. Counteracting the lower volume development is further improved mix (as evidenced by AAK's EBIT growth of 1% in Q1 on 5% lower volumes organically) and thereby also EBIT/kg. We include one-off costs in the middle of AAK's SEK 200-250m guidance for Q2, relating to the cost savings initiative.

Estimate changes

	Old	estimates		Nev	v estimates		Percentage change			
SEKm	2025e	2026e	2027e	2025e	2026e	2027e	2025e	2026e	2027e	
Volume (ktonnes)	2,128	2,215	2,312	2,033	2,121	2,213	-4%	-4%	-4%	
EBITDA adj.	5,890	6,267	6,668	5,941	6,352	6,754	1%	1%	1%	
EBIT adj.	5,010	5,357	5,728	5,087	5,472	5,854	2%	2%	2%	
NRIs	0	0	0	-225	0	0	n.a.	n.a.	n.a.	
EBIT	5,010	5,357	5,728	4,862	5,472	5,854	-3%	2%	2%	
PTP	4,837	5,340	5,796	4,650	5,430	5,913	-4%	2%	2%	
Net profit	3,676	4,058	4,405	3,543	4,127	4,494	-4%	2%	2%	
EPS	14.1	15.6	17.0	13.6	15.9	17.3	-4%	2%	2%	
Growth and margins										
Volume growth	-2.1%	4.1%	4.4%	-6.4%	4.3%	4.3%	-440 bps	20 bps	0 bps	
of which organic	2.5%	4.1%	4.4%	-1.8%	4.3%	4.3%	-430 bps	20 bps	0 bps	
Adj. EBIT/kg	2,35	2,42	2.48	2.50	2.58	2.65	6%	7%	7%	
Segments										
Food ingredients volumes	1,290	1,342	1,396	1,227	1,285	1,336	-5%	-4%	-4%	
Food ingredients adj. EBIT	2,991	3,189	3,383	3,156	3,372	3,608	6%	6%	7%	
Food Ingredients adj. EBIT/kg	2.32	2.38	2.42	2.57	2.62	2.70	11%	10%	11%	
CCF volumes	530	556	590	502	523	554	-5%	-6%	-6%	
CCF adj. EBIT	2,121	2,261	2,432	2,056	2,221	2,363	-3%	-2%	-3%	
CCF adj. EBIT/kg	4.00	4.06	4.12	4.10	4.25	4.27	2%	5%	3%	
TP&F volumes	308	317	326	304	313	323	-1%	-1%	-1%	
TP&F adj. EBIT	251	268	281	222	233	246	-12%	-13%	-13%	
TP&F adj. EBIT/kg	0.81	0.84	0.86	0.73	0.74	0.76	-11%	-12%	-12%	

Source: ABG Sundal Collier, company data

ABGSC P&L estimates by quarter

AAK, SEKm	Q1'23	Q2'23	Q3'23	Q4'23	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25e	Q3'25e	Q4'25e
Sales volume, ktonnes	541	505	529	548	556	525	551	541	503	492	512	526
EBITDA	1,180	1,086	1,392	1,335	1,466	1,336	1,469	1,487	1,470	1,202	1,501	1,543
EBIT	952	880	1,143	1,141	1,254	1,118	1,256	1,268	1,261	987	1,286	1,328
Adj. EBIT	952	880	1,143	1,141	1,254	1,118	1,256	1,268	1,261	1,212	1,286	1,328
PTP	875	812	1,058	1,079	1,231	1,070	1,155	1,204	1,216	928	1,231	1,275
Net profit	662	615	807	870	934	809	871	928	934	705	935	969
EPS	2.55	2.37	3.10	3.34	3.60	3.11	3.35	3.57	3.59	2.71	3.60	3.72
Per kg KPIs												
EBIT/kg	1.8	1.7	2.2	2.1	2.3	2.1	2.3	2.3	2.5	2.0	2.5	2.5
Adj. EBIT/kg	1.8 52.4%	1.7 54.7%	2.2 46.9%	2.1 52.8%	2.3 28.2%	2.1 22.2%	2.3 5.5%	2.3 12.6%	2.5 11.2%	2.5 15.7%	2.5 10.3%	2.5 7.6%
Adj. EBIT/kg, y-o-y	52.4%	54.7%	46.9%	5∠.8%	28.2%	22.2%	5.5%	12.0%	11.2%	15.7%	10.3%	7.0%
Growth and margins												
Volume, y-o-y	-5.9% -3.3%	-8.8% -8.8%	-5.4% -5.4%	-4.0% -4.0%	2.8% 2.8%	4.0% 4.0%	4.2% 4.2%	-1.3% -1.3%	-9.5% -4.9%	-6.3% -1.5%	-7.2% -2.6%	-2.7% 1.9%
o/w organic EBITDA margin	-3.3% 9.6%	-6.6% 9.7%	-5.4% 12.0%	-4.0% 12.3%	2.6% 13.2%	12.1%	4.2% 13.2%	12.7%	12.5%	10.0%	12.3%	12.5%
EBIT margin	7.7%	7.8%	9.8%	10.5%	11.3%	10.1%	11.2%	10.8%	10.7%	8.2%	10.5%	10.8%
Adj. EBIT margin	7.7%	7.8%	9.8%	10.5%	11.3%	10.1%	11.2%	10.8%	10.7%	10.1%	10.5%	10.8%
Adj. EBIT y-o-y	43.4%	41.0%	39.1%	46.7%	31.7%	27.0%	9.9%	11.1%	0.6%	8.4%	2.4%	4.7%
EPS, y-o-y	34.9%	293.3%	31.4%	68.7%	40.8%	31.8%	8.1%	6.9%	-0.3%	-12.7%	7.3%	4.3%
Segment breakdown												
Food ingredients												
Volume, ktonnes	337	334	343	350	344	346	348	337	297	302	309	319
Adj. EBIT	582	636	739	685	779	755	770	767	769	770	788	829
Adj. EBIT/kg	1.7	1.9	2.2	2.0	2.3	2.2	2.2	2.3	2.6	2.6	2.6	2.6
Chocolate and Confectionery Fats												
Volume, ktonnes	124	107	119	123	133	122	133	124	128	118	130	125
Adj. EBIT	327	275	438	481	505	433	525	520	523	479	534	520
Adj. EBIT/kg	2.6	2.6	3.7	3.9	3.8	3.5	3.9	4.2	4.1	4.1	4.1	4.2
Technical Products and Feed												
Volume, ktonnes	80	64	67	75	79	57	70	80	78	72	72	82
Adj. EBIT	108	44	47	59	53	9	45	69	52	51	51	68
Adj. EBIT/kg	1.4	0.7	0.7	8.0	0.7	0.2	0.6	0.9	0.7	0.7	0.7	0.8

Source: ABG Sundal Collier, company data

ABGSC P&L estimates by year

AAK, SEKM	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Sales volume, ktonnes	1,967	2,129	2,239	2,290	2,195	2,312	2,259	2,123	2,173	2,033	2,121	2,213
EBITDA	2,079	2,277	2,508	2,830	2,922	3,047	3,337	4,993	5,758	5,716	6,352	6,754
EBIT	1,615	1,786	1,956	2,143	2,168	2,089	2,538	4,116	4,896	4,862	5,472	5,854
Adj. EBIT	1,615	1,786	1,956	2,158	2,166	2,393	2,888	4,116	4,896	5,087	5,472	5,854
PTP	1,445	1,666	1,829	2,012	2,041	1,987	2,350	3,824	4,660	4,650	5,430	5,913
Net profit	1,040	1,212	1,340	1,513	1,582	1,447	1,780	2,954	3,542	3,543	4,127	4,494
EPS	3.95	4.71	5.21	5.86	6.15	5.58	6.83	11.35	13.63	13.62	15.87	17.28
Per kg KPIs												
EBIT/kg	0.8	0.8	0.9	0.9	1.0	0.9	1.1	1.9	2.3	2.4	2.6	2.6
Adj. EBIT/kg	0.8	0.8	0.9	0.9	1.0	1.0	1.3 23.5%	1.9 51.7%	2.3	2.5	2.6 3.1%	2.6 2.5%
Adj. EBIT/kg, y-o-y	6.7%	2.2%	4.1%	7.9%	4.7%	4.9%	23.5%	51.7%	16.2%	11.1%	3.1%	2.5%
Growth and margins												
Volume, y-o-y	7.3%	8.2% 4.7%	5.2% 5.2%	2.3%	-4.1% 5.00/	5.3%	-2.3%	-6.0%	2.4%	-6.4%	4.3%	4.3%
o/w organic EBITDA margin	1.8% 9.4%	4.7% 8.6%	5.2% 9.1%	1.6% 9.9%	-5.3% 10.5%	5.2% 8.6%	-0.3% 6.6%	-5.4% 10.8%	2.4% 12.8%	-1.8% 11.8%	4.3% 12.7%	4.3% 12.9%
EBIT Margin	7.3%	6.8%	7.1%	7.5%	7.8%	5.9%	5.0%	8.9%	10.9%	10.1%	10.9%	11.2%
Adj. EBIT margin	7.3%	6.8%	7.1%	7.6%	7.8%	6.7%	5.7%	8.9%	10.9%	10.1%	10.9%	11.2%
Adj. EBIT v-o-v	14.5%	10,6%	9.5%	10.3%	0.4%	10,5%	20.7%	42.5%	19.0%	3.9%	7.6%	7.0%
EPS, y-o-y	7.0%	19.0%	10.9%	12.3%	4.9%	9.3%	22.4%	66.2%	20.0%	0.0%	16.5%	8.9%
Segment breakdown									_			
Food ingredients												
Volume, ktonnes	1,326	1,447	1,508	1,531	1,426	1,476	1,433	1,364	1,375	1,227	1,285	1,336
Adj. EBIT	996	1,107	1,205	1,367	1,287	1,380	1,716	2,642	3,071	3,156	3,372	3,608
Adj. EBIT/kg	0.8	0.8	0.8	0.9	0.9	0.9	1.2	1.9	2.2	2.6	2.6	2.7
Chocolate and Confectionery Fats												
Volume, ktonnes	368	404	430	459	449	519	521	473	512	502	523	554
Adj. EBIT	664	735	747	794	865	971	1,092	1,521	1,983	2,056	2,221	2,363
Adj. EBIT/kg	1.8	1.8	1.7	1.7	1.9	1.9	2.1	3.2	3.9	4.1	4.2	4.3
Technical Products and Feed												
Volume, ktonnes	273	278	301	300	320	317	305	286	286	304	313	323
Adj. EBIT	100	84	155	150	157	214	303	258	176	222	233	246
Adj. EBIT/kg	0.4	0.3	0.5	0.5	0.5	0.7	1.0	0.9	0.6	0.7	0.7	0.8

Source: ABG Sundal Collier, company data

Income Statement (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Sales	27,592	28,510	27,934	35,452	50,425	46,028	45,052	48,347	50,128	52,421
COGS	-20,723	-20,743	-20,572	-27,697	-40,661	-34,296	-32,056	-35,423	-36,658	-38,334
Gross profit	6,869	7,767	7,362	7,755	9,764	11,732	12,996	12,924	13,471	14,087
Other operating items	-4,361	-4,937	-4,440	-4,708	-6,427	-6,739	-7,238	-7,208	-7,119	-7,332
EBITDA	2,508	2,830	2,922	3,047	3,337	4,993	5,758	5,716	6,352	6,754
Depreciation and amortisation	-428	-559	-622	-822	-659	-733	-714	-702	-724	-740
of which leasing depreciation	0	-122	-154	-151	-152	-181	-197	-148	-148	-148
EBITA	2,080	2,271	2,300	2,225	2,678	4,260	5,044	5,014	5,628	6,014
EO Items	0 -124	-15	122	-304	-350	0	148	-225 -152	0 156	0 -160
Impairment and PPA amortisation EBIT	1,956	-128 2,143	-132 2,168	-136 2,089	-140 2,538	-144 4,116	-148 4,896	4,8 62	-156 5,472	5,8 54
Net financial items	-127	-131	-127	-102	-188	-292	-236	-212	-42	5 9
Pretax profit	1,811	1,986	2,023	1,977	2,340	3,816	4,656	4,642	5,421	5,904
Tax	-489	-499	-459	-540	-570	-870	-1,118	-1,106	-1,303	-1,419
Net profit	1,322	1,487	1,564	1,437	1,770	2,946	3,538	3,536	4,118	4,485
Minority interest	-	-	-	-	-	-	-	-	-	-
Net profit discontinued	-	-	-	-	-	-	-	-	-	-
Net profit to shareholders	1,322	1,487	1,564	1,437	1,770	2,946	3,538	3,536	4,118	4,485
EPS	5.21	5.86	6.15	5.58	6.83	11.35	13.63	13.62	15.87	17.28
EPS adj.	5.57	6.28	6.55	6.83	8.27	11.78	14.06	14.73	16.32	17.75
Total extraordinary items after tax	0	-11	2	-221	-265	0	0	-171	0	0
Leasing payments	0	-122	-154	-151	-152	-181	-197	-148	-148	-148
Tax rate (%)	27.0	25.1	22.7	27.3	24.4	22.8	24.0	23.8	24.0	24.0
Gross margin (%)	24.9	27.2	26.4	21.9	19.4	25.5	28.8	26.7	26.9	26.9
EBITDA margin (%)	9.1 7.5	9.9 8.0	10.5 8.2	8.6 6.3	6.6 5.3	10.8 9.3	12.8 11.2	11.8 10.4	12.7 11.2	12.9 11.5
EBITA margin (%) EBIT margin (%)	7.5 7.1	7.5	7.8	5.9	5.0	9.3 8.9	10.9	10. 4 10.1	10.9	11.5 11.2
Pre-tax margin (%)	6.6	7.0	7.0	5.6	4.6	8.3	10.3	9.6	10.9	11.3
Net margin (%)	4.8	5.2	5.6	4.1	3.5	6.4	7.9	7.3	8.2	8.6
Growth Rates y-o-y		-	-	-	-	-	-		-	-
Sales growth (%)	4.4	3.3	-2.0	26.9	42.2	-8.7	-2.1	7.3	3.7	4.6
EBITDA growth (%)	10.1	12.8	3.3	4.3	9.5	49.6	15.3	-0.7	11.1	6.3
EBITA growth (%)	9.1	9.2	1.3	-3.3	20.4	59.1	18.4	-0.6	12.2	6.9
EBIT growth (%)	9.5	9.6	1.2	-3.6	21.5	62.2	19.0	-0.7	12.5	7.0
Net profit growth (%)	10.7	12.5	5.2	-8.1	23.2	66.4	20.1	-0.0	16.5	8.9
EPS growth (%)	10.7	12.5	4.9	-9.2	22.4	66.1	20.1	-0.0	16.5	8.9
Profitability	- 	-	-	-	-	-	-		-	-
ROE (%)	16.0	15.5	15.6	13.4	13.2	18.3	19.0	17.3	18.6	18.0
ROE adj. (%)	17.5	16.9	16.9	16.7	16.2	19.2	19.8	18.9	19.3	18.6
ROCE (%)	16.6	15.3	14.4	13.3	13.3	19.0	22.0	20.4	22.6	23.0
ROCE adj. (%)	17.7 13.8	16.3 13.1	15.3 13.0	16.2 11.2	15.8 11.1	19.7 16.1	22.6 18.3	21.9 17.1	23.2 19.2	23.6 20.6
ROIC (%) ROIC adj. (%)	13.8	13.1	12.9	12.8	12.6	16.1	18.3	17.1	19.2	20.6
Adj. earnings numbers	- 10.0	- 10.2	- 12.0	-	-	-	70.0	- 17.5	- 10.2	
EBITDA adj.	2,508	2,845	2,920	3,351	3,687	4,993	5,758	5,941	6,352	6,754
EBITDA adj. margin (%)	9.1	10.0	10.5	9.5	7.3	10.8	12.8	12.3	12.7	12.9
EBITDA lease adj.	2,508	2,723	2,766	3,200	3,535	4,812	5,561	5,793	6,204	6,606
EBITDA lease adj. margin (%)	9.1	9.6	9.9	9.0	7.0	10.5	12.3	12.0	12.4	12.6
EBITA adj.	2,080	2,286	2,298	2,529	3,028	4,260	5,044	5,239	5,628	6,014
EBITA adj. margin (%)	7.5	8.0	8.2	7.1	6.0	9.3	11.2	10.8	11.2	11.5
EBIT adj.	1,956	2,158	2,166	2,393	2,888	4,116	4,896	5,087	5,472	5,854
EBIT adj. margin (%)	7.1	7.6	7.8	6.7	5.7	8.9	10.9	10.5	10.9	11.2
Pretax profit Adj.	1,935	2,129	2,153	2,417	2,830	3,960	4,804	5,019	5,577	6,064
Net profit Adj.	1,446	1,626	1,694	1,794	2,175	3,090	3,686	3,860	4,274	4,645
Net profit to shareholders adj.	1,446	1,626	1,694	1,794 5.1	2,175	3,090	3,686	3,860	4,274 8.5	4,645 8.0
Net adj. margin (%)	5.2	5.7	6.1	5.1	4.3	6.7	8.2	8.0	8.5	8.9
Source: ABG Sundal Collier, Company	vata									
Cash Flow (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
EBITDA	2,508	2,830	2,922	3,047	3,337	4,993	5,758	5,716	6,352	6,754
Net financial items	-127	-131	-127	-102	-188	-292	-236	-212	-42	59
Paid tax	-489	-499	-459	-540	-570	-870	-1,118	-1,106	-1,303	-1,419
Non-cash items	282	217	-1,040	269	820	230	-374	-967	-8	-9
Cash flow before change in WC	2,174	2,417	1,296	2,674	3,399	4,061	4,030	3,430	4,998	5,385
Change in working capital	-1,084	-859	727	-2,166	-3,472	1,253	-1,678	-965	1,556	-487

Cash Flow (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Operating cash flow	1,090	1,558	2,023	508	-73	5,314	2,352	2,466	6,554	4,898
Capex tangible fixed assets	-723	-800	-738	-619	-1,219	-1,114	-1,245	-1,271	-1,382	-1,031
Capex intangible fixed assets	-	-	-	-	-,	-,	-,	-,	-,002	-,00
Acquisitions and Disposals	0	-535	-412	-31	-14	-89	647	0	0	0
Free cash flow	367	223	873	-142	-1,306	4,111	1,754	1,194	5,172	3,867
Dividend paid	-412	-469	-536	-590	-646	-714	-960	-1,298	-1,428	-1,557
Share issues and buybacks	0	0	251	434	147	0	0	0	0	0
Leasing liability amortisation	0	-122	-154	-151	-152	-181	-197	-148	-148	-148
Other non-cash items	-104	-963	122	218	21	-744	705	255	148	148
Balance Sheet (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Goodwill	1,666	2,114	2,103	2,270	2,538	2,712	2,333	2,196	2,196	2,196
Other intangible assets	333	363	313	307	293	290	320	303	303	303
Tangible fixed assets	5,468	6,034	5,601	5,720	6,944	7,493	8,078	8,046	8,548	8,679
Right-of-use asset	0,400	770	709	595	685	760	516	459	459	459
Total other fixed assets	91	175	221	238	426	482	497	485	485	485
Fixed assets	7,558	9,456	8,947	9,130	10,886	11,737	11,744	11,489	11,991	12,122
Inventories	4,705	6,681	6,569	9,054	11,174	8,656	11,872	11,845	11,780	12,319
Receivables	3,441	3,529	3,336	5,132	6,635	5,312	5,793	6,217	6,446	6,741
Other current assets	1,594	2,271	2,226	2,849	3,780	3,343	3,066	3,290	3,411	3,567
Cash and liquid assets	737	982	1,200	1,001	1,515	1,503	1,911	1,773	2,688	4,349
Total assets	18,035	22,919	22,278	27,166	33,990	30,551	34,386	34,614	36,316	39,099
Shareholders equity	8,908	10,337	9,699	11,783	15,036	17,117	20,087	20,798	23,497	26,433
Minority	88	10,337	39	48	47	56	20,067	20,798 59	23,497 51	20,433 42
Total equity	8, 996	10,421	9,738	11,831	15,083	17,173	20,149	20,857	23,547	26,475
Long-term debt	2,551	2,987	2,087	1,611	3,526	1,969	949	2 0,837 885	500	20,475
Pension debt	206	2,907	2,007	271	5,520	31	82	82	82	82
Convertible debt	200		-	-	-	-	- 02	-	-	-
Leasing liability	0	785	734	621	724	801	551	491	491	491
•	924	1,036	920	805	826	1,111	1,091	854	706	558
Total other long-term liabilities Short-term debt	661	870	1,565	2,333	2,997	1,715	2,071	2,296	0	0
Accounts payable	2,685	3,354	3,659	5,696	5,337	3,804	4,121	3,384	5,013	5,242
Other current liabilities	2,003	3,225	3,297	3,998	5,439	3,947	5,372	5,765	5,977	6,251
Total liabilities and equity	18,035	22,919	22,278	27,166	33,990	30,551	34,386	34,614	36,316	39,099
Net IB debt	2,651	3,870	3,430	3,776	5,691	2,934	1,652	1,885	-1,711	-3,872
Net IB debt excl. pension debt	2,445	3,629	3,152	3,505	5,633	2,903	1,570	1,803	-1,711	-3,954
Net IB debt excl. leasing	2,443	3,085	2,696	3,155	4,967	2,133	1,101	1,394	-2,202	-4,363
Capital employed	12,414	15,304	14,402	16,667	22,388	21,689	23,802	24,611	24,620	27,048
Capital employed Capital invested	11,647	14,291	13,168	15,607	20,774	20,107	21,801	22,742	21,837	22,603
•	5,043	5,902	5,175	7,341	10,813	9,560	11,238	12,203	10,647	11,134
Working capital	3,043	-	•	7,541	10,013	9,500	11,230		•	11,134
EV breakdown	64 651	- 64 651	64.900	ee eoe		66 126	66 126	-	- 66 126	66 126
Market cap. diluted (m)	64,651 2,651	64,651 3,870	64,800 3,430	65,606 3,776	66,007 5,691	66,136 2,934	66,136 1,652	66,136 1,885	66,136 -1,711	66,136 -3,872
Net IB debt adj.	2,051	3,670 84	3,430 39	3,776 48	5,691 47	2,93 4 56	62	1,000 59	-1,711 51	-3,672 42
Market value of minority							l l			
Reversal of shares and participations	0	0	0	0	0	-13	-7	-14	-14	-14
Reversal of conv. debt assumed	_	_	_	_	_	_	_	_	_	_
equity										
EV	67,390	68,605	68,269	69,430	71,745	69,113	67,843	68,066	64,462	62,291
Total assets turnover (%)	158.0	139.2	123.6	143.4	164.9	142.6	138.8	140.1	141.3	139.0
Working capital/sales (%)	16.3	19.2	19.8	17.7	18.0	22.1	23.1	24.2	22.8	20.8
Financial risk and debt service	-	-	-	-	-	-	_		-	
Net debt/equity (%)	29.5	37.1	35.2	31.9	37.7	17.1	8.2	9.0	-7.3	-14.6
Net debt / market cap (%)	4.1	6.0	5.3	5.8	8.6	4.4	2.5	2.9	-2.6	-5.9
Equity ratio (%)	49.9	45.5	43.7	43.6	44.4	56.2	58.6	60.3	64.8	67.7
Net IB debt adj. / equity (%)	29.5	37.1	35.2	31.9	37.7	17.1	8.2	9.0	-7.3	-14.6
Current ratio	1.96	1.81	1.56	1.50	1.68	1.99	1.96	2.02	2.21	2.35
EBITDA/net interest	21.3	23.0	27.3	34.2	17.8	17.1	24.4	26.9	147.1	123.7
Net IB debt/EBITDA (x)	1.1	1.4	1.2	1.2	1.7	0.6	0.3	0.3	-0.3	-0.6
Net IB debt/EBITDA (x) Net IB debt/EBITDA lease adj. (x)	1.1	1.1	1.0	1.0	1.4	0.4	0.2	0.2	-0.3	-0.7
Interest coverage	16.8	17.2	20.2	23.3	10.7	11.6	15.2	17.4	42.3	153.2
Source: ABG Sundal Collier, Company L		11.4	20.2	20.0	10.1	11.0	10.2	17.7	72.0	
Share Data (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Actual shares outstanding	254 254	254 254	254 254	257 257	259 259	260 260	260	260 260	260 260	260 260
Actual shares outstanding (avg)	∠34	∠54	∠54	251	209	∠00	260	200	∠00	∠00

Share Data (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
All additional shares	0	0	1	3	2	1	0	0	0	0
Issue month	-	-	-	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Assumed dil. of shares from conv.	-	-	-	0	0	0	0	0	0	0
As. dil. of shares from conv. (avg)	-	-	-	0	0	0	0	0	0	0
Conv. debt not assumed as equity	-	-	-	0	0	0	0	0	0	0
No. of warrants	-	-	-	0	0	0	0	0	0	0
Market value per warrant	-	-	-	0	0	0	0	0	0	0
Dilution from warrants	-	-	-	0	0	0	0	0	0	0
Issue factor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Actual dividend per share	1.85	2.10	2.30	2.50	2.75	3.70	5.00	5.50	6.00	6.50
Reported earnings per share	5.21	5.86	6.15	5.58	6.83	11.35	13.63	13.62	15.87	17.28

Source: ABG Sundal Collier, Company Data

Valuation and Ratios (SEKm)	2018	2019	2020	2021	2022	2023	2024	2025e	2026e	2027e
Shares outstanding adj.	254	254	254	257	259	260	260	260	260	260
Diluted shares adj.	254	254	254	257	259	260	260	260	260	260
EPS	5.21	5.86	6.15	5.58	6.83	11.35	13.63	13.62	15.87	17.28
Dividend per share	1.85	2.10	2.30	2.50	2.75	3.70	5.00	5.50	6.00	6.50
EPS adj.	5.57	6.28	6.55	6.83	8.27	11.78	14.06	14.73	16.32	17.75
BVPS	35.11	40.74	38.14	45.76	58.04	65.95	77.39	80.13	90.53	101.84
BVPS adj.	27.23	30.98	28.64	35.75	47.11	54.38	67.17	70.50	80.90	92.21
Net IB debt/share	10.45	15.25	13.49	14.67	21.97	11.30	6.36	7.26	-6.59	-14.92
Share price	254.80	254.80	254.80	254.80	254.80	254.80	254.80	254.80	254.80	254.80
Market cap. (m)	64,651	64,651	64,800	65,606	66,007	66,136	66,136	66,136	66,136	66,136
Valuation	-	-	-	-	-	-	-	-	-	-
P/E (x)	48.9	43.5	41.4	45.7	37.3	22.4	18.7	18.7	16.1	14.7
EV/sales (x)	2.44	2.41	2.44	1.96	1.42	1.50	1.51	1.41	1.29	1.19
EV/EBITDA (x)	26.9	24.2	23.4	22.8	21.5	13.8	11.8	11.9	10.1	9.2
EV/EBITA (x)	32.4	30.2	29.7	31.2	26.8	16.2	13.5	13.6	11.5	10.4
EV/EBIT (x)	34.5	32.0	31.5	33.2	28.3	16.8	13.9	14.0	11.8	10.6
Dividend yield (%)	0.7	0.8	0.9	1.0	1.1	1.5	2.0	2.2	2.4	2.6
FCF yield (%)	0.6	0.3	1.3	-0.2	-2.0	6.2	2.7	1.8	7.8	5.8
Le. adj. FCF yld. (%)	0.6	0.2	1.1	-0.4	-2.2	5.9	2.4	1.6	7.6	5.6
P/BVPS (x)	7.26	6.25	6.68	5.57	4.39	3.86	3.29	3.18	2.81	2.50
P/BVPS adj. (x)	8.93	7.86	8.53	6.90	5.28	4.59	3.73	3.56	3.10	2.73
P/E adj. (x)	45.8	40.5	38.9	37.3	30.8	21.6	18.1	17.3	15.6	14.4
EV/EBITDA adj. (x)	26.9	24.1	23.4	20.7	19.5	13.8	11.8	11.5	10.1	9.2
EV/EBITA adj. (x)	32.4	30.0	29.7	27.5	23.7	16.2	13.5	13.0	11.5	10.4
EV/EBIT adj. (x)	34.5	31.8	31.5	29.0	24.8	16.8	13.9	13.4	11.8	10.6
EV/CE (x)	5.4	4.5	4.7	4.2	3.2	3.2	2.9	2.8	2.6	2.3
Investment ratios	-	-	-	-	-	-	-	-	-	-
Capex/sales (%)	2.6	2.8	2.6	1.7	2.4	2.4	2.8	2.6	2.8	2.0
Capex/depreciation	1.7	1.8	1.6	0.9	2.4	2.0	2.4	2.3	2.4	1.7
Capex tangibles / tangible fixed assets	13.2	13.3	13.2	10.8	17.6	14.9	15.4	15.8	16.2	11.9
Capex intangibles / definite intangibles										
Depreciation on intang / def. intang										
Depreciation on tangibles / tangibles	7.83	7.24	8.36	11.73	7.30	7.37	6.40	6.89	6.74	6.82

Source: ABG Sundal Collier, Company Data

Analyst Certification

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BUY	63.80%	22%	8.98%
HOLD	32.29%	4%	3.23%
SELL	2.60%	0%	0.00%

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Expected updates

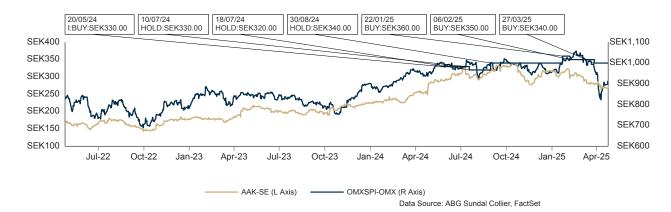
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Stock price, company ratings and target price history

Company: AAK Currency: SEK Current Recommandation: BUY

Date: 23/4/2025 Current Target price: 340.0

Current Share price: 254.80



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Production of recommendation: 4/24/2025 20:23.

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Norway

Ruseløkkveien 26, 8th floor 0251 Oslo Norway Tel: +47 22 01 60 00

Fax: +47 22 01 60 60

Denmark

Forbindelsesvej 12, 2100 Copenhagen Denmark Tel: +45 35 46 61 00

Fax: +45 35 46 61 10

Sweden

Regeringsgatan 25, 8th floor 111 53 Stockholm Sweden

Tel: +46 8 566 286 00 Fax: +46 8 566 286 01

United Kingdom

10 Paternoster Row, 5th floor London EC4M 7EJ

Tel: +44 20 7905 5600 Fax: +44 20 7905 5601

140 Broadway, Suite 4604 New York, NY 10005 USA Tel. +1 212 605 3800 Fax. +1 212 605 3801

Singapore

10 Collyer Quay Ocean Financial Center #40-07, Singapore 049315 Tel +65 6808 6082

Germany

Schillerstrasse 2, 5. OG 60313 Frankfurt Germany Tel +49 69 96 86 96 0 Fax +49 69 96 86 96 99

Switzerland

ABG Sundal Collier AG Representative Office Schwanenplatz 4 6004 Lucerne Switzerland Tel +41 79 502 33 39