

Minor changes to cash EBITDA post-'25

- Q4 EBITDA as expected, but strong DPS
- Lower '25 estimates, but '26e close to unchanged
- Barossa tracking well towards mid-'25 start-up

Q4 EBITDA as expected, but strong DPS

BWO reported USD 72m in Q4 EBITDA, in line with our 73m estimate and slightly below FactSet consensus at 74m. Net debt including Barossa debt was USD 610m, 3% above our 594m estimate driven by ~20m higher quarterly capex vs. ABGSCe on the timing of Barossa payments. DPS was strong at USD 0.14/sh, above our 0.06/sh due to strong net profit in the quarter on the positive impact from a remeasurement of the Barossa finance asset related to equity-accounted investments (dividend limited to 50% of net profit in bond terms).

Lower Barossa contribution in '25, but '26e near-unchanged

BWO provided its FY'25e EBITDA guidance at USD 220m-250m, well below our 395m. Consensus is messy due to variations in the inclusion of several accounting aspects. A majority of this relates to the Opal FPSO on Barossa, which only can be included in reported EBITDA when practical completion is reached (guided for Q4'25e). BWO stated that from startup in mid-2025 until this milestone, the rate will be 60-85% of the full rate, but amortised over 15 years from an accounting perspective. We assume full rate from mid-Q4'25, lowering reported '25e EBITDA ~80m from the FPSO (and cash EBITDA by 50m). Also, SG&A at 45m was above our 30m forecast. While the group EBITDA guidance does not include a contribution from Pioneer after the firm contract ended in mid-March, we assume extension at slightly lower rates, leaving our '25e EBITDA at 263m (227m excl. Pioneer). '26e EBITDA is down ~3% on higher SG&A.

Barossa tracking well towards mid-'25 start-up

BWO reiterated that Barossa is tracking well and remains well within the revised budget announced in Q3. Our SOTP is down to NOK 50/sh on higher costs, and we adjust the TP to NOK 33 (35). We maintain BUY with near-term news on key movements for Barossa and Pioneer to follow.

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Reason: Post-results comment



Oil & Oil Services

Estimate changes (%)

	2025e	2026e	
Sales	-21.1	-1.6	
EBIT	-78.3	-13.8	
EPS	nm	-22.1	
Source: ABG Sundal Collier			

BWO-NO/BWO NO

Share price (NOK) Target price	6/3/2025 (35.0)	27.70 33.0
MCap (NOKm) MCap (EURm)		5,123 436
No. of shares (m)		185.0
Free float (%)		46.2
Av. daily volume (k)		18

Next event

Performance

AGM 28 May 2025



Le. adj. ND/EBITDA (x)

-0.2

0 1

-0.1



USDm	2022	2023	2024	2025e	2026e		2024	2025e	2026e
Sales	774	659	607	613	953	P/E (x)	3.9	nm	7.8
EBITDA	346	306	318	255	485	P/E adj. (x)	3.9	nm	7.8
EBITDA margin (%)	44.7	46.3	52.4	41.6	50.9	P/BVPS (x)	0.42	0.42	0.41
EBIT adj.	143	120	146	39	178	EV/EBITDA (x)	1.1	1.7	0.7
EBIT adj. margin (%)	18.5	18.1	24.0	6.3	18.7	EV/EBIT adj. (x)	2.3	11.1	2.0
Pretax profit	150	114	139	-36	65	EV/sales (x)	0.56	0.70	0.37
EPS	0.71	0.54	0.65	-0.18	0.32	ROE adj. (%)	11.9	-3.1	5.3
EPS adj.	0.82	0.44	0.65	-0.18	0.32	Dividend yield (%)	12.8	9.6	9.6
Sales growth (%)	-6.7	-14.8	-8.0	1.0	55.5	FCF yield (%)	30.4	11.0	50.4
EPS growth (%)	nm	-24.0	20.4	-128.5	-273.4	Le. adj. FCF yld. (%)	30.4	11.0	50.4
						Net IB debt/EBITDA (x)	-0.2	0.1	-0.1

Source: ABG Sundal Collier, Company Data

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Company description

BW Offshore is a leading lease-own-operate FPSO company. It has a fleet of 3 core vessels, one large newbuild under construction and some older vessels at the end of their useful life. The business model is building new units against longterm contracts, and it currently has a combination of units with long remaining duration and some in need of extensions in the near term. It has recently developed and spun-off an E&P company, of which it still owns 25%.

Risks

In the short term, BWO needs to ensure proper execution of the large Barossa newbuild project. After experiencing inflation, the economics have stabilised, but it will still take some time before the market is comfortable. In 2025, BWO needs to secure extensions of Catcher and Pioneer to avoid significant earnings decline.

Sustainability information

Key estimates

						FactSet						Cons.	
USDm	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25e	Q1'25e	2	023	2024	2025e	2026e	2025e	2026e
Income Statement													
Net sales	169	152	151	135	142	125		659	607	621	961	527	799
EBITDA	86	77	83	72	62	62		306	318	263	493	320	490
of which net cash EBITDA to BWO (Berossa is consolidated but has 51	% ownership and	non-cash compor	sents)							292	337		
EBIT	41	32	38	31	30	30		138	141	46	186	123	183
EBIT margins	24%	21%	25%	23%	21%			21%	23%	7%	19%		
Net profit	37	29	13	41	23	24		100	120	-27	67	98	75
EPS (USD)	0.20	0.16	0.07	0.23	0.13	0.13		0.54	0.65	-0.14	0.36	0.53	0.41
Cash DPS (NOK)	0.65	0.63	0.66	1.47	0.63	0.70		1.46	2.82	3.36	3.36	2.75	2.25
Key BS and CF figures													
GIBD (Barossa not consolidated))	430	419	408	228	203			545	251	223	233		
Cash (ex Ideol)	391	437	446	306	228			357	295	184	274		
NIBD (pro-rata Barossa debt)	596	592	608	610	658			697	624	667	639		
NIBD/share (NOK)	33.8	33.6	34.5	34.6	37.3			39.6	35.4	37.9	36.3		
Book equity/share (NOK)	70.5	69.9	60.8	75.4	62.3			57.1	61.9	62.3	65.7		
Operating cash flow	91	107	86	79	63			559	340	273	404		
Free cash flow	173	18	9	-16	-4			-94	152	53	241		
Free cash flow/share (NOK)	9.8	1.0	0.5	-0.9	-0.2			-5	9	3	14		

Source: ABG Sundal Collier, company data, FactSet

SOTP

Asset	Stake	Firm	Option	Firm contract	Residual value (option, extension, scrap	Value USDm
FPSO Assets						
BW Catcher	100%	2024	2042	144	407	551
BW Pioneer	100%	2020	-	57	152	209
BW Adolo	100%	2028	2,039	174	74	248
Gross Asset Value, FPSO assets				375	632	1016
EV/GAV multuple						1.00x
Fair value, FPSO assets						1016
Q4'24 net debt (not including Barossa which is not included in St NPV of SG&A for 10y Fair value of FPSO company equity, USDm	OTP, but incl BWE sa	le proceeds)				82 -198 863
Value of BW Ideol stake (approx take-out price)						19
Shares						185
USD/NOK						10.5
Loan to Value						-8%
Fair value per share of BWO - FPSO, NOK						49
Value of Ideol, NOK						1.1
SOTP BWO, NOK						

Source: ABG Sundal Collier

Income Statement (USDm)	2017	2018	2019	2020	2021	2022	2023	2024	2025e	2026e
Sales	626	870	1,153	886	829	774	659	607	613	953
COGS	-291	-383	-444	-450	-428	-427	-354	-289	-358	-468
Gross profit	335	488	709	436	401	347	306	318	255	485
Other operating items	1	1	1	0	0	-2	0	0	-0	0
EBITDA	336	489	710	436	401	346	306	318	255	485
Depreciation and amortisation	-226	-337	-410	-283	-267	-202	-186	-172	-216	-306
of which leasing depreciation	0	0	0	0	0	0	0	0	0	0
EBITA	110	153	300	153	135	143	120	146	39	178
EO Items	0	0	0	0	0	0	0	0	0	0
Impairment and PPA amortisation	-29	5	-2	-294	-93	-20	18	-4	0	0
EBIT	81	158	298	-234	-93 42	-20 124	138	141	39	178
	-37	-81	-113	-132	42 5	26	-24	-3	-74	-113
Net financial items		-o i 77		-132 -273	5 47	20 150		-3 139	-74 -36	
Pretax profit	44		184				114			65
Tax	-3	-40	-78	-38	15	-20	-16	-7	0	-6
Net profit	41	37	106	-311	62	130	98	131	-35	59
Minority interest	-2	-8	-29	-2	0	0	2	-11	1	0
Net profit discontinued	0	0	0	0	0	0	0	0	0	0
Net profit to shareholders	40	29	77	-312	63	130	100	120	-34	59
EPS	0.21	0.16	0.42	-1.69	0.34	0.71	0.54	0.65	-0.18	0.32
EPS adj.	0.37	0.13	0.43	-0.10	0.84	0.82	0.44	0.65	-0.18	0.32
Total extraordinary items after tax	0	0	0	0	0	0	0	0	0	0
Leasing payments	0	0	0	0	0	0	0	0	0	0
Tax rate (%)	6.6	52.5	42.4	-13.9	-32.4	13.5	13.8	5.3	1.1	9.0
Gross margin (%)	53.6	56.0	61.5	49.2	48.4	44.9	46.3	52.4	41.6	50.9
EBITDA margin (%)	53.7	56.2	61.6	49.2	48.4	44.7	46.3	52.4	41.6	50.9
EBITA margin (%)	17.6	17.5	26.0	17.2	16.2	18.5	18.1	24.0	6.3	18.7
EBIT margin (%)	12.9	18.1	25.8	-15.9	5.1	16.0	20.9	23.3	6.3	18.7
Pre-tax margin (%)	7.1	8.8	16.0	-30.8	5.7	19.3	17.2	22.8	-5.8	6.8
Net margin (%)	6.6	4.2	9.2	-35.0	7.5	16.7	14.9	21.6	-5.8	6.2
Growth Rates y-o-y									-	
Sales growth (%)	-25.9	- 39.0	32.5	-23.2	-6.4	-6.7	-14.8	-8.0	1.0	- 55.5
	-20.9	45.5	45.1	-23.2	-8.0	-13.9	-11.6	-0.0	-19.8	90.1
EBITDA growth (%)	-20.0	43.3 38.4	96.1	-38.0 -49.0	-11.8				-73.5	361.6
EBITA growth (%)		36.4 94.7				6.5	-16.6	21.9	-73.5 -72.7	
EBIT growth (%)	-331.1		89.0	-147.3	-129.8	nm 100 5	11.6	2.5		nm
Net profit growth (%)	-130.9	-11.6	190.7	-392.6	-120.0	108.5	-24.4	33.9	-126.9	-268.0
EPS growth (%)	-362.4	-26.8	nm	-505.3	-120.0	nm	-24.0	20.4	-128.5	-273.4
Profitability	-	-	-	-	-	-	-	-	-	-
ROE (%)	4.2	2.9	7.3	-33.4	8.2	15.1	10.3	11.5	-3.1	5.3
ROE adj. (%)	7.3	2.5	7.5	-2.0	20.4	17.4	8.4	11.9	-3.1	5.3
ROCE (%)	3.1	5.7	9.9	-9.1	4.8	10.1	8.5	9.8	2.6	11.9
ROCE adj. (%)	4.2	5.5	10.0	3.3	9.4	11.1	7.5	10.1	2.6	11.9
ROIC (%)	4.1	2.9	6.9	8.0	10.0	7.4	6.8	10.7	3.1	12.8
ROIC adj. (%)	4.1	2.9	6.9	8.0	10.0	7.4	6.8	10.7	3.1	12.8
Adj. earnings numbers	-	-	-	-	-	-	-	-	-	-
EBITDA adi.	336	489	710	436	401	346	306	318	255	485
EBITDA adj. margin (%)	53.7	56.2	61.6	49.2	48.4	44.7	46.3	52.4	41.6	50.9
EBITDA lease adj.	336	489	710	436	401	346	306	318	255	485
EBITDA lease adj. margin (%)	53.7	56.2	61.6	49.2	48.4	44.7	46.3	52.4	41.6	50.9
EBITA adj.	110	153	300	153	135	143	120	146	39	178
EBITA adj. margin (%)	17.6	17.5	26.0	17.2	16.2	18.5	18.1	24.0	6.3	18.7
EBIT adj.	110	153	300	153	135	143	120	146	39	178
	17.6	17.5	26.0	17.2	16.2	145	18.1	24.0	6.3	18.7
EBIT adj. margin (%) Brotov profit Adi	74	72	20.0 186	21	140		95		-36	
Pretax profit Adj.						170		143		65 50
Net profit Adj.	71	32	108	-17	155	149	80	136	-35	59
Net profit to shareholders adj.	69	24	79	-18	155	149	81	124	-34	59
Net adj. margin (%)	11.3	3.6	9.4	-1.9	18.7	19.3	12.1	22.3	-5.8	6.2
Source: ABG Sundal Collier, Company	Data									

2019 2020 2021 2022 2023 2024 2025e 2026e Cash Flow (USDm) 2017 2018 EBITDA 336 489 710 436 401 346 306 318 255 485 -37 26 Net financial items -81 -113 -132 5 -24 -3 -74 -113 -3 15 -20 -16 -7 0 Paid tax -40 -78 -38 -6 141 78 129 362 317 137 137 94 37 Non-cash items 144 403 275 438 446 663 395 783 669 445 403 Cash flow before change in WC 105 -116 -14 -83 -212 53 172 -10 -7 -110 Change in working capital

Cash Flow (USDm)	2017	2018	2019	2020	2021	2022	2023	2024	2025e	2026e
Operating cash flow	543	432	552	313	571	722	575	329	265	396
Capex tangible fixed assets	-443	-357	-274	-84	-296	-729	-820	-391	-135	-10
Capex intangible fixed assets	0	0	0	0	0	0	0	0	0	0
Acquisitions and Disposals	-34	21	46	-66	-28	29	168	202	-79	-153
Free cash flow	66	96	325	163	248	21	-78	141	51	233
Dividend paid	0	0	0	-19	-25	-25	-25	-50	-59	-44
Share issues and buybacks	0	0	0	0	0	0	0	0	0	0
Leasing liability amortisation	0	0	0	0	0	0	0	0	0	0
Other non-cash items	292	5	18	-88	-298	-431	-316	-286	0	0
Balance Sheet (USDm)	2017	2018	2019	2020	2021	2022	2023	2024	2025e	2026e
Goodwill	7	38	101	3	100	88	88	80	80	80
Other intangible assets	0	0	0	0	0	0	0	0	0	0
Tangible fixed assets	2,907	2,848	2,629	1,920	1,924	2,518	2,948	3,238	3,236	3,092
Right-of-use asset	0	0	0	0	19	21	14	21	21	21
Total other fixed assets	85	67	45	244	210	338	385	226	226	226
Fixed assets	2,999	2,952	2,776	2,167	2,254	2,965	3,434	3,566	3,564	3,421
Inventories	33	114	63	38	26	7 281	4	4	5	7 299
Receivables	245	209	258	224	313		152	170	243	
Other current assets	0 146	0 142	0 250	0 140	143 274	16 230	2 361	0 306	0 186	0 269
Cash and liquid assets	3,423	3,417	250 3,346	2,568	3,010	230 3,499	3,953	4,045	3,999	209 3,995
Total assets Shareholders equity	3,423 972	3,417 996	3,340 1,120	2,300 747	3,010 774	3,439 939	1,006	4,045 1,090	3,999 1,090	3,995 1,142
Minority	288	325	339	199	248	213	1,000	1,050	1,030	1,142
Total equity	1,259	1,321	1,459	945	1,021	1,151	1,195	1,247	1,246	1,298
Long-term debt	1,198	1,113	1,026	958	807	522	291	174	146	156
Pension debt	-	-	-	-	-				-	-
Convertible debt	-	-	-	-	-	-	-	-	-	-
Leasing liability	0	0	0	0	14	18	12	19	19	19
Total other long-term liabilities	444	386	278	282	626	1,213	1,963	2,397	2,314	2,198
Short-term debt	223	261	221	118	120	205	243	58	58	58
Accounts payable	299	336	362	264	421	389	250	151	217	267
Other current liabilities	0	0	0	0	0	0	0	0	0	0
Total liabilities and equity	3,423	3,417	3,346	2,567	3,010	3,499	3,953	4,045	3,999	3,995
Net IB debt	1,275	1,232	997	936	668	515	184	-55	36	-37
Net IB debt excl. pension debt	1,275	1,232	997	936	668	515	184	-55	36	-37
Net IB debt excl. leasing	1,275	1,232	997	936	653	497	172	-74	17	-56
Capital employed	2,680	2,695	2,705	2,021	1,963	1,897	1,741	1,497	1,468	1,531
Capital invested	2,535	2,553	2,455	1,882	1,689	1,666	1,380	1,192	1,282	1,262
Working capital	-20	-13	-42	-2	61	-86	-92	22	32	39
EV breakdown	-	-	-	-	-	-	-	-	-	-
Market cap. diluted (m)	463	463	463	463	463	463	463	463	463	463
Net IB debt adj.	1,275	1,232	997	936	668	515	184	-55	36	-37
Market value of minority	288	325	339	199	248	213	190	157	156	156
Reversal of shares and participations	-8	-9	-10	-232	-210	-338	-385	-226	-226	-226
Reversal of conv. debt assumed	-	-	-	-	-	-	-	-	-	-
equity										
EV	2,018	2,011	1,789	1,366	1,168	853	452	338	429	356
Total assets turnover (%)	18.4	25.5	34.1	30.0	29.7	23.8	17.7	15.2	15.2	23.8
Working capital/sales (%)	16.4	-1.9	-2.4	-2.5	3.5	-1.6	-13.5	-5.8	4.4	3.7
Financial risk and debt service	-	-	-	-	-	-	-	-	-	-
Net debt/equity (%)	101.3	93.2	68.3	99.1	65.4	44.8	15.4	-4.4	2.9	-2.8
Net debt / market cap (%)	275.4	266.0	215.2	202.1	144.2	111.3	39.8	-11.9	7.8	-7.9
Equity ratio (%)	36.8	38.7	43.6	36.8	33.9	32.9	30.2	30.8	31.2	32.5
Net IB debt adj. / equity (%)	101.3	93.2	68.3	99.1	65.4	44.8	15.4	-4.4	2.9	-2.8
Current ratio	0.81	0.78	0.98	1.05	1.40	0.90	1.05	2.29	1.58	1.77
EBITDA/net interest	8.9	6.3	8.6	7.6	8.3	7.6	7.6	15.3	3.4	4.3
Net IB debt/EBITDA (x)	3.8	2.5	1.4	2.1	1.7	1.5	0.6	-0.2	0.1	-0.1
Net IB debt/EBITDA lease adj. (x)	3.8	2.5	1.4	2.1	1.6	1.4	0.6	-0.2	0.1	-0.1
	2.9	2.0	3.6	2.7	2.8	3.2	3.0	7.0	0.5	1.6
Source: ABG Sundal Collier, Company Data										
Share Data (USDm)	2017	2018	2019	2020	2021	2022	2023	2024	2025e	2026e
Actual shares outstanding	185	185	185	185	185	185	185	185	185	185
Actual shares outstanding (avg)	185	185	185	185	185	185	185	185	185	185

Share Data (USDm)	2017	2018	2019	2020	2021	2022	2023	2024	2025e	2026e
All additional shares	0	0	0	0	0	0	0	0	0	0
Issue month	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Assumed dil. of shares from conv.	0	0	0	0	0	0	0	0	0	0
As. dil. of shares from conv. (avg)	0	0	0	0	0	0	0	0	0	0
Conv. debt not assumed as equity	0	0	0	0	0	0	0	0	0	0
No. of warrants	0	0	0	0	0	0	0	0	0	0
Market value per warrant	0	0	0	0	0	0	0	0	0	0
Dilution from warrants	0	0	0	0	0	0	0	0	0	0
Issue factor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Actual dividend per share	0.00	0.00	0.10	0.14	0.14	0.14	0.27	0.32	0.24	0.24
Reported earnings per share	-	-	-	-	-	-	-	-	-	-

Source: ABG Sundal Collier, Company Data

Valuation and Ratios (USDm)	2017	2018	2019	2020	2021	2022	2023	2024	2025e	2026e
Shares outstanding adj.	185	185	185	185	185	185	185	185	185	185
Diluted shares adj.	185	185	185	185	185	185	185	185	185	185
EPS	0.21	0.16	0.42	-1.69	0.34	0.71	0.54	0.65	-0.18	0.32
Dividend per share	0.00	0.00	0.10	0.14	0.14	0.14	0.27	0.32	0.24	0.24
EPS adj.	0.37	0.13	0.43	-0.10	0.84	0.82	0.44	0.65	-0.18	0.32
BVPS	5.25	5.38	6.05	4.04	4.18	5.07	5.44	5.89	5.89	6.18
BVPS adj.	5.22	5.18	5.51	4.02	3.64	4.60	4.96	5.46	5.46	5.74
Net IB debt/share	6.90	6.66	5.39	5.06	3.61	2.79	1.00	-0.30	0.20	-0.20
Share price	27.70	27.70	27.70	27.70	27.70	27.70	27.70	27.70	27.70	27.70
Market cap. (m)	463	463	463	463	463	463	463	463	463	463
Valuation	-	-	-	-	-	-	-	-	-	-
P/E (x)	11.7	16.0	6.0	nm	7.4	3.5	4.6	3.9	nm	7.8
EV/sales (x)	3.22	2.31	1.55	1.54	1.41	1.10	0.69	0.56	0.70	0.37
EV/EBITDA (x)	6.0	4.1	2.5	3.1	2.9	2.5	1.5	1.1	1.7	0.7
EV/EBITA (x)	18.3	13.2	6.0	8.9	8.7	5.9	3.8	2.3	11.1	2.0
EV/EBIT (x)	24.9	12.8	6.0	-9.7	27.8	6.9	3.3	2.4	11.1	2.0
Dividend yield (%)	0.0	0.0	4.0	5.4	5.4	5.4	10.7	12.8	9.6	9.6
FCF yield (%)	14.1	20.8	70.1	35.2	53.6	4.6	-16.9	30.4	11.0	50.4
Le. adj. FCF yld. (%)	14.1	20.8	70.1	35.2	53.6	4.6	-16.9	30.4	11.0	50.4
P/BVPS (x)	0.48	0.47	0.41	0.62	0.60	0.49	0.46	0.42	0.42	0.41
P/BVPS adj. (x)	0.48	0.48	0.45	0.62	0.69	0.54	0.50	0.46	0.46	0.44
P/E adj. (x)	6.7	19.1	5.9	nm	3.0	3.1	5.7	3.9	nm	7.8
EV/EBITDA adj. (x)	6.0	4.1	2.5	3.1	2.9	2.5	1.5	1.1	1.7	0.7
EV/EBITA adj. (x)	18.3	13.2	6.0	8.9	8.7	5.9	3.8	2.3	11.1	2.0
EV/EBIT adj. (x)	18.3	13.2	6.0	8.9	8.7	5.9	3.8	2.3	11.1	2.0
EV/CE (x)	0.8	0.7	0.7	0.7	0.6	0.4	0.3	0.2	0.3	0.2
Investment ratios	-	-	-	-	-	-	-	-	-	-
Capex/sales (%)	70.8	41.0	23.7	9.5	35.7	94.2	124.5	64.4	22.0	1.0
Capex/depreciation	2.0	1.1	0.7	0.3	1.1	3.6	4.4	2.3	0.6	0.0
Capex tangibles / tangible fixed assets	15.2	12.5	10.4	4.4	15.4	29.0	27.8	12.1	4.2	0.3
Capex intangibles / definite intangibles										
Depreciation on intang / def. intang										
Depreciation on tangibles / tangibles	7.77	11.82	15.61	14.76	13.85	8.04	6.31	5.32	6.69	9.91

Source: ABG Sundal Collier, Company Data

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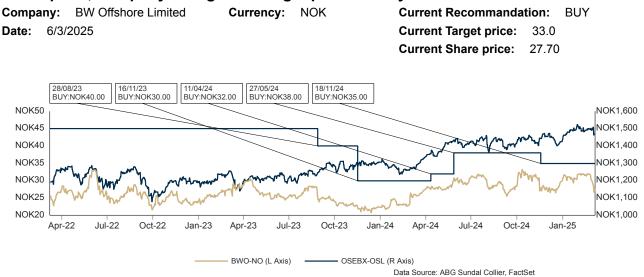
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