

Elekta

Optimism in the air

- Earnings turnaround in the making
- Cost savings clarify path to margin target
- Valuation remains attractive at 10.7x NTM EV/EBIT

Strong service revenue and EMEA in Q2

Elekta reported an 8% beat on adj. EBIT vs. Infront consensus in Q2, driven by a better gross margin, which continues to improve. The new CEO took action right away and cancelled 6% of the order backlog (old and low-margin orders) and launched a cost saving programme, cutting some 10% of the employees, with the aim to save SEK >500m in costs, equal to 3% of the total cost base. Given a LTM adj EBIT margin of 11.6%, the impact from the announced cost savings would bring the adj. EBIT margin up to 14.6%, which is very close to our forecast for FY '27/'28 of 14.4%, adding comfort to our estimates. More details will come at the Strategy Update in January '26 and the CMD in June '26. We are pleased to see that Elekta's performance in the EMEA region, where Elekta EVO has been launched, continues to deliver double-digit sales growth and a clear uplift in margins (6pp y-o-y uplift).

Minor estimate changes after Q2

We make small positive revisions of 0.2-0.4% to our adj. EBIT for FY '25/'26e-'27/'28e but have included a SEK 500m restructuring charge in Q3'25'26e, resulting in a 29% cut to our reported '25/'26 EPS forecast. We forecast organic sales growth of 4.2-6.0% and a gradually improving adj. EBIT margin from 12.3% in FY '25/'26e to 14.4% in FY'27/'28e.

We reiterate BUY and TP of SEK 90

The Q2 report confirmed our positive view of Elekta with clear signs of improved earnings momentum, which we expect will continue over the coming years with adj. EBIT margins reaching 14% in FY '27/'28e. The FDA approval of Elekta EVO is the next important trigger for the share and should occur before year-end or early next year. We find the discount valuation to sector peers unjustified (12-19% discount on NTM EV/EBIT and P/E based on FactSet consensus) given the earnings outlook.

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| SEKm | 2024 | 2025 | 2026e | 2027e | 2028e |
|----------------------|--------|--------|--------|--------|--------|
| Sales | 18,119 | 18,016 | 17,523 | 18,565 | 19,505 |
| EBITDA | 3,189 | 2,219 | 2,891 | 3,744 | 4,093 |
| EBITDA margin (%) | 17.6 | 12.3 | 16.5 | 20.2 | 21.0 |
| EBIT adj. | 2,144 | 2,097 | 2,152 | 2,482 | 2,816 |
| EBIT adj. margin (%) | 11.8 | 11.6 | 12.3 | 13.4 | 14.4 |
| Pretax profit | 1,679 | 496 | 1,275 | 2,139 | 2,485 |
| EPS | 3.41 | 0.62 | 2.58 | 4.37 | 5.07 |
| EPS adj. | 3.62 | 3.08 | 3.66 | 4.37 | 5.07 |
| Sales growth (%) | 7.4 | -0.6 | -2.7 | 6.0 | 5.1 |
| EPS growth (%) | 38.0 | -81.9 | nm | 69.2 | 16.2 |

Source: ABG Sundal Collier, Company Data

Reason: Post-results comment

BUY ● HOLD ○ SELL ○

Healthcare

Estimate changes (%)

| | 2026e | 2027e | 2028e |
|-------|-------|-------|-------|
| Sales | -0.2 | -0.1 | -0.1 |
| EBIT | -24.2 | 0.4 | 0.2 |
| EPS | -29.5 | 0.4 | 0.2 |

Source: ABG Sundal Collier

EKTA.B-SE/EKTAB SS

| | | |
|-------------------|------------|-------|
| Share price (SEK) | 25/11/2025 | 53.90 |
| Target price | | 90.00 |

| | |
|----------------------|--------|
| MCap (SEKm) | 20,866 |
| MCap (EURm) | 1,893 |
| No. of shares (m) | 368.6 |
| Free float (%) | 94.0 |
| Av. daily volume (k) | 1,454 |

Next event Q3 Report 5 March 2026

Performance



— Elekta — Stockholm OMX All Share Index

| | 2026e | 2027e | 2028e |
|------------------------|-------|-------|-------|
| P/E (x) | 20.9 | 12.3 | 10.6 |
| P/E adj. (x) | 14.7 | 12.3 | 10.6 |
| P/BVPS (x) | 2.32 | 2.09 | 1.94 |
| EV/EBITDA (x) | 8.7 | 6.6 | 6.0 |
| EV/EBIT adj. (x) | 11.7 | 9.9 | 8.6 |
| EV/sales (x) | 1.43 | 1.33 | 1.25 |
| ROE adj. (%) | 25.4 | 26.9 | 27.3 |
| Dividend yield (%) | 3.4 | 5.7 | 5.6 |
| FCF yield (%) | 3.5 | 7.1 | 8.4 |
| Le. adj. FCF yld. (%) | 2.2 | 5.8 | 7.1 |
| Net IB debt/EBITDA (x) | 1.6 | 1.1 | 0.9 |
| Le. adj. ND/EBITDA (x) | 1.0 | 0.8 | 0.7 |

Company description

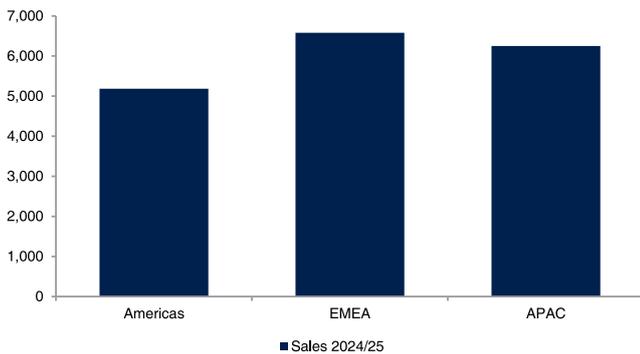
Elekta is a global leading provider of equipment and software products for treating cancer and brain disorders. Elekta has been a pioneer in developing innovative products used for non-invasive stereotactic neurosurgery and in radiation therapy. Elekta holds the No. 2 position in the radiation therapy market and products can be found in more than 6,000 hospitals in more than 120 countries. By developing innovative products, Elekta has managed to gain market share in the radiation therapy market.

[Sustainability information](#)

Risks

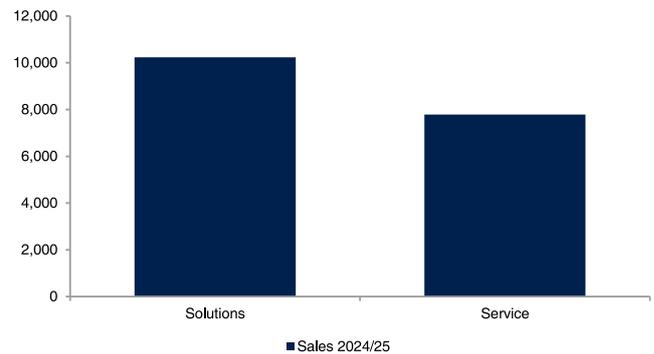
The main risk we note for Elekta are 1) cuts in public healthcare budgets holding back demand increases the risk of negative pricing, 2) competition, 3) R&D risk on Elekta's own pipeline of development projects as well as potential new products from competitors, and 4) operational execution.

Geographical breakdown of sales 2024/25 (SEKm)



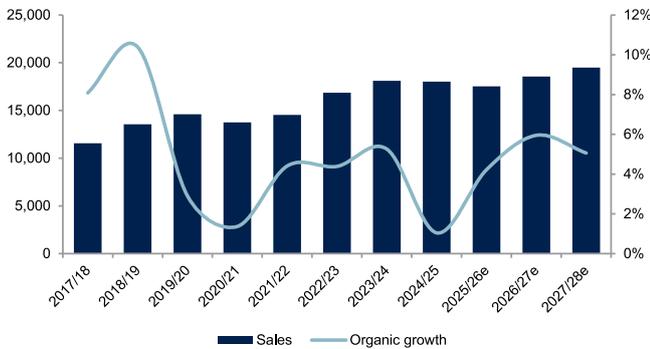
Source: ABG Sundal Collier, Company data

Sales breakdown by products 2024/25 (SEKm)



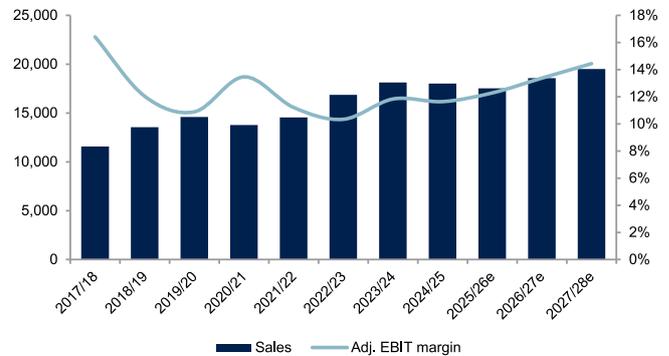
Source: ABG Sundal Collier, Company data

Sales and organic sales growth



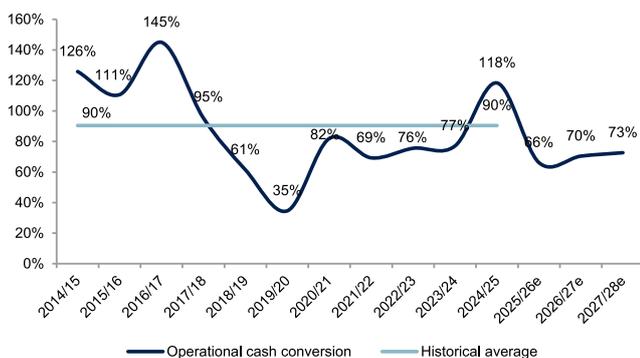
Source: ABG Sundal Collier, Company data

Sales and adj. EBIT margin



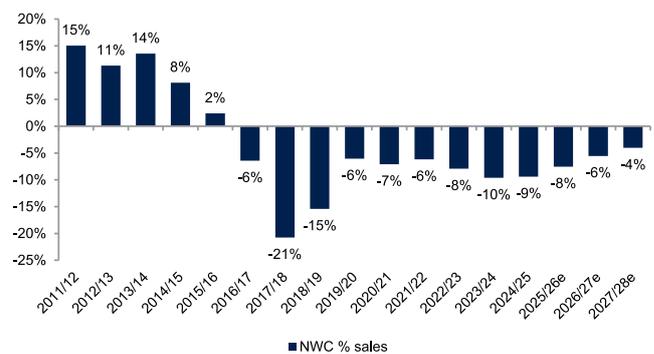
Source: ABG Sundal Collier, Company data

Operational cash conversion



Source: ABG Sundal Collier, Company data

Net working capital as % of sales



Source: ABG Sundal Collier, Company data

Deviation table

| SEKm | Q2'24/25 | Actual Q2'25/26 | Expectations | | Deviations | |
|-----------------------|---------------|--------------------|---------------|------------|------------|-----------|
| | | | ABGSCe | Consensus | ABGSCe | Consensus |
| Orders | 4,317 | 4,081 | 4,156 | 4,137 | -2% | -1% |
| Sales | 4,341 | 4,070 | 3,991 | 4,085 | 2% | 0% |
| Gross profit | 1,542 | 1,541 | 1,477 | 1,489 | 4% | 3% |
| Gross margin | 35.5% | 37.9% | 37.0% | 36.4% | 86bp | 142bp |
| adj. EBIT | 423 | 411 | 387 | 382 | 6% | 8% |
| - margin (%) | 9.7% | 10.1% | 9.7% | 9.4% | 41bp | 75bp |
| NRI | -35 | | 0 | -2.5 | | |
| EBIT | 388 | 390 | 387 | 380 | 1% | 3% |
| - margin (%) | 8.9% | 9.6% | 9.7% | 9.3% | -11bp | 28bp |
| Pretax profit | 275 | 310 | 302 | 297 | 3% | 4% |
| Net profit | 212 | 229 | 235 | 230 | -3% | 0% |
| Organic growth | | | | | | |
| Orders | -9.3% | 2% | 4.2% | 2.6% | -219bp | -60bp |
| Sales | -4.3% | 1.0% | -0.2% | 0.3% | 118bp | 70bp |
| Net Sales | | | | | | |
| Americas | 1,212 | 1,031 | 1,039 | 1,061 | -1% | -3% |
| EMEA | 1,597 | 1,693 | 1,692 | 1,665 | 0% | 2% |
| Asia Pacific | 1,532 | 1,346 | 1,260 | 1,350 | 7% | 0% |
| Opex - core | | | | | | |
| Selling | -403 | -382 | -375 | | 2% | |
| Admin | -317 | -345 | -295 | | 17% | |
| R&D | -421 | -434 | -420 | | 3% | |
| Total | -1,141 | -1,161 | -1,090 | | 7% | |
| FCF | -31 | 358 | 46 | | 675% | |
| OCF | 456 | 637 | 326 | | 96% | |

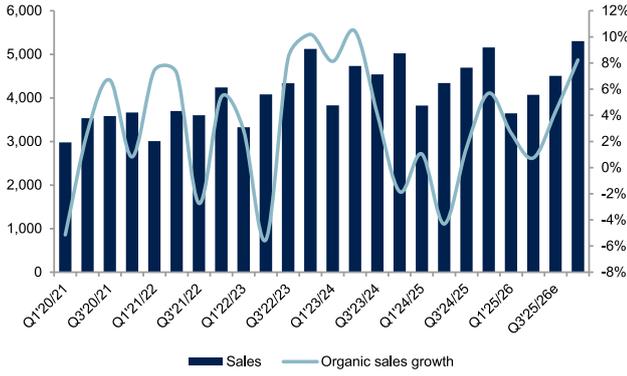
Source: ABG Sundal Collier, Company data, Infront consensus

Earnings revisions

| | 2025/26e | | | 2026/27e | | | 2027/28e | | |
|---------------------|---------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|--------------|
| | Old | New | % chg. | Old | New | % chg. | Old | New | % chg. |
| Sales | 17,549 | 17,523 | -0.2% | 18,592 | 18,565 | -0.1% | 19,529 | 19,505 | -0.1% |
| Growth | -2.6% | -2.7% | -0.1pp | 5.9% | 6.0% | 0.0pp | 5.0% | 5.1% | 0.0pp |
| Organic | 4.6% | 4.2% | -0.4pp | 5.9% | 6.0% | 0.0pp | 5.0% | 5.1% | 0.0pp |
| Gross profit | 6,638 | 6,704 | 1.0% | 7,162 | 7,208 | 0.6% | 7,727 | 7,717 | -0.1% |
| Gross margin | 37.8% | 38.3% | 0.4pp | 38.5% | 38.8% | 0.3pp | 39.6% | 39.6% | 0.0pp |
| OPEX (core) | -4,520 | -5,117 | 13.2% | -4,690 | -4,726 | 0.8% | -4,915 | -4,901 | -0.3% |
| NRI | -16 | -537 | | 0 | 0 | | 0 | 0 | |
| Adj. EBIT | 2,147 | 2,152 | 0.2% | 2,473 | 2,482 | 0.4% | 2,812 | 2,816 | 0.2% |
| margin | 12.2% | 12.3% | 0.0pp | 13.3% | 13.4% | 0.1pp | 14.4% | 14.4% | 0.0pp |
| Net financials | -338 | -333 | 1.5% | -342 | -343 | -0.4% | -331 | -331 | -0.1% |
| Pretax profit | 1,793 | 1,282 | -28.5% | 2,131 | 2,139 | 0.4% | 2,481 | 2,485 | 0.2% |
| Net profit | 1,398 | 987 | -29.4% | 1,662 | 1,668 | 0.4% | 1,935 | 1,938 | 0.2% |
| EPS | 3.66 | 2.58 | -29.5% | 4.35 | 4.37 | 0.4% | 5.07 | 5.07 | 0.2% |

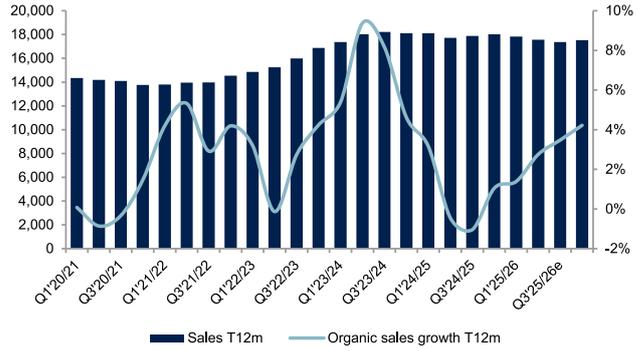
Source: ABG Sundal Collier, Company data

Quarterly sales and organic sales growth



Source: ABG Sundal Collier, Company data

Quarterly T12m sales and organic sales growth



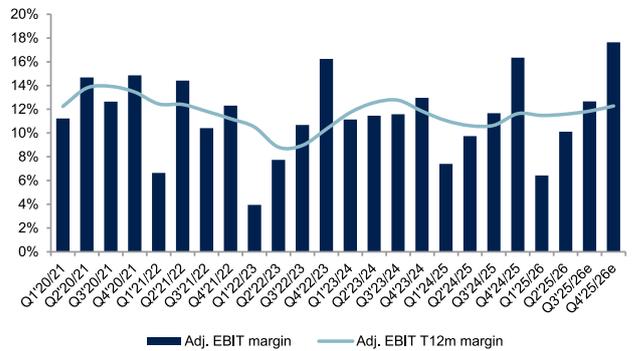
Source: ABG Sundal Collier, Company data

Quarterly gross margin and T12m



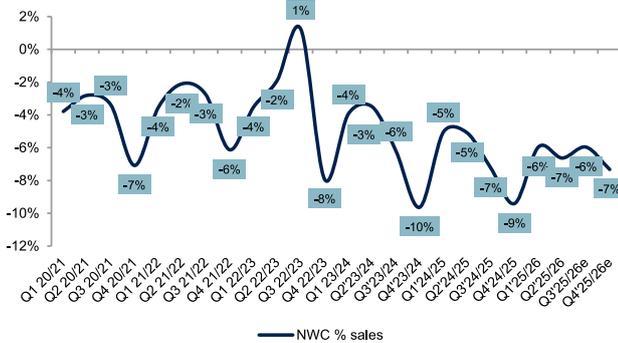
Source: ABG Sundal Collier, Company data

Quarterly adj. EBIT margin and T12m



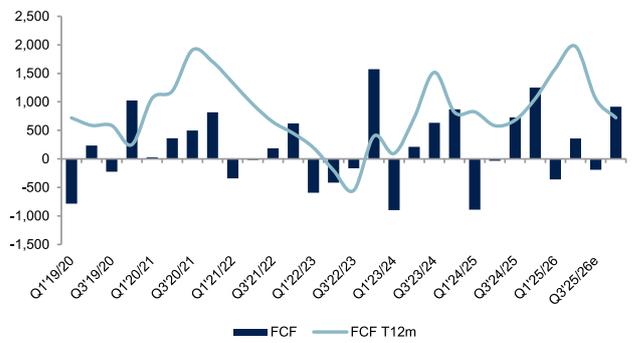
Source: ABG Sundal Collier, Company data

Quarterly NWC % of sales



Source: ABG Sundal Collier, Company data

Quarterly FCF generation and T12m



Source: ABG Sundal Collier, Company data

Quarterly P&L forecast

| P&L, SEKm | 2024/25 | | | | 2025/26e | | | | 2024/25 | 2025/26e |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|---------------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3e | Q4e | | |
| Net sales | 3,825 | 4,341 | 4,695 | 5,156 | 3,646 | 4,070 | 4,504 | 5,303 | 18,016 | 17,523 |
| <i>Growth y-o-y</i> | -0.1% | -8.3% | 3.5% | 2.6% | -4.7% | -6.2% | -4.1% | 2.8% | -0.6% | -2.7% |
| <i>Organic growth</i> | 1.0% | -4.3% | 1.5% | 5.7% | 2.7% | 0.7% | 4.3% | 8.2% | 1.0% | 4.2% |
| Gross profit | 1,417 | 1,542 | 1,734 | 2,054 | 1,341 | 1,538 | 1,725 | 2,100 | 6,746 | 6,704 |
| <i>Gross margin</i> | 37.0% | 35.5% | 36.9% | 39.8% | 36.8% | 37.8% | 38.3% | 39.6% | 37.4% | 38.3% |
| Selling expenses | -425 | -403 | -411 | -411 | -377 | -382 | -381 | -397 | -1,650 | -1,537 |
| <i>Growth y-o-y</i> | -2.1% | -5.7% | 11.3% | -0.1% | -11.4% | -5.1% | -7.2% | -3.5% | 0.5% | -6.8% |
| <i>% of sales</i> | 11.1% | 9.3% | 8.8% | 8.0% | 10.3% | 9.4% | 8.5% | 7.5% | 9.2% | 8.8% |
| Adm. expenses | -379 | -317 | -354 | -363 | -321 | -345 | -839 | -357 | -1,412 | -1,863 |
| <i>Growth y-o-y</i> | 20.6% | -7.7% | 2.3% | -1.0% | -15.2% | 9.0% | -4.2% | -1.5% | 3.1% | 31.9% |
| <i>% of sales</i> | 9.9% | 7.3% | 7.5% | 7.0% | 8.8% | 8.5% | 18.6% | 6.7% | 7.8% | 10.6% |
| R&D expenses | -436 | -421 | -443 | -1,376 | -438 | -434 | -434 | -411 | -2,676 | -1,717 |
| <i>Growth y-o-y</i> | 13.0% | 30.3% | 29.8% | 288.7% | 0.5% | 3.1% | -2.2% | -1.5% | 90.6% | -35.9% |
| <i>% of sales</i> | 11.4% | 9.7% | 9.4% | 26.7% | 12.0% | 10.7% | 9.6% | 7.7% | 14.9% | 9.8% |
| FX and other | -3 | -14 | 0 | -101 | 13 | 14 | 0 | 0 | -118 | 27 |
| One-offs, non-recurring items | -109 | -35 | -23 | -1,040 | -16 | -21 | -500 | 0 | -1,207 | -537 |
| Adj EBIT | 283 | 423 | 548 | 842 | 235 | 411 | 571 | 935 | 2,097 | 2,152 |
| <i>Adj. EBIT margin</i> | 7.4% | 9.7% | 11.7% | 16.3% | 6.4% | 10.1% | 12.7% | 17.6% | 11.6% | 12.3% |
| EBIT | 174 | 388 | 525 | -198 | 219 | 390 | 71 | 935 | 890 | 1,615 |
| <i>EBIT margin</i> | 4.5% | 8.9% | 11.2% | -3.8% | 6.0% | 9.6% | 1.6% | 17.6% | 4.9% | 9.2% |
| Net financials | -83 | -113 | -95 | -109 | -83 | -80 | -85 | -85 | -400 | -333 |
| Pre-tax profit | 91 | 275 | 430 | -307 | 136 | 310 | -14 | 850 | 490 | 1,282 |
| Reported tax | -20 | -61 | -95 | -74 | -30 | -81 | 3 | -187 | -250 | -295 |
| Minority interests | -1 | -3 | 5 | -5 | 0 | -1 | 0 | 0 | -4 | -1 |
| Net income | 70 | 212 | 340 | -386 | 106 | 228 | -11 | 663 | 236 | 986 |
| EPS, reported (SEK) | 0.18 | 0.56 | 0.88 | -1.00 | 0.28 | 0.60 | -0.03 | 1.74 | 0.62 | 2.58 |
| D&A | | | | | | | | | | |
| Depreciations | -119 | -116 | -114 | -109 | -107 | -106 | -106 | -106 | -458 | -425 |
| Amortizations | -229 | -202 | -227 | -213 | -206 | -209 | -213 | -223 | -871 | -851 |
| EBITDA | 522 | 706 | 866 | 124 | 532 | 705 | 390 | 1,264 | 2,219 | 2,891 |
| <i>EBITDA margin</i> | 13.6% | 16.3% | 18.4% | 2.4% | 14.6% | 17.3% | 8.7% | 23.8% | 12.3% | 16.5% |
| EBITA | 403 | 590 | 752 | 15 | 425 | 599 | 284 | 1,158 | 1,761 | 2,466 |
| <i>EBITA margin</i> | 10.5% | 13.6% | 16.0% | 0.3% | 11.6% | 14.7% | 6.3% | 21.8% | 9.8% | 14.1% |
| Orders | 4,192 | 4,317 | 5,418 | 5,792 | 3,838 | 4,081 | 5,105 | 6,400 | 19,719 | 19,426 |
| <i>Growth y-o-y</i> | 9.2% | -13.5% | 22.2% | -10.0% | -8.4% | -5.5% | -5.8% | 10.5% | 0.1% | -1.5% |
| <i>Organic growth</i> | 10.4% | -9.3% | 20.6% | -6.9% | -0.8% | 2.5% | 2.1% | 15.9% | 2.1% | 5.6% |
| Earnings growth | | | | | | | | | | |
| Adj EBIT | -33.6% | -22.0% | 4.3% | 29.3% | -17.1% | -2.7% | 4.2% | 11.0% | -2.2% | 2.6% |
| EBIT | -57.8% | -26.1% | 8.1% | -132.0% | 25.6% | 0.6% | -86.5% | -573.2% | -56.3% | 81.4% |
| EBITDA | -24.7% | -11.8% | 12.8% | -86.7% | 1.8% | -0.1% | -55.0% | 920.2% | -30.4% | 30.3% |
| EBITA | -30.9% | -13.9% | 15.8% | -98.1% | 5.4% | 1.6% | -62.3% | 7419.5% | -35.3% | 40.0% |
| Pre-tax profit | -70.3% | -37.7% | 9.6% | -158.0% | 49.7% | 12.7% | -103.3% | -376.9% | -70.6% | 161.5% |
| Net income | -70.8% | -38.6% | 11.0% | -193.2% | 51.8% | 7.8% | -103.3% | -271.6% | -81.9% | 317.4% |
| EPS | -70.4% | -37.7% | 9.3% | -192.0% | 49.6% | 6.7% | -103.3% | -273.8% | -81.9% | 317.4% |
| Breakdown of sales, SEKm | | | | | | | | | | |
| | | | | | | | | | | |
| Solutions | 1,915 | 2,458 | 2,673 | 3,186 | 1,805 | 2,204 | 2,541 | 3,335 | 10,232 | 9,885 |
| <i>Organic growth, %</i> | -2.8% | -9.6% | -4.1% | 7.1% | 1.4% | -3.8% | 3.4% | 10.0% | -2.1% | 3.5% |
| Service | 1,909 | 1,883 | 2,022 | 1,969 | 1,842 | 1,866 | 1,964 | 1,968 | 7,784 | 7,637 |
| <i>Organic growth, %</i> | 5.2% | 3.6% | 10.0% | 3.5% | 3.9% | 6.7% | 5.5% | 5.4% | 5.6% | 5.2% |
| Total sales | 3,824 | 4,341 | 4,695 | 5,156 | 3,647 | 4,070 | 4,504 | 5,303 | 18,016 | 17,523 |
| <i>Organic growth, %</i> | 1.0% | -4.3% | 1.5% | 5.7% | 2.7% | 0.7% | 4.3% | 8.2% | 1.0% | 4.2% |
| Geographical split | | | | | | | | | | |
| Americas | 1,241 | 1,212 | 1,359 | 1,371 | 1,071 | 1,031 | 1,177 | 1,373 | 5,183 | 4,652 |
| <i>Organic growth, %</i> | 16.4% | -7.7% | -7.5% | -6.2% | -3.7% | -7.6% | -3.1% | 7.3% | -2.4% | -1.5% |
| EMEA | 1,314 | 1,597 | 1,655 | 2,014 | 1,443 | 1,693 | 1,698 | 2,125 | 6,580 | 6,960 |
| <i>Organic growth, %</i> | -11.8% | -5.3% | 5.0% | 16.3% | 15.0% | 10.8% | 8.2% | 8.5% | 1.5% | 10.3% |
| APAC | 1,270 | 1,532 | 1,681 | 1,771 | 1,132 | 1,346 | 1,629 | 1,804 | 6,253 | 5,910 |
| <i>Organic growth, %</i> | 3.3% | -0.4% | 6.2% | 5.3% | -3.9% | -3.2% | 6.4% | 8.6% | 3.7% | 2.6% |

Source: ABG Sundal Collier, Company data

Annual P&L forecast

| P&L, SEKm | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24 | 2024/25 | 2025/26e | 2026/27e | 2027/28e |
|---------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|
| Net sales | 14,601 | 13,763 | 14,546 | 16,869 | 18,119 | 18,016 | 17,523 | 18,565 | 19,505 |
| <i>Growth y-o-y</i> | 7.7% | -5.7% | 5.7% | 16.0% | 7.4% | -0.6% | -2.7% | 6.0% | 5.1% |
| <i>Organic growth</i> | 2.9% | 1.4% | 4.4% | 4.4% | 5.3% | 1.0% | 4.2% | 6.0% | 5.1% |
| Gross profit | 6,137 | 5,610 | 5,435 | 6,349 | 6,777 | 6,746 | 6,704 | 7,208 | 7,717 |
| <i>Gross margin</i> | 42.0% | 40.8% | 37.4% | 37.6% | 37.4% | 37.4% | 38.3% | 38.8% | 39.6% |
| Selling expenses | -1,444 | -1,143 | -1,355 | -1,603 | -1,641 | -1,650 | -1,537 | -1,568 | -1,630 |
| <i>Growth y-o-y</i> | 11.4% | -20.8% | 18.5% | 18.3% | 2.4% | 0.5% | -6.8% | 2.0% | 4.0% |
| <i>% of sales</i> | 9.9% | 8.3% | 9.3% | 9.5% | 9.1% | 9.2% | 8.8% | 8.4% | 8.4% |
| Adm. expenses | -1,093 | -1,086 | -1,173 | -1,398 | -1,370 | -1,412 | -1,863 | -1,390 | -1,431 |
| <i>Growth y-o-y</i> | 5.1% | -0.6% | 8.0% | 19.2% | -2.0% | 3.1% | 31.9% | -25.4% | 3.0% |
| <i>% of sales</i> | 7.5% | 7.9% | 8.1% | 8.3% | 7.6% | 7.8% | 10.6% | 7.5% | 7.3% |
| R&D expenses | -1,657 | -1,486 | -1,371 | -1,418 | -1,404 | -2,676 | -1,717 | -1,768 | -1,839 |
| <i>Growth y-o-y</i> | 4.0% | -10.3% | -7.7% | 3.4% | -1.0% | 90.6% | -35.9% | 3.0% | 4.0% |
| <i>% of sales</i> | 11.3% | 10.8% | 9.4% | 8.4% | 7.7% | 14.9% | 9.8% | 9.5% | 9.4% |
| FX and other | 11 | 12 | 107 | -499 | -323 | -118 | 27 | 0 | 0 |
| One-offs, non-recurring items | 66 | 54 | 13 | -312 | -105 | -1,207 | -537 | 0 | 0 |
| Adj EBIT | 1,590 | 1,853 | 1,630 | 1,744 | 2,144 | 2,097 | 2,152 | 2,482 | 2,816 |
| <i>Adj. EBIT margin</i> | 10.9% | 13.5% | 11.2% | 10.3% | 11.8% | 11.6% | 12.3% | 13.4% | 14.4% |
| EBIT | 1,656 | 1,907 | 1,643 | 1,431 | 2,039 | 890 | 1,615 | 2,482 | 2,816 |
| <i>EBIT margin</i> | 11.3% | 13.9% | 11.3% | 8.5% | 11.3% | 4.9% | 9.2% | 13.4% | 14.4% |
| Net financials | -204 | -280 | -142 | -233 | -371 | -400 | -333 | -343 | -331 |
| Pre-tax profit | 1,452 | 1,627 | 1,501 | 1,198 | 1,668 | 490 | 1,282 | 2,139 | 2,485 |
| Reported tax | -370 | -377 | -346 | -254 | -365 | -250 | -295 | -471 | -547 |
| Minority interests | 0 | 1 | 9 | 0 | 0 | -4 | -1 | 0 | 0 |
| Net income | 1,082 | 1,251 | 1,164 | 944 | 1,303 | 236 | 986 | 1,668 | 1,938 |
| EPS, reported (SEK) | 2.84 | 3.28 | 3.02 | 2.47 | 3.41 | 0.62 | 2.58 | 4.37 | 5.07 |
| D&A | | | | | | | | | |
| Depreciations | -409 | -402 | -421 | -452 | -469 | -458 | -425 | -410 | -425 |
| Amortizations | -865 | -802 | -617 | -715 | -681 | -871 | -851 | -851 | -851 |
| EBITDA | 2,930 | 3,111 | 2,681 | 2,598 | 3,189 | 2,219 | 2,891 | 3,744 | 4,093 |
| <i>EBITDA margin</i> | 20.1% | 22.6% | 18.4% | 15.4% | 17.6% | 12.3% | 16.5% | 20.2% | 21.0% |
| EBITA | 2,521 | 2,709 | 2,260 | 2,146 | 2,720 | 1,761 | 2,466 | 3,333 | 3,667 |
| <i>EBITA margin</i> | 17.3% | 19.7% | 15.5% | 12.7% | 15.0% | 9.8% | 14.1% | 18.0% | 18.8% |
| Orders | 17,734 | 17,437 | 18,363 | 20,144 | 19,697 | 19,719 | 19,426 | 20,595 | 21,767 |
| <i>Growth y-o-y</i> | 5.6% | -1.7% | 5.3% | 9.0% | -2.2% | 0.1% | -1.5% | 6.0% | 5.7% |
| <i>Organic growth</i> | 0.9% | 6.2% | 4.0% | -2.0% | -5.1% | 2.1% | 5.6% | 6.0% | 5.7% |
| Earnings growth | | | | | | | | | |
| Adj EBIT | -2.5% | 16.6% | -12.0% | 7.0% | 23.0% | -2.2% | 2.6% | 15.4% | 13.4% |
| EBIT | -2.4% | 15.2% | -13.8% | -12.9% | 42.5% | -56.3% | 81.4% | 53.7% | 13.4% |
| EBITDA | 11.1% | 6.2% | -13.8% | -3.1% | 22.8% | -30.4% | 30.3% | 29.5% | 9.3% |
| EBITA | 1.8% | 7.5% | -16.6% | -5.0% | 26.8% | -35.3% | 40.0% | 35.2% | 10.0% |
| Pre-tax profit | -8.1% | 12.1% | -7.7% | -20.2% | 39.2% | -70.6% | 161.5% | 66.9% | 16.2% |
| Net income | -9.7% | 15.7% | -7.0% | -18.9% | 38.0% | -81.9% | 317.4% | 69.2% | 16.2% |
| EPS | -9.6% | 15.5% | -7.9% | -18.2% | 38.0% | -81.9% | 317.4% | 69.2% | 16.2% |
| Breakdown of sales, SEKm | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24 | 2024/25 | 2025/26e | 2026/27e | 2027/28e |
| Solutions | 8,847 | 8,176 | 8,653 | 9,981 | 10,633 | 10,232 | 9,885 | 10,461 | 10,903 |
| <i>Organic growth, %</i> | 1.0% | -1.0% | 4.0% | 3.0% | 3.5% | -2.1% | 3.5% | 5.8% | 4.2% |
| Service | 5,756 | 5,588 | 5,895 | 6,889 | 7,486 | 7,784 | 7,637 | 8,105 | 8,601 |
| <i>Organic growth, %</i> | 6.0% | 5.0% | 5.0% | 6.0% | 6.2% | 5.6% | 5.2% | 6.1% | 6.1% |
| Total sales | 14,601 | 13,764 | 14,546 | 16,870 | 18,120 | 18,016 | 17,523 | 18,565 | 19,505 |
| <i>Organic growth, %</i> | 2.9% | 1.4% | 4.4% | 4.4% | 5.3% | 1.0% | 4.2% | 6.0% | 5.1% |
| Geographical split | | | | | | | | | |
| Americas | 4,482 | 3,889 | 4,254 | 5,239 | 5,436 | 5,183 | 4,652 | 4,885 | 5,090 |
| <i>Organic growth, %</i> | -6.3% | -4.2% | 7.1% | 5.4% | 1.3% | -2.4% | -1.5% | 5.0% | 4.2% |
| EMEA | 5,547 | 5,140 | 5,321 | 5,907 | 6,550 | 6,580 | 6,960 | 7,338 | 7,695 |
| <i>Organic growth, %</i> | 9.4% | -2.1% | 1.8% | 2.8% | 6.0% | 1.5% | 10.3% | 5.4% | 4.9% |
| APAC | 4,572 | 4,735 | 4,971 | 5,724 | 6,134 | 6,253 | 5,910 | 6,342 | 6,719 |
| <i>Organic growth, %</i> | 6.1% | 11.4% | 4.3% | 5.3% | 8.0% | 3.7% | 2.6% | 7.3% | 5.9% |

Source: ABG Sundal Collier, Company data

Valuation

BUY rating maintained, target price kept at SEK 90

We believe the fundamentals are attractive in the radiation therapy space, with structural growth in a 'duopoly-like' market. The underlying demand is driven by the growing number of patients being diagnosed with cancer globally. In our view, Elekta has a strong product offering that will help it to outgrow the market and gain market share in the various regions.

We value Elekta using a 15-year three-stage DCF model and a WACC of 8.5%. The first stage in our DCF model is based on our detailed forecast for Elekta until 2029/30e. The second phase is a fading period until 2039/40e, where sales growth is set to gradually decline to 4.0%, which we use in the final phase of the model (the Terminal Period). An overview of the key assumptions for the DCF model and a sensitivity analysis for some of our key assumptions are outlined in the charts below. As a reference, we also look at historical multiples and the peer group valuation.

Our target price is based on the fair value from our DCF model, arriving at an unchanged target price of SEK 90 per share for Elekta.

Overview of DCF model assumptions

| Weighted Cost of Capital - WACC | | Cash flow assumptions | | | DCF value summary | | |
|---------------------------------|--------------|--|---------------|---------------|-------------------|-------------------------------------|---------------|
| Risk free yield | 3.0% | Forecast period | 25/26e | 26/27e | 27/28e | Present value FCF in stage 1 | 6,659 |
| Market risk premium | 5.0% | Sales growth | -0.6% | 6.0% | 5.1% | Present value FCF in stage 2 | 12,339 |
| Equity beta | 1.00 | EBIT margin | 9.2% | 13.4% | 14.4% | Present value FCF in TP | 21,027 |
| Extra risk factor | 2.0% | | | | | Total enterprise value | 40,025 |
| Company specific risk premium | 7.0% | Adaption period - Stage 2 -> | | | 2040 | Market value of debt | 4,567 |
| Cost of equity (Re) | 10.0% | Sales growth end stage 2 | | | 4.0% | Dividend | -917 |
| EBITA tax rate | 22% | EBITDA margin end stage 2 | | | 20.0% | Value of shareholders equity | 34,541 |
| Cost of debt after tax (Rd) | 5.0% | Depreciation/sales | | | -6.0% | Time adjustment factor | 0.99 |
| | | CAPEX/sales end stage 2 | | | 6.0% | Number of shares | 382.1 |
| Capital weights and WACC | | Terminal value year | | | 2041 | DCF value per share | 90 |
| Debt | 70% | FCF growth TP | | | 3.0% | | |
| Equity | 30% | EBIT margin TP | | | 14.0% | | |
| Implied net debt/equity | 43% | CAPEX/sales TP | | | 5.9% | | |
| WACC | 8.5% | | | | | | |

Source: ABG Sundal Collier

Sales and EBITDA margin



Source: ABG Sundal Collier

FCF and FCF margin



Source: ABG Sundal Collier

Sensitivity analysis DCF model

| EBITDA margin end stage 2 | Sales growth end stage 2 | | | | | |
|---------------------------|--------------------------|----|-----------|-----|-----|--|
| | 2% | 3% | 4% | 5% | 6% | |
| 18% | 72 | 76 | 79 | 83 | 86 | |
| 19% | 77 | 81 | 84 | 88 | 92 | |
| 20% | 82 | 86 | 90 | 94 | 98 | |
| 21% | 87 | 91 | 95 | 100 | 104 | |
| 22% | 91 | 96 | 100 | 105 | 110 | |

Source: ABG Sundal Collier

Sensitivity analysis DCF model

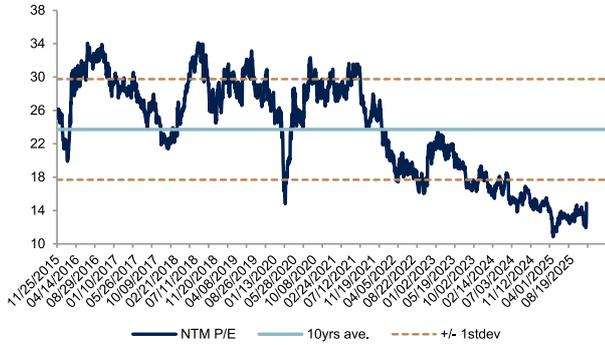
| FCF growth TP | WACC | | | | |
|---------------|------|------|-----------|------|------|
| | 9.5% | 9.0% | 8.5% | 8.0% | 7.5% |
| 2.0% | 67 | 74 | 81 | 90 | 101 |
| 2.5% | 70 | 77 | 85 | 95 | 107 |
| 3.0% | 73 | 80 | 90 | 101 | 114 |
| 3.5% | 76 | 85 | 95 | 108 | 124 |
| 4.0% | 80 | 90 | 102 | 117 | 136 |

Source: ABG Sundal Collier

Valuation multiples

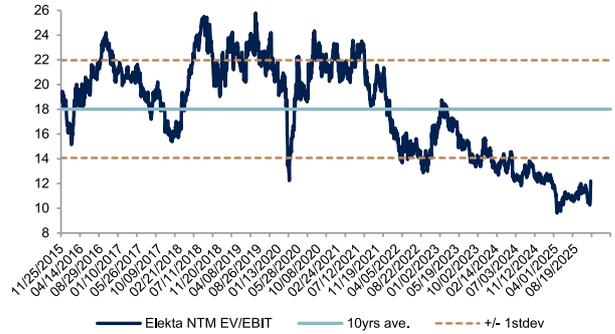
Based on 10-year historical multiples for 12-month forward (NTM) EV/EBIT and P/E multiples (based on Infront consensus estimates), Elekta is trading at a 32-37% discount. Compared to sector peers, Elekta is trading at a 12-19% discount on NTM EV/EBIT and P/E multiples based on consensus estimates (Infront), which we find unjustified.

Historical NTM P/E



Source: ABG Sundal Collier, FactSet

Historical NTM EV/EBIT



Source: ABG Sundal Collier, FactSet

| Income Statement (SEKm) | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026e | 2027e | 2028e |
|-------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Sales | 13,555 | 14,601 | 13,763 | 14,546 | 16,869 | 18,119 | 18,016 | 17,523 | 18,565 | 19,505 |
| COGS | -7,875 | -8,464 | -8,153 | -9,112 | -10,520 | -11,342 | -11,270 | -10,818 | -11,357 | -11,788 |
| Gross profit | 5,680 | 6,137 | 5,610 | 5,434 | 6,349 | 6,777 | 6,746 | 6,704 | 7,208 | 7,717 |
| Other operating items | -3,043 | -3,207 | -2,499 | -2,753 | -3,751 | -3,588 | -4,527 | -3,814 | -3,464 | -3,624 |
| EBITDA | 2,637 | 2,930 | 3,111 | 2,681 | 2,598 | 3,189 | 2,219 | 2,891 | 3,744 | 4,093 |
| Depreciation and amortisation | -161 | -409 | -402 | -421 | -452 | -469 | -458 | -425 | -410 | -425 |
| of which leasing depreciation | 0 | -232 | -212 | -229 | -242 | -230 | -189 | -184 | -188 | -191 |
| EBITA | 2,476 | 2,521 | 2,709 | 2,260 | 2,146 | 2,720 | 1,761 | 2,466 | 3,333 | 3,667 |
| EO Items | 65 | 66 | 54 | 13 | -312 | -105 | -1,207 | -537 | 0 | 0 |
| Impairment and PPA amortisation | -780 | -865 | -802 | -617 | -715 | -681 | -871 | -851 | -851 | -851 |
| EBIT | 1,696 | 1,656 | 1,907 | 1,643 | 1,431 | 2,039 | 890 | 1,615 | 2,482 | 2,816 |
| Net financial items | -119 | -148 | -274 | -144 | -237 | -355 | -394 | -340 | -343 | -331 |
| Pretax profit | 1,580 | 1,504 | 1,626 | 1,499 | 1,195 | 1,679 | 496 | 1,275 | 2,139 | 2,485 |
| Tax | -382 | -370 | -377 | -346 | -254 | -365 | -250 | -295 | -471 | -547 |
| Net profit | 1,198 | 1,134 | 1,249 | 1,153 | 941 | 1,314 | 246 | 980 | 1,668 | 1,938 |
| Minority interest | 0 | 0 | 1 | 9 | 0 | 0 | -4 | -1 | 0 | 0 |
| Net profit discontinued | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net profit to shareholders | 1,198 | 1,134 | 1,250 | 1,162 | 941 | 1,314 | 242 | 979 | 1,668 | 1,938 |
| EPS | 3.14 | 2.84 | 3.28 | 3.02 | 2.47 | 3.41 | 0.62 | 2.58 | 4.37 | 5.07 |
| EPS adj. | 3.01 | 2.70 | 3.17 | 3.02 | 3.12 | 3.62 | 3.08 | 3.66 | 4.37 | 5.07 |
| Total extraordinary items after tax | 50 | 50 | 41 | 10 | -246 | -82 | -599 | -413 | 0 | 0 |
| Leasing payments | - | - | - | - | - | - | - | - | - | - |
| Tax rate (%) | 24.2 | 24.6 | 23.2 | 23.1 | 21.3 | 21.8 | 50.4 | 23.1 | 22.0 | 22.0 |
| Gross margin (%) | 41.9 | 42.0 | 40.8 | 37.4 | 37.6 | 37.4 | 37.4 | 38.3 | 38.8 | 39.6 |
| EBITDA margin (%) | 19.5 | 20.1 | 22.6 | 18.4 | 15.4 | 17.6 | 12.3 | 16.5 | 20.2 | 21.0 |
| EBITA margin (%) | 18.3 | 17.3 | 19.7 | 15.5 | 12.7 | 15.0 | 9.8 | 14.1 | 18.0 | 18.8 |
| EBIT margin (%) | 12.5 | 11.3 | 13.9 | 11.3 | 8.5 | 11.3 | 4.9 | 9.2 | 13.4 | 14.4 |
| Pre-tax margin (%) | 11.7 | 10.3 | 11.8 | 10.3 | 7.1 | 9.3 | 2.8 | 7.3 | 11.5 | 12.7 |
| Net margin (%) | 8.8 | 7.8 | 9.1 | 7.9 | 5.6 | 7.2 | 1.4 | 5.6 | 9.0 | 9.9 |
| Growth Rates y-o-y | - | - | - | - | - | - | - | - | - | - |
| Sales growth (%) | 17.1 | 7.7 | -5.7 | 5.7 | 16.0 | 7.4 | -0.6 | -2.7 | 6.0 | 5.1 |
| EBITDA growth (%) | 4.6 | 11.1 | 6.2 | -13.8 | -3.1 | 22.8 | -30.4 | 30.3 | 29.5 | 9.3 |
| EBITA growth (%) | 4.5 | 1.8 | 7.5 | -16.6 | -5.0 | 26.8 | -35.3 | 40.0 | 35.2 | 10.0 |
| EBIT growth (%) | -8.1 | -2.4 | 15.2 | -13.8 | -12.9 | 42.5 | -56.3 | 81.4 | 53.7 | 13.4 |
| Net profit growth (%) | -10.7 | -5.4 | 10.2 | -7.7 | -18.4 | 39.6 | -81.3 | 298.0 | 70.3 | 16.2 |
| EPS growth (%) | -11.0 | -9.6 | 15.5 | -7.9 | -18.2 | 38.0 | -81.9 | nm | 69.2 | 16.2 |
| Profitability | - | - | - | - | - | - | - | - | - | - |
| ROE (%) | 15.2 | 14.3 | 15.3 | 13.6 | 10.1 | 12.8 | 2.5 | 11.1 | 17.8 | 18.9 |
| ROE adj. (%) | 17.7 | 17.8 | 18.1 | 14.4 | 14.6 | 15.0 | 12.0 | 25.4 | 26.9 | 27.3 |
| ROCE (%) | 13.6 | 11.4 | 11.6 | 11.3 | 9.4 | 11.4 | 4.9 | 9.7 | 14.5 | 15.7 |
| ROCE adj. (%) | 19.1 | 16.7 | 16.2 | 15.5 | 16.0 | 15.9 | 16.8 | 18.1 | 19.6 | 20.5 |
| ROIC (%) | 21.5 | 19.2 | 19.3 | 16.0 | 13.6 | 14.8 | 6.0 | 14.1 | 19.0 | 20.2 |
| ROIC adj. (%) | 20.9 | 18.7 | 18.9 | 15.9 | 15.6 | 15.3 | 10.2 | 17.2 | 19.0 | 20.2 |
| Adj. earnings numbers | - | - | - | - | - | - | - | - | - | - |
| EBITDA adj. | 2,572 | 2,864 | 3,057 | 2,668 | 2,911 | 3,294 | 3,426 | 3,428 | 3,744 | 4,093 |
| EBITDA adj. margin (%) | 19.0 | 19.6 | 22.2 | 18.3 | 17.3 | 18.2 | 19.0 | 19.6 | 20.2 | 21.0 |
| EBITDA lease adj. | 2,572 | 2,864 | 3,057 | 2,668 | 2,911 | 3,294 | 3,426 | 3,428 | 3,744 | 4,093 |
| EBITDA lease adj. margin (%) | 19.0 | 19.6 | 22.2 | 18.3 | 17.3 | 18.2 | 19.0 | 19.6 | 20.2 | 21.0 |
| EBITA adj. | 2,411 | 2,455 | 2,655 | 2,247 | 2,459 | 2,825 | 2,968 | 3,003 | 3,333 | 3,667 |
| EBITA adj. margin (%) | 17.8 | 16.8 | 19.3 | 15.4 | 14.6 | 15.6 | 16.5 | 17.1 | 18.0 | 18.8 |
| EBIT adj. | 1,631 | 1,590 | 1,853 | 1,630 | 1,744 | 2,144 | 2,097 | 2,152 | 2,482 | 2,816 |
| EBIT adj. margin (%) | 12.0 | 10.9 | 13.5 | 11.2 | 10.3 | 11.8 | 11.6 | 12.3 | 13.4 | 14.4 |
| Pretax profit Adj. | 2,295 | 2,303 | 2,374 | 2,103 | 2,223 | 2,465 | 2,574 | 2,663 | 2,990 | 3,336 |
| Net profit Adj. | 1,392 | 1,412 | 1,473 | 1,223 | 1,365 | 1,540 | 1,180 | 2,244 | 2,519 | 2,789 |
| Net profit to shareholders adj. | 1,392 | 1,412 | 1,474 | 1,232 | 1,365 | 1,540 | 1,176 | 2,243 | 2,519 | 2,789 |
| Net adj. margin (%) | 10.3 | 9.7 | 10.7 | 8.4 | 8.1 | 8.5 | 6.6 | 12.8 | 13.6 | 14.3 |

Source: ABG Sundal Collier, Company Data

| Cash Flow (SEKm) | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026e | 2027e | 2028e |
|-------------------------------|--------|--------|-------|-------|-------|-------|-------|-------|-------|-------|
| EBITDA | 2,637 | 2,930 | 3,111 | 2,681 | 2,598 | 3,189 | 2,219 | 2,891 | 3,744 | 4,093 |
| Net financial items | -119 | -148 | -274 | -144 | -237 | -355 | -394 | -340 | -343 | -331 |
| Paid tax | -382 | -261 | -465 | -452 | -290 | -431 | -311 | -391 | -471 | -547 |
| Non-cash items | -1,765 | -361 | 344 | -461 | -469 | -55 | 1,108 | 156 | 12 | 11 |
| Cash flow before change in WC | 371 | 2,160 | 2,716 | 1,624 | 1,602 | 2,349 | 2,622 | 2,316 | 2,942 | 3,225 |
| Change in working capital | 1,250 | -1,146 | -165 | 234 | 362 | 112 | 4 | -403 | -304 | -251 |

| Cash Flow (SEKm) | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026e | 2027e | 2028e |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Operating cash flow | 1,621 | 1,014 | 2,551 | 1,858 | 1,964 | 2,461 | 2,626 | 1,913 | 2,637 | 2,974 |
| Capex tangible fixed assets | -201 | -196 | -167 | -188 | -207 | -252 | -200 | -149 | -158 | -166 |
| Capex intangible fixed assets | -458 | -566 | -678 | -1,220 | -1,357 | -1,392 | -1,370 | -1,042 | -1,021 | -1,073 |
| Acquisitions and Disposals | -16 | -537 | 231 | -175 | -53 | -278 | -102 | 2 | 0 | 0 |
| Free cash flow | 946 | -285 | 1,937 | 275 | 347 | 539 | 954 | 724 | 1,458 | 1,736 |
| Dividend paid | -535 | -688 | -688 | -841 | -917 | -917 | -917 | -917 | -690 | -1,168 |
| Share issues and buybacks | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Leasing liability amortisation | 0 | -205 | -215 | -228 | -268 | -268 | -268 | -268 | -268 | -268 |
| Other non-cash items | 73 | -1,311 | 133 | -79 | 207 | -419 | 199 | 457 | -12 | -11 |
| Balance Sheet (SEKm) | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026e | 2027e | 2028e |
| Goodwill | 5,914 | 6,311 | 5,973 | 6,499 | 6,937 | 7,489 | 6,889 | 6,889 | 6,889 | 6,889 |
| Other intangible assets | 3,387 | 3,158 | 2,806 | 3,763 | 4,785 | 5,847 | 5,029 | 5,019 | 5,189 | 5,411 |
| Tangible fixed assets | 957 | 968 | 897 | 954 | 980 | 1,062 | 901 | 805 | 740 | 672 |
| Right-of-use asset | 0 | 1,156 | 953 | 975 | 773 | 1,164 | 1,006 | 823 | 903 | 979 |
| Total other fixed assets | 910 | 1,252 | 968 | 1,232 | 1,758 | 1,893 | 1,736 | 1,655 | 1,655 | 1,655 |
| Fixed assets | 11,168 | 12,845 | 11,597 | 13,423 | 15,233 | 17,455 | 15,560 | 15,190 | 15,375 | 15,605 |
| Inventories | 2,634 | 2,748 | 2,283 | 2,533 | 3,070 | 3,259 | 2,756 | 2,979 | 3,342 | 3,608 |
| Receivables | 5,915 | 6,113 | 6,169 | 6,924 | 7,706 | 7,470 | 7,194 | 7,136 | 7,561 | 7,943 |
| Other current assets | 275 | 298 | 385 | 346 | 321 | 451 | 512 | 504 | 516 | 526 |
| Cash and liquid assets | 4,073 | 6,407 | 4,411 | 3,077 | 3,278 | 2,779 | 2,955 | 2,843 | 3,344 | 3,644 |
| Total assets | 24,065 | 28,411 | 24,844 | 26,303 | 29,608 | 31,413 | 28,977 | 28,652 | 30,137 | 31,327 |
| Shareholders equity | 7,778 | 8,113 | 8,197 | 8,913 | 9,729 | 10,774 | 8,803 | 8,873 | 9,851 | 10,622 |
| Minority | 1 | 1 | 0 | 3 | 4 | 5 | 45 | 4 | 4 | 4 |
| Total equity | 7,779 | 8,114 | 8,197 | 8,916 | 9,733 | 10,779 | 8,848 | 8,877 | 9,855 | 10,626 |
| Long-term debt | 3,558 | 7,101 | 3,043 | 4,099 | 5,706 | 4,807 | 6,195 | 5,455 | 5,467 | 5,478 |
| Pension debt | 188 | 235 | 224 | 0 | 237 | 236 | 0 | 0 | 0 | 0 |
| Convertible debt | - | - | - | - | - | - | - | - | - | - |
| Leasing liability | 0 | 1,256 | 1,054 | 1,086 | 948 | 1,319 | 1,194 | 1,090 | 1,090 | 1,090 |
| Total other long-term liabilities | 642 | 618 | 586 | 892 | 514 | 501 | 626 | 674 | 674 | 674 |
| Short-term debt | 1,000 | 1,001 | 2,141 | 510 | 14 | 1,122 | 178 | 865 | 865 | 865 |
| Accounts payable | 3,088 | 2,728 | 2,853 | 3,245 | 3,803 | 3,762 | 4,082 | 3,893 | 3,939 | 4,139 |
| Other current liabilities | 7,810 | 7,359 | 6,746 | 7,555 | 8,653 | 8,888 | 7,855 | 7,798 | 8,246 | 8,456 |
| Total liabilities and equity | 24,065 | 28,411 | 24,844 | 26,303 | 29,608 | 31,413 | 28,977 | 28,652 | 30,137 | 31,327 |
| Net IB debt | 673 | 3,186 | 2,051 | 2,618 | 3,627 | 4,704 | 4,612 | 4,567 | 4,078 | 3,789 |
| Net IB debt excl. pension debt | 485 | 2,951 | 1,827 | 2,618 | 3,390 | 4,468 | 4,612 | 4,567 | 4,078 | 3,789 |
| Net IB debt excl. leasing | 673 | 1,930 | 997 | 1,532 | 2,679 | 3,386 | 3,418 | 3,477 | 2,988 | 2,699 |
| Capital employed | 12,525 | 17,707 | 14,659 | 14,611 | 16,638 | 18,262 | 16,415 | 16,287 | 17,277 | 18,058 |
| Capital invested | 8,452 | 11,300 | 10,248 | 11,534 | 13,360 | 15,483 | 13,460 | 13,444 | 13,934 | 14,414 |
| Working capital | -2,074 | -928 | -763 | -997 | -1,359 | -1,471 | -1,475 | -1,072 | -768 | -517 |
| EV breakdown | - |
| Market cap. diluted (m) | 20,591 | 20,591 | 20,594 | 20,594 | 20,594 | 20,594 | 20,594 | 20,594 | 20,594 | 20,594 |
| Net IB debt adj. | 673 | 3,186 | 2,051 | 2,618 | 3,627 | 4,704 | 4,612 | 4,567 | 4,078 | 3,789 |
| Market value of minority | 1 | 1 | 0 | 3 | 4 | 5 | 45 | 4 | 4 | 4 |
| Reversal of shares and participations | -57 | -57 | -27 | -25 | -27 | -34 | -29 | -29 | -29 | -29 |
| Reversal of conv. debt assumed equity | - | - | - | - | - | - | - | - | - | - |
| EV | 21,208 | 23,721 | 22,618 | 23,190 | 24,198 | 25,269 | 25,222 | 25,136 | 24,648 | 24,358 |
| Total assets turnover (%) | 58.3 | 55.6 | 51.7 | 56.9 | 60.3 | 59.4 | 59.7 | 60.8 | 63.2 | 63.5 |
| Working capital/sales (%) | -10.7 | -10.3 | -6.1 | -6.0 | -7.0 | -7.8 | -8.2 | -7.3 | -5.0 | -3.3 |
| Financial risk and debt service | - |
| Net debt/equity (%) | 8.7 | 39.3 | 25.0 | 29.4 | 37.3 | 43.6 | 52.1 | 51.4 | 41.4 | 35.7 |
| Net debt / market cap (%) | 3.3 | 15.5 | 10.0 | 12.7 | 17.6 | 22.8 | 22.4 | 22.2 | 19.8 | 18.4 |
| Equity ratio (%) | 32.3 | 28.6 | 33.0 | 33.9 | 32.9 | 34.3 | 30.5 | 31.0 | 32.7 | 33.9 |
| Net IB debt adj. / equity (%) | 8.7 | 39.3 | 25.0 | 29.4 | 37.3 | 43.6 | 52.1 | 51.4 | 41.4 | 35.7 |
| Current ratio | 1.08 | 1.40 | 1.13 | 1.14 | 1.15 | 1.01 | 1.11 | 1.07 | 1.13 | 1.17 |
| EBITDA/net interest | 22.0 | 19.3 | 14.0 | 22.9 | 13.5 | 16.4 | 8.4 | 10.5 | 13.4 | 15.3 |
| Net IB debt/EBITDA (x) | 0.3 | 1.1 | 0.7 | 1.0 | 1.4 | 1.5 | 2.1 | 1.6 | 1.1 | 0.9 |
| Net IB debt/EBITDA lease adj. (x) | 0.3 | 0.7 | 0.3 | 0.6 | 0.9 | 1.0 | 1.0 | 1.0 | 0.8 | 0.7 |
| Interest coverage | 13.7 | 12.0 | 10.8 | 14.5 | 8.2 | 9.4 | 5.3 | 8.2 | 11.4 | 13.0 |

Source: ABG Sundal Collier, Company Data

| Share Data (SEKm) | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026e | 2027e | 2028e |
|---------------------------------|------|------|------|------|------|------|------|-------|-------|-------|
| Actual shares outstanding | 382 | 382 | 382 | 382 | 382 | 382 | 382 | 382 | 382 | 382 |
| Actual shares outstanding (avg) | 382 | 382 | 382 | 382 | 382 | 382 | 382 | 382 | 382 | 382 |

| Share Data (SEKm) | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026e | 2027e | 2028e |
|-------------------------------------|------|------|------|------|------|-------|------|-------|-------|-------|
| All additional shares | - | - | - | - | - | - | - | - | - | - |
| Issue month | - | - | - | - | - | - | - | - | - | - |
| Assumed dil. of shares from conv. | - | - | - | - | - | - | - | - | - | - |
| As. dil. of shares from conv. (avg) | - | - | - | - | - | - | - | - | - | - |
| Conv. debt not assumed as equity | - | - | - | - | - | - | - | - | - | - |
| No. of warrants | - | - | - | - | - | - | - | - | - | - |
| Market value per warrant | - | - | - | - | - | - | - | - | - | - |
| Dilution from warrants | - | - | - | - | - | - | - | - | - | - |
| Issue factor | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| Actual dividend per share | 1.80 | 1.80 | 2.20 | 2.40 | 2.40 | 2.40 | 2.40 | 1.81 | 3.06 | 3.04 |
| Reported earnings per share | - | - | - | - | - | 12.00 | - | - | - | - |

Source: ABG Sundal Collier, Company Data

| Valuation and Ratios (SEKm) | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026e | 2027e | 2028e |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Shares outstanding adj. | 382 | 382 | 382 | 382 | 382 | 382 | 382 | 382 | 382 | 382 |
| Diluted shares adj. | 382 | 382 | 382 | 382 | 382 | 382 | 382 | 382 | 382 | 382 |
| EPS | 3.14 | 2.84 | 3.28 | 3.02 | 2.47 | 3.41 | 0.62 | 2.58 | 4.37 | 5.07 |
| Dividend per share | 1.80 | 1.80 | 2.20 | 2.40 | 2.40 | 2.40 | 2.40 | 1.81 | 3.06 | 3.04 |
| EPS adj. | 3.01 | 2.70 | 3.17 | 3.02 | 3.12 | 3.62 | 3.08 | 3.66 | 4.37 | 5.07 |
| BVPS | 20.36 | 21.24 | 21.45 | 23.33 | 25.46 | 28.20 | 23.04 | 23.22 | 25.78 | 27.80 |
| BVPS adj. | -3.99 | -3.55 | -1.52 | -3.53 | -5.22 | -6.71 | -8.15 | -7.94 | -5.83 | -4.39 |
| Net IB debt/share | 1.76 | 8.34 | 5.37 | 6.85 | 9.49 | 12.31 | 12.07 | 11.95 | 10.67 | 9.92 |
| Share price | 53.90 | 53.90 | 53.90 | 53.90 | 53.90 | 53.90 | 53.90 | 53.90 | 53.90 | 53.90 |
| Market cap. (m) | 20,591 | 20,591 | 20,594 | 20,594 | 20,594 | 20,594 | 20,594 | 20,594 | 20,594 | 20,594 |
| Valuation | - | - | - | - | - | - | - | - | - | - |
| P/E (x) | 17.2 | 19.0 | 16.4 | 17.8 | 21.8 | 15.8 | 87.2 | 20.9 | 12.3 | 10.6 |
| EV/sales (x) | 1.6 | 1.6 | 1.6 | 1.6 | 1.4 | 1.4 | 1.4 | 1.4 | 1.3 | 1.2 |
| EV/EBITDA (x) | 8.0 | 8.1 | 7.3 | 8.6 | 9.3 | 7.9 | 11.4 | 8.7 | 6.6 | 6.0 |
| EV/EBITA (x) | 8.6 | 9.4 | 8.3 | 10.3 | 11.3 | 9.3 | 14.3 | 10.2 | 7.4 | 6.6 |
| EV/EBIT (x) | 12.5 | 14.3 | 11.9 | 14.1 | 16.9 | 12.4 | 28.3 | 15.6 | 9.9 | 8.6 |
| Dividend yield (%) | 3.3 | 3.3 | 4.1 | 4.5 | 4.5 | 4.5 | 4.5 | 3.4 | 5.7 | 5.6 |
| FCF yield (%) | 4.6 | -1.4 | 9.4 | 1.3 | 1.7 | 2.6 | 4.6 | 3.5 | 7.1 | 8.4 |
| Le. adj. FCF yld. (%) | 4.6 | -2.4 | 8.4 | 0.2 | 0.4 | 1.3 | 3.3 | 2.2 | 5.8 | 7.1 |
| P/BVPS (x) | 2.65 | 2.54 | 2.51 | 2.31 | 2.12 | 1.91 | 2.34 | 2.32 | 2.09 | 1.94 |
| P/BVPS adj. (x) | 11.05 | 11.43 | 9.26 | 8.53 | 7.38 | 6.27 | 10.76 | 10.38 | 6.95 | 5.52 |
| P/E adj. (x) | 17.9 | 19.9 | 17.0 | 17.8 | 17.3 | 14.9 | 17.5 | 14.7 | 12.3 | 10.6 |
| EV/EBITDA adj. (x) | 8.2 | 8.3 | 7.4 | 8.7 | 8.3 | 7.7 | 7.4 | 7.3 | 6.6 | 6.0 |
| EV/EBITA adj. (x) | 8.8 | 9.7 | 8.5 | 10.3 | 9.8 | 8.9 | 8.5 | 8.4 | 7.4 | 6.6 |
| EV/EBIT adj. (x) | 13.0 | 14.9 | 12.2 | 14.2 | 13.9 | 11.8 | 12.0 | 11.7 | 9.9 | 8.6 |
| EV/CE (x) | 1.7 | 1.3 | 1.5 | 1.6 | 1.5 | 1.4 | 1.5 | 1.5 | 1.4 | 1.3 |
| Investment ratios | - | - | - | - | - | - | - | - | - | - |
| Capex/sales (%) | 4.9 | 5.2 | 6.1 | 9.7 | 9.3 | 9.1 | 8.7 | 6.8 | 6.4 | 6.4 |
| Capex/depreciation | 4.1 | 4.3 | 4.4 | 7.3 | 7.4 | 6.9 | 5.8 | 4.9 | 5.3 | 5.3 |
| Capex tangibles / tangible fixed assets | 21.0 | 20.2 | 18.6 | 19.7 | 21.1 | 23.7 | 22.2 | 18.5 | 21.4 | 24.7 |
| Capex intangibles / definite intangibles | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Depreciation on intang / def. intang | -- | -- | -- | -- | -- | -- | -- | -- | -- | -- |
| Depreciation on tangibles / tangibles | 16.8 | 18.3 | 21.2 | 20.1 | 21.4 | 22.5 | 29.8 | 30.0 | 30.1 | 34.9 |

Source: ABG Sundal Collier, Company Data

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Company: Elekta

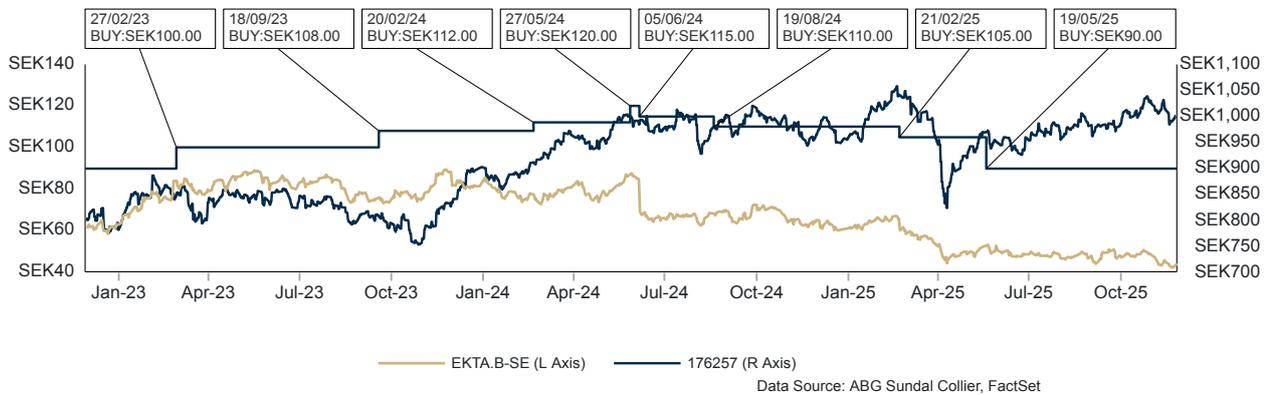
Currency: SEK

Current Recommendation: BUY

Date: 25/11/2025

Current Target price: 90.00

Current Share price: 53.90



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