AAK

Reason: In-depth research

BUY ● HOLD ○ SELL ○

Butter should bounce

- AAK's dairy exposure is a mere ~10% of volumes
- We expect the current price pressure to be short-lived
- Milk fat supply growth is already slowing: BUY

Contextualising the issue

The Q2 report highlighted AAK's exposure to the milk fats market. Our interpretation of the milk market data suggests that the current butter price reflects a return to a long-term trend rather than an unprecedented low. AAK has flagged declining dairy volumes at similar butter prices before, so the issue is not new but resurfacing. At its 2022 CMD, AAK said its dairy exposure was ~10% of its total volumes, ~15-17% of Food Ingredients (FI). The Q2 report suggests consistent dairy growth since Q4'21, so the share may be slightly higher now. The last time EBIT/kg by product was disclosed was in 2017, which is too long ago to inform current profitability. At that time, however, dairy sat below the FI average at SEK 0.5 vs. SEK 0.8. As such, even a severe dairy outcome would only account for a low-single-digit share of AAK's EBIT.

Butter is trading near normalised levels

We attribute the lower butter prices to oversupply. BE+FR+DE deliveries rose 4.9% y-o-y in H1'26, and butter output 8.0%. Dairies are routing more milk fat to butter, not less, despite what appears to be an economic incentive to pursue whey. The butter-to-milk price ratio is now below 96% of observations since Jan 2016. At similar levels, median butter price growth has been 20% over six months (three times since 2016). Milk delivery growth is already slowing. History suggests that the milk fats issue will have faded by 2027.

Brunt of the dairy issue could be behind us

The share fell 12.5% on the Q2 report, which is hard to reconcile with dairy's earnings weight. Food Ingredients segment EBIT fell 14% on ~flat volumes, so we believe price compression was a major factor in its underperformance. Our research suggests the price pressure is easing; we are 6% above Infront cons. on '27e FI EBIT/kg. BUY at ten-year-low 14x '26e P/E.

Analyst(s): benjamin.wahlstedt@abgsc.se, +46 8 566 286 73
fredrik.ivarsson@abgsc.se, +46 8 566 286 95

Food & Beverages

Estimate changes (%)

	2026e	2027e	2028e
Sales	0.8	0.9	0.9
EBIT	-1.2	-0.3	-0.6
EPS	-1.3	-0.5	-0.7

Source: ABG Sundal Collier

AAK-SE/AAK SS

Share price (SEK)	2/9/2026	205.00
Target price		300.00
MCap (SEKm)		52,950
MCap (EURm)		4,743
No. of shares (m)		259.6
Free float (%)		99.8
Av. daily volume (k)		348

Next event Q3 report 23 October 2026

Performance

SEKm	2024	2025	2026e	2027e	2028e
Sales	45,052	46,021	46,588	49,582	52,294
EBITDA	5,758	5,557	5,851	6,488	6,744
EBITDA margin (%)	12.8	12.1	12.6	13.1	12.9
EBIT adj.	4,896	4,925	4,999	5,600	5,824
EBIT adj. margin (%)	10.9	10.7	10.7	11.3	11.1
Pretax profit	4,664	4,512	4,855	5,453	5,695
EPS	13.66	13.27	14.21	16.15	17.11
EPS adj.	14.10	14.45	14.67	16.62	17.60
Sales growth (%)	-2.1	2.2	1.2	6.4	5.5
EPS growth (%)	19.7	-2.9	7.1	13.6	5.9

Source: ABG Sundal Collier, Company Data

	2026e	2027e	2028e
P/E (x)	14.4	12.7	12.0
P/E adj. (x)	14.0	12.3	11.6
P/BVPS (x)	2.46	2.27	2.10
EV/EBITDA (x)	9.7	8.6	8.1
EV/EBIT adj. (x)	11.4	9.9	9.3
EV/sales (x)	1.22	1.12	1.04
ROE adj. (%)	18.5	19.2	18.8
Dividend yield (%)	3.2	3.4	3.7
FCF yield (%)	5.2	6.1	6.7
Le. adj. FCF yld. (%)	4.9	5.9	6.5
Net IB debt/EBITDA (x)	0.6	0.5	0.4
Le. adj. ND/EBITDA (x)	0.5	0.4	0.3

Company description

AAK specialises in the refining of vegetable oils. Sold products are relevant for a range of applications, from bakery margarine to fats in plant-based meat. A close cooperation and co-development with clients are key in the strategy of focusing on speciality and custom-made solutions. The company targets 10% annual EBIT growth and reaching an EBIT/kg of SEK 3 by 2030.

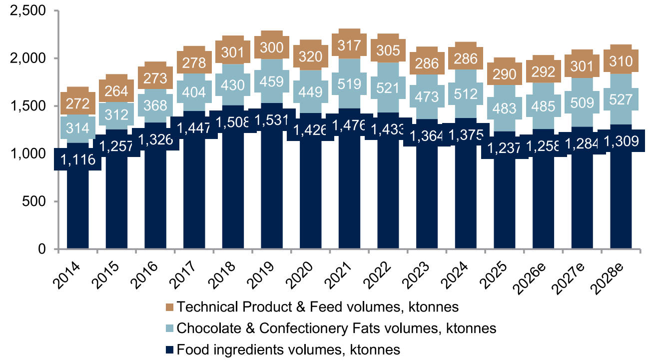
[Sustainability information]

Risks

The main operational risk for AAK relates to its dependence on the price development of the underlying raw materials, a factor that AAK can have limited control over. Sustainability issues regarding palm oil especially poses a risk to AAK's reputation both directly and indirectly through its customers.

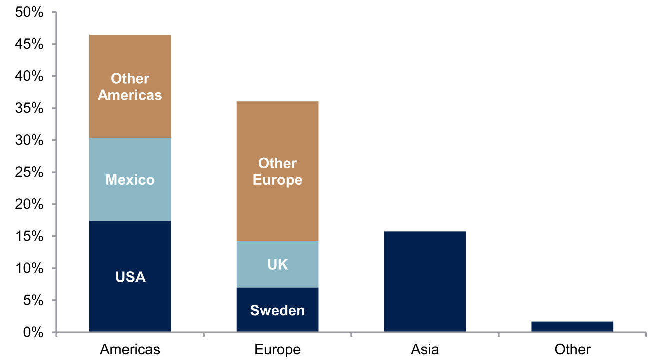
AAK in six charts

Volumes sold by segment



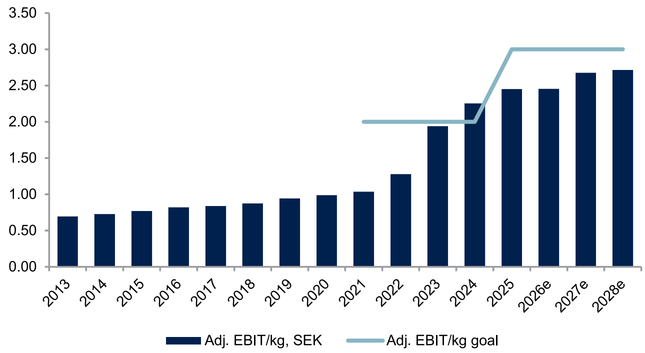
Source: ABG Sundal Collier, company data

Geographical net sales split, 2025



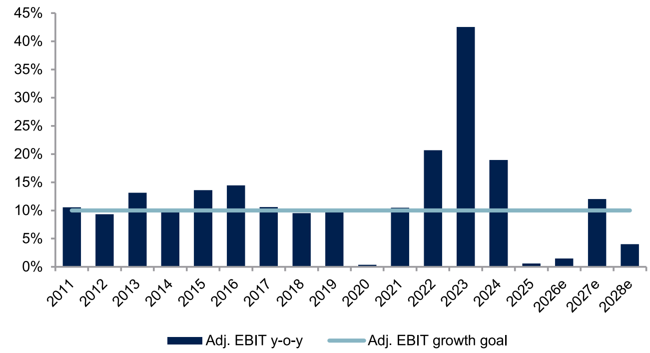
Source: ABG Sundal Collier, company data

AAK targets EBIT/kg of SEK 3 by 2030



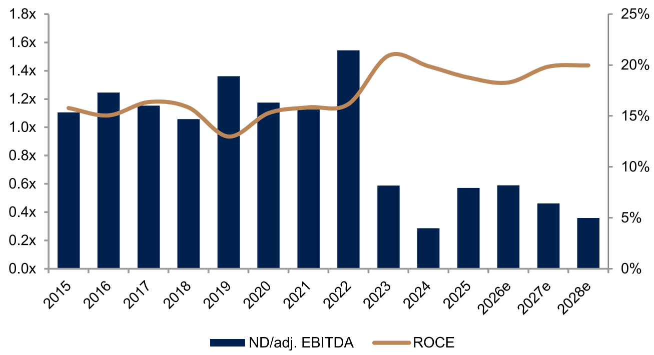
Source: ABG Sundal Collier, company data

We believe EBIT growth could resume in 2027



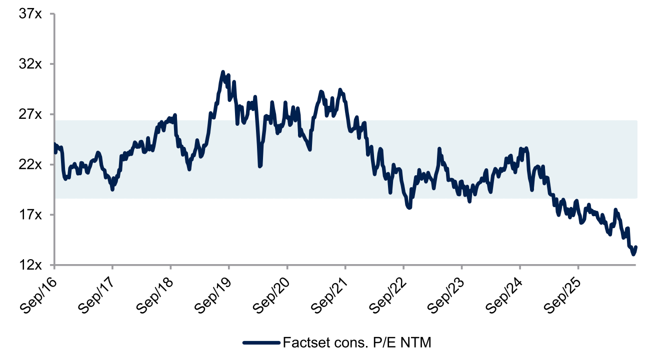
Source: ABG Sundal Collier, company data

The balance sheet gives flexibility



Source: ABG Sundal Collier, company data

The share is trading near ATL P/E

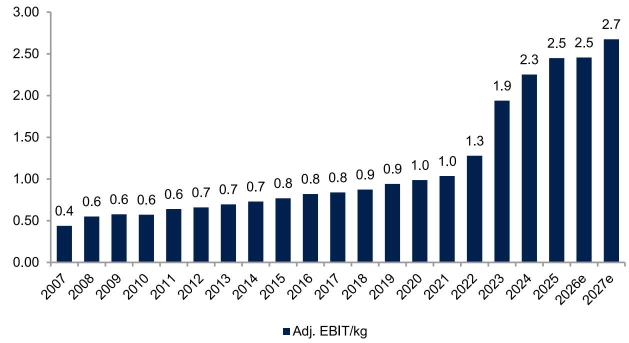


Source: ABG Sundal Collier, Factset

Investment case

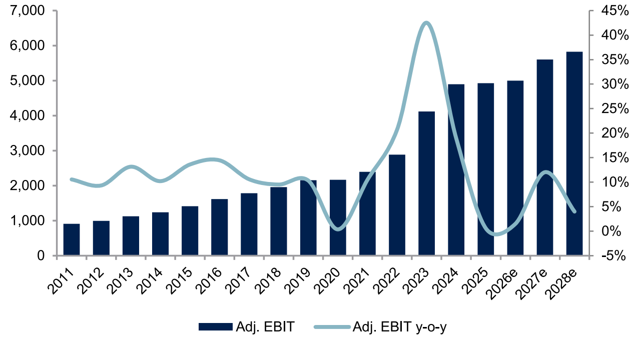
From 2007 to 2025, AAK grew its volumes by a CAGR of 2%. It is exposed primarily to the global food market, which can be assumed to have grown similarly or slightly slower. In the same time frame, AAK grew its adj. EBIT by a 12% CAGR, primarily due to gradual mix improvements, moving away from selling commodity-adjacent products into value-added products which improve its customers' production processes, product taste, melting point, shelf-life, or all at the same time. In 2022, AAK initiated a production overhaul programme, often referred to as deep-dives, in which it systematically shared best practice for production across all its plants and refocused sales efforts on higher-value applications, compared to its historical focus on absolute EBIT growth. This had a significant impact on its earnings. Part of the observed EBIT growth slowdown in 2025 (and H1'26) was FX-driven. The reported EBIT adj. growth of 1% in 2025 can be compared to the FX-adjusted 7% figure, and for H1'26 the difference is -2% vs +3% FX-adjusted. We expect the headwind to turn into a tailwind from Q4'26, making AAK's still-ongoing mix shift more visible.

AAK has a long history of growing EBIT above volumes



Source: ABG Sundal Collier, company data

We expect EBIT growth to resume

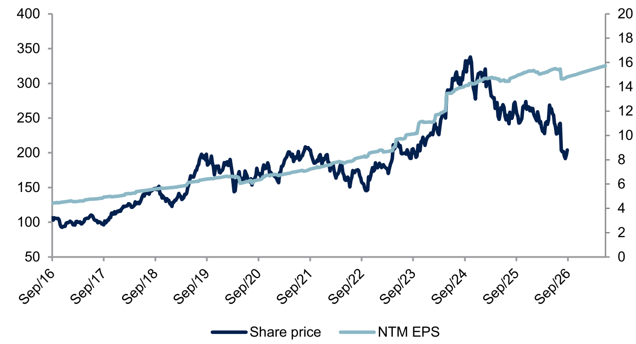


Source: ABG Sundal Collier, company data

Valuation looks attractive vs peers and the share's own history

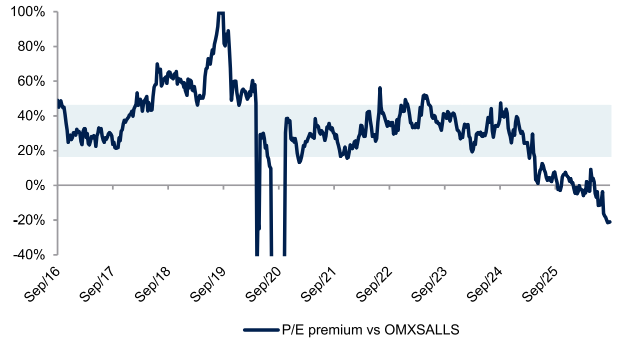
Historically, AAK has traded at a premium to the broader stock market on account of its defensive end-market, stable earnings growth and strong return on capital employed, which has ranged from approximately 15-20% L10Y. We consider the food market similarly defensive as previously, we expect earnings growth to resume by 2027, and AAK's return on capital employed is in the higher end of the historical span. We therefore consider the current valuation unwarranted. We are 6% above Infront consensus on '27e EBIT, and expect a positive revision trend and re-rating as fears around its (indirect) cocoa exposure and butter exposure fade. We keep our TP at SEK 300, corresponding to the lower end of its L10Y P/E trading range.

Over time, EPS should drive the share



Source: ABG Sundal Collier, Factset

Trading at a discount vs the stock market compared to historical 30% premium



Source: ABG Sundal Collier, Factset

Recapping Q2

AAK missed consensus expectations on EBIT by 10% in Q2'26, as EBIT fell by 6% y-o-y. Into the report, investors we spoke to expressed concern about the CCF segment, having seen cocoa prices come down from peak prices at the end of 2025. These fears did not materialise: CCF beat EBIT estimates by 3%, through EBIT/kg growth of 10% y-o-y. The issue in Q2 was the Food Ingredients segment, for which EBIT fell 14% y-o-y. FX explained 1pp of the decline. An extended production stop at one of the main plants (Karlshamn) weighed on AAK's EBIT y-o-y by 3pp, or ~SEK 35m, according to comments by the CEO. We assume that the full cost was taken by the Food Ingredients segment, which means the Karlshamn stop explained another ~5pp of the segment's EBIT decline y-o-y. This leaves us with an "unexplained" 8pp EBIT decline, or ~SEK 60m. AAK highlighted price pressure in the Food Ingredients segment, specifically an abundance of milk fats inhibiting its pricing power in dairy applications, and a softer performance for foodservice applications. This note aims to explain the milk fats price pressure and to ascertain when this price pressure might ease.

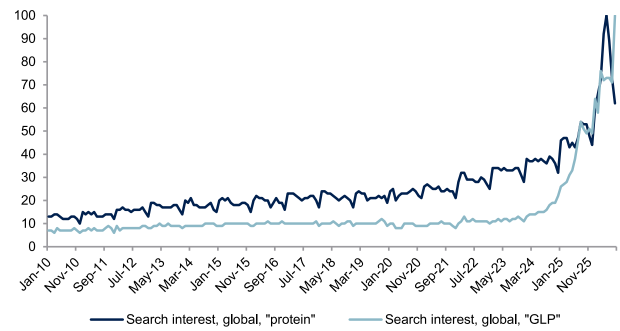
Ironically, the Q2 report miss shows very clearly why AAK initiated its production overhaul back in 2022, i.e. to reduce the share of commodity-adjacent products sold. As we will show in this report, butter prices have been extraordinarily high in recent years, so it is possible that these applications yielded attractive returns despite being commodity-adjacent. Taking an optimistic stance, it appears there is still work to do in terms of functionality-based pricing in the Food Ingredients segment as opposed to "just" cutting costs, specifically in dairy, meaning the current Food Ingredients EBIT/kg could be considered immature.

Protein demand is booming

Google Trends data suggests that demand for protein has grown rapidly in recent years. While we have not found hard evidence to explain this sudden interest in this ubiquitous macronutrient, we have noted that the accelerating search interest appears to coincide with interest in GLPs. Whey protein, a derivative of milk, is a common source of protein in supplement form. The sudden surge in demand for protein (and by extension whey protein) looks like a conflict with the stability of milk production. European milk production has grown by a modest 0.4% CAGR 2000-2024.

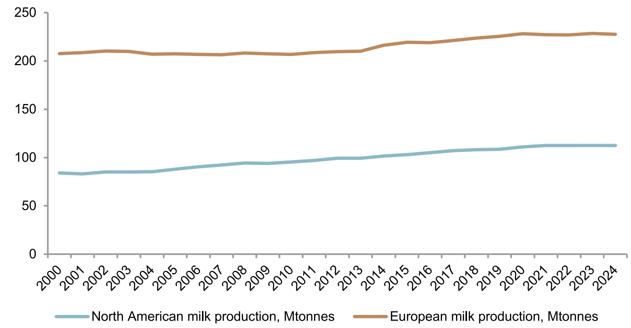
In the Q2 report, AAK stated that "*in Dairy, volumes declined compared with the second quarter of last year, driven by Europe and the Americas, while Asia, the Middle East & Africa delivered growth. The decline in Europe and the Americas was mainly due to high availability of animal-based milk fat, which reduced the cost incentive to use plant-based oils, particularly in butter-related applications*." One hypothesis was that higher whey demand would pull milk toward the cheese and whey route (more about this later), leaving milk fat behind and depressing butter. We tested this thesis and found the opposite: butter's share of milk fat has risen, not fallen. The butter price weakness is a supply story.

The protein trend could be underpinned by e.g. GLP usage



Source: ABG Sundal Collier, Google Trends

Milk supply is stable over long time periods



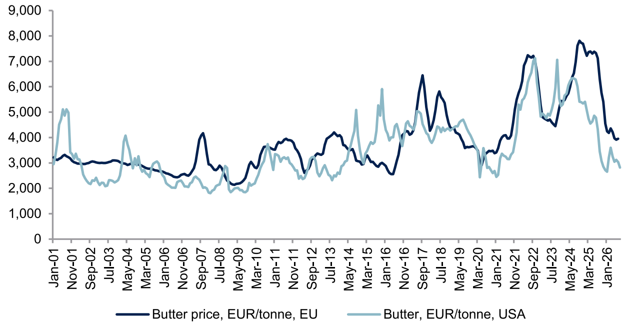
Source: ABG Sundal Collier, FAO

Butter prices have come down

AAK's claim about lower butter prices is supported by hard data. Butter prices have declined 46% from EUR 7,300/tonne in July 2025 to EUR 4k/tonne, according to the latest available data (July 2026). We believe the story is normalisation and not collapse, however, as the current butter price has been observed several times historically.

Despite the perishable nature of the product, the milk market is rather global. As seen below, the spread between butter prices in the EU and the US has been quite small over the last 10 years (we will use European data throughout this note, as it is more readily available).

Butter prices have come down to erode AAK's pricing power



Source: ABG Sundal Collier, European Commission, USDA

Milk market 101

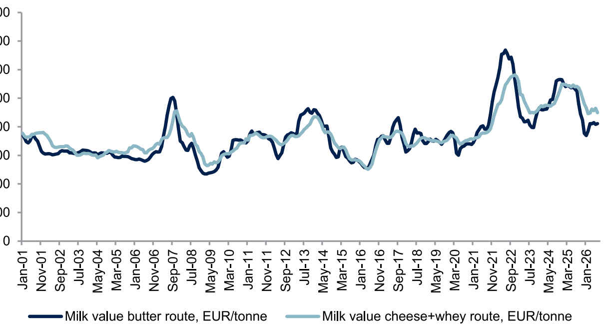
Butter and cheese compete for the same litre of milk. The cheese takes the casein and most of the fat, while the whey proteins remain in the whey, which is a byproduct of cheese and cannot be made without it. Because cheese needs less fat per unit of protein than milk supplies, every tonne of cheese releases fat that ends up as butter. Butter is the residual product: protein has many outlets, but fat has essentially one. The framework predicts that when the cheese and whey route is more profitable, milk production will shift towards it and butter production will fall. However, this is not what we see in the data. Instead, we have seen an increase in the supply of butter in recent months.

Dairies can choose between producing butter or cheese, whey is a sidestream from cheese

In essence, dairies can choose between producing butter and skim milk powder or producing cheese and whey. Whey, a popular protein supplement, is a by-product of cheese production. It cannot be produced without also producing cheese. Any cheese production results in excess fat, which is made into butter. Defatting whey also releases more milk fat into the market.

Over time, the value of producing cheese+whey is similar to producing butter+SMP, as dairies are incentivised to shift production towards the higher-value route. Currently, the price gap between the two production routes is larger than in the past. We believe the explanation lies in supply.

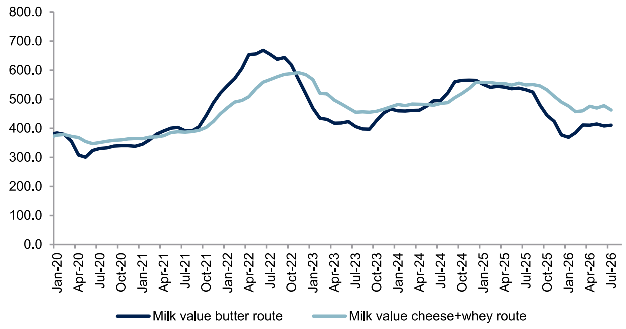
Butter or cheese is the choice



Source: ABG Sundal Collier, European Commission

Footnote: Per 100 kg of raw milk: cheese route 10 kg cheese and 5.6 kg whey powder equivalent; butter route 4.5 kg butter at 82% fat and 8.5 kg SMP from the skim generated. Hard-cheese coefficients, matched deliberately to the hard-cheese (Gouda) price the Commission quotes.

Milk value, butter vs. cheese+whey

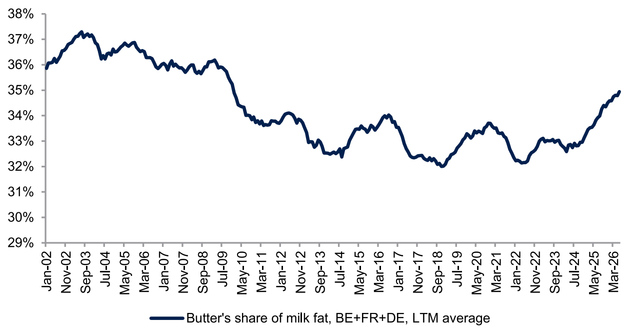


Source: ABG Sundal Collier, European Commission

Butter is flooding the market

According to the above analysis, dairies should route more milk to the cheese and whey production process, given that the price spread for this process is positive. However, this is not reflected in the data. Since mid-2024, the proportion of milk fats being used to make butter has increased, rather than decreased. FAO data shows that long-term average milk production grew by a CAGR of 0.4% between 2000 and 2024. EU milk deliveries in Belgium, France and Germany increased by 4.9% y-o-y in H1'26, with milk fat up 5.4% and butter output up 8.0%.

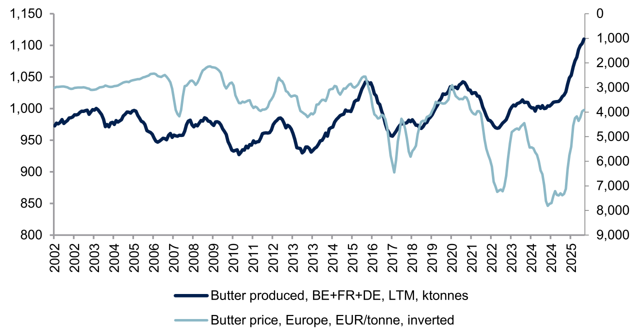
Share of milk fats routed to butter



Source: ABG Sundal Collier, European Commission

Footnote: We assume butter contains 82% fat.

Higher butter production drives prices lower

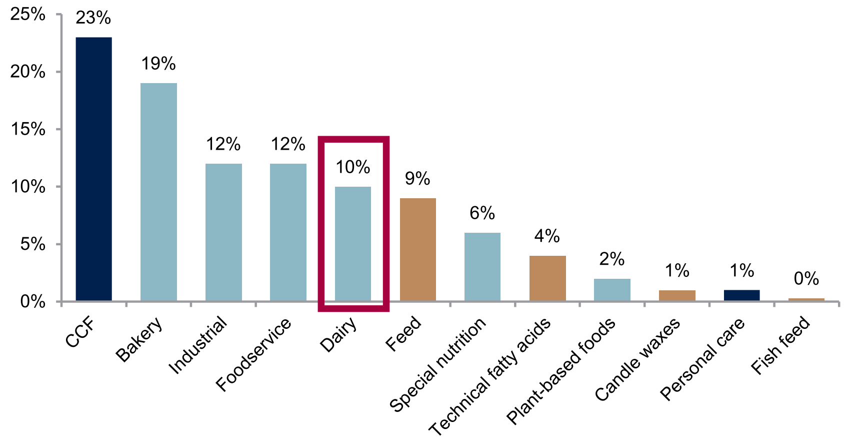


Source: ABG Sundal Collier, European Commission

AAK's dairy exposure

The Q2 2026 report highlighted price pressure in the Food Ingredients segment. We interpreted this as being partly due to an abundance of milk fat. We refer to the 2022 CMD to quantify the exposure. At that time, AAK stated a dairy exposure of around 10% of volumes, or approximately 225 thousand tonnes per year. Although we have not been given an updated figure, it is likely that AAK's consistent dairy growth since at least 2024 means the current share is slightly higher. We also do not know the EBIT/kg for dairy products: AAK last shared this information for each product category at its 2017 CMD. At that time, AAK's EBIT/kg in the dairy segment was around SEK 0.5, compared to SEK 0.8 in the Food Ingredients segment, i.e. below the segment average. Could dairy explain the full Q2 deviation? It is possible but unlikely, in our view. Our assessment of the Food Ingredients EBIT decline y-o-y in Q2 that is not attributable to Karlshamn or FX is SEK 60m. A SEK 60m decline on ~60kt of quarterly dairy volumes implies SEK 1.0/kg of EBIT compression. Given FI averaged SEK 2.1/kg in the quarter and dairy sat below the segment average when last disclosed, that would take dairy profitability close to zero. We therefore see dairy as a contributor to, not the full explanation for, the FI shortfall.

Volume split by category, Jan-Sep 2022



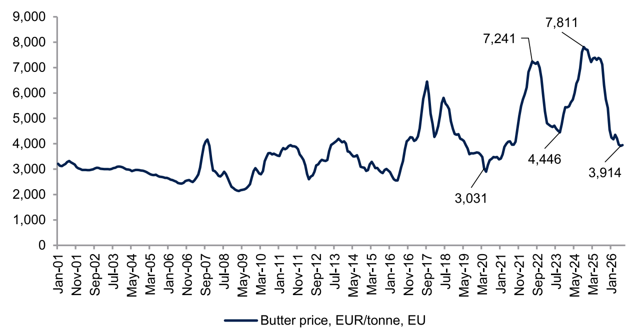
Source: ABG Sundal collier, AAK 2022 CMD

Footnote: Colours depict AAK's segment split. Dark blue is CCF, light blue is FI, orange is TP&F

Butter prices around EUR 4k/tonne look like the pain point

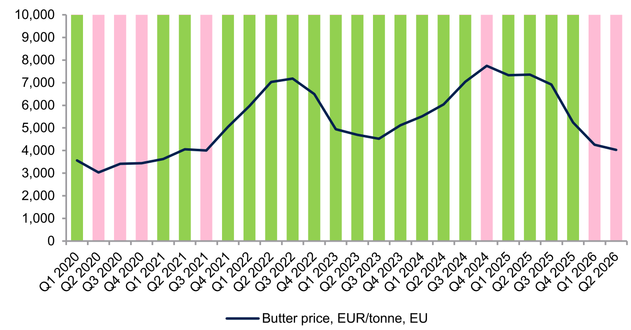
When we compare the butter price over the last six years with the qualitative comments on dairy growth given in every quarterly report, it appears that AAK's volume development has been quite strong in recent years, with softer periods typically coinciding with lower butter prices. We have illustrated the qualitative comments on dairy with a colour system in which green depicts neutral or growing volumes and pink signifies AAK's commentary being of shrinking volumes y-o-y. However, there are a few notable exceptions. In the mid-2023 period, which is illustrated as a "good" period, AAK's volumes were flat y-o-y in Q1'23 and grew "slightly" in Q2. In Q4'24, when the European butter price was at a five-year high, Asia and India in particular, were cited as factors detracting from volume. EUR 4k/tonne is a normal price for the dairy market but a difficult one for AAK, and the two are not in conflict: AAK's dairy pricing power, it seems, was built during a period when butter was abnormally expensive.

Butter price has normalised



Source: ABG Sundal Collier, European Commission

Butter pricing around EUR 4k/tonne has been an issue previously



Source: ABG Sundal Collier, AAK, European Commission

Footnote: Colours depict ABG Sundal Collier's understanding of the qualitative comment given by AAK regarding the dairy volume development. Green indicates neutral or growing volumes, red indicates declining volumes y-o-y.

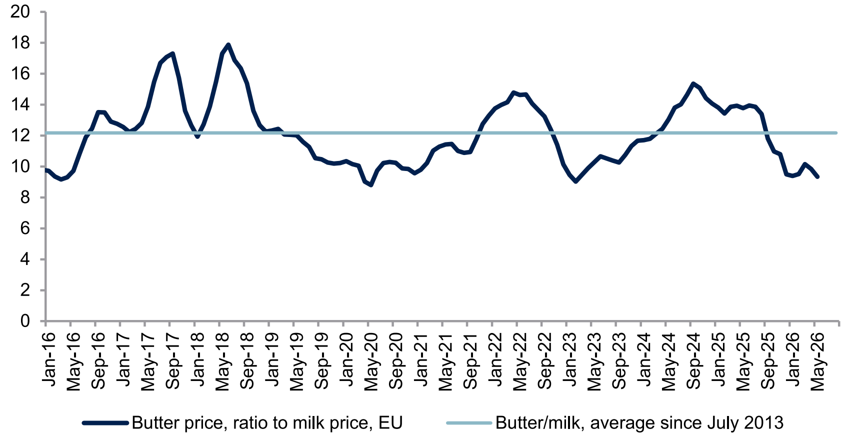
Looking ahead

Butter prices have historically reverted to a level near 12x milk prices. At the current price ratio, the median butter price growth in the next 6m is 20%, which would ease AAK's price pressure in dairy applications. Sustained ~5% delivery growth into 2027 would extend the headwind.

Butter tends to mean-revert

Instead of trying to compare butter prices with historical prices, which is made difficult by both inflation and the elevated butter prices seen in recent years, we instead compare butter prices to milk prices, i.e. to the input. The current ratio of butter prices to milk prices is 9.3x, which is well below the average of 12.2x since January 2016. We have used a shorter time period for this analysis than in previous analyses for two reasons: First, our milk price data only begins in July 2013. Second, in 2014, Russia banned EU dairy imports and, in 2015, the EU abolished its milk quotas. We therefore use a time period with a stable regulatory environment. Butter price volatility roughly doubled after 2015, with a monthly standard deviation of 3.4% between 2013 and 2015, compared to ~6% since then.

Butter prices vs milk prices are below the long-run average



Source: ABG Sundal Collier, European Commission

Butter has risen by a median 20% in 6m across three historical periods

We rank every month since January 2016 by its butter-to-milk price ratio, take the cheapest cuts of the distribution, and measure what butter and milk did over the following six and twelve months. Today's (really, May'26, the latest data available) 9.3x sits in the 4th percentile. From comparable levels butter has risen by a median 20% over the next six months, while milk has risen 4%: we conclude that the spread has closed mostly from the butter side. The pattern holds at every cut we tested, i.e. from the current 4th percentile to the 30th percentile, though the sample is thin at the strictest cuts, 5 months across three episodes since Jan 2016 at the 4% percentile level. Using the median butter price movement +6m from the current butter price of ~4k EUR/tonne, history would suggest butter prices will come up to a level around EUR 4,800/tonne.

Butter price has bounced historically

	Butter to milk fat, price ratio percentile						
	now	5%	10%	15%	20%	25%	30%
+6m ratio, median	15%	24%	15%	15%	12%	11%	10%
+12m ratio, median	31%	31%	31%	30%	29%	28%	26%
Threshold	9.3	9.4	9.6	9.9	10.2	10.3	10.5
n months	5	6	9	14	19	25	32
n episodes	3	4	6	6	5	7	5
Milk +6m, median	4%	2%	-1%	1%	-1%	1%	1%
Milk +12m, median	8%	12%	8%	14%	10%	10%	9%
Butter +6m, median	20%	21%	20%	17%	14%	11%	9%
Butter +12m, median	41%	46%	41%	47%	32%	32%	29%

Source: ABG Sundal Collier, European Commission

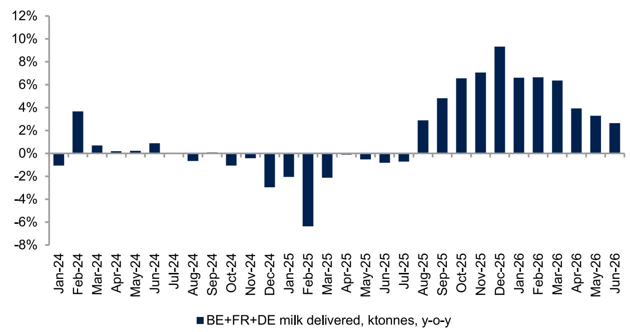
Footnote: The sample for the lowest cut is three episodes, a small sample size. Our milk price data runs to May 2026, which means we have used Jan 2016 to May 2026 data for this analysis. Since May, butter is ~flat.

What to watch

EU milk deliveries

This is the single most important variable. Deliveries in Belgium, France and Germany were up 4.9% y-o-y in H1'26, although the growth rate has begun to slow. Continued growth near 5% could keep butter under pressure and defer a recovery, whereas a roll-over toward flat would tighten butterfat within two to three quarters.

Milk delivery growth is slowing already

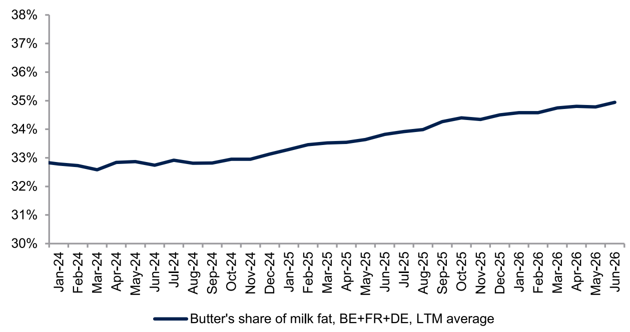


Source: ABG Sundal Collier, European Commission

Butter's share of milk fats

Butter's share of milk fats is currently at a multi-year high of ~36%, according to our calculations, up from ~34% in H1'22. A reversal would signal milk moving toward the cheese and whey route, and would tighten butter supply directly. So far, however, it has been trending in the other direction.

Rerouting from butter is the second driver to watch



Source: ABG Sundal Collier, European Commission

Estimate changes

We trim our near-term Food Ingredients EBIT/kg forecasts, seeing still-low butter prices. We make few changes otherwise.

Estimate changes

	Old estimates			New estimates			Percentage change		
SEKm	**2026e**	**2027e**	**2028e**	**2026e**	**2027e**	**2028e**	**2026e**	**2027e**	**2028e**
Volume (ktonnes)	**2,038**	**2,097**	**2,149**	**2,035**	**2,093**	**2,146**	**0%**	**0%**	**0%**
EBITDA adj.	5,914	6,507	6,777	5,851	6,488	6,744	-1%	0%	0%
EBIT adj.	**5,062**	**5,619**	**5,857**	**4,999**	**5,600**	**5,824**	**-1%**	**0%**	**-1%**
NRIs	0	0	0	0	0	0			
EBIT	5,062	5,619	5,857	4,999	5,600	5,824	-1%	0%	-1%
PTP	4,918	5,479	5,736	4,855	5,453	5,695	-1%	0%	-1%
Net profit	**3,747**	**4,164**	**4,359**	**3,699**	**4,145**	**4,328**	**-1%**	**0%**	**-1%**
EPS	14.4	16.2	17.2	14.2	16.1	17.1	-1%	0%	-1%
Growth and margins									
Volume growth	**1.4%**	**2.9%**	**2.5%**	**1.3%**	**2.9%**	**2.5%**	**-20 bps**	**0 bps**	**0 bps**
of which organic	1.4%	2.9%	2.5%	1.3%	2.9%	2.5%	-20 bps	0 bps	0 bps
Adj. EBIT/kg	**2.48**	**2.68**	**2.73**	**2.46**	**2.68**	**2.71**	**-1%**	**0%**	**0%**
Segments									
Food ingredients volumes	1,262	1,287	1,313	1,258	1,284	1,309	0%	0%	0%
Food ingredients adj. EBIT	2,997	3,299	3,449	2,932	3,278	3,403	-2%	-1%	-1%
Food Ingredients adj. EBIT/kg	**2.38**	**2.56**	**2.63**	**2.33**	**2.55**	**2.60**	**-2%**	**0%**	**-1%**
CCF volumes	485	509	527	485	509	527	0%	0%	0%
CCF adj. EBIT	2,163	2,415	2,498	2,165	2,417	2,511	0%	0%	1%
CCF adj. EBIT/kg	**4.46**	**4.74**	**4.74**	**4.47**	**4.75**	**4.77**	**0%**	**0%**	**1%**
TP&F volumes	292	301	310	292	301	310	0%	0%	0%
TP&F adj. EBIT	194	206	218	194	206	218	0%	0%	0%
TP&F adj. EBIT/kg	**0.66**	**0.68**	**0.71**	**0.66**	**0.68**	**0.71**	**0%**	**0%**	**0%**

Source: ABG Sundal Collier, company data

Estimates vs consensus

We deviate on the upside vs Infront consensus forecasts, by 3%/6%/3% on '26e/'27e/'28e EBIT, and the main deviation lies in Food Ingredients, for which we are 6% above on '27e EBIT/kg.

ABGSC vs cons.

	ABGSC			Infront cons.			Diff		
SEKm	**2026e**	**2027e**	**2028e**	**2026e**	**2027e**	**2028e**	**2026e**	**2027e**	**2028e**
Volumes, ktonnes	**2,035**	**2,093**	**2,146**	**2,027**	**2,083**	**2,143**	**0%**	**0%**	**0%**
Net sales	46,588	49,582	52,294	46,625	49,055	50,937	0%	1%	3%
Adj. EBIT	**4,999**	**5,600**	**5,824**	**4,876**	**5,298**	**5,656**	**3%**	**6%**	**3%**
EBIT	4,999	5,600	5,824	4,876	5,298	5,656	3%	6%	3%
PTP	4,855	5,453	5,695	4,726	5,179	5,538	3%	5%	3%
Net profit	3,699	4,145	4,328	3,582	3,914	4,186	3%	6%	3%
EPS	**14.2**	**16.1**	**17.1**	**13.7**	**14.9**	**16.0**	**4%**	**8%**	**7%**
Segment volumes, ktonnes									
Food ingredients	1,258	1,284	1,309	1,253	1,285	1,322	0%	0%	-1%
Chocolate & Confectionery Fats	485	509	527	482	500	516	1%	2%	2%
Technical Products & Feed	292	301	310	292	298	305	0%	1%	2%
Segment adj. EBIT									
Food ingredients	2,932	3,278	3,403	2,852	3,094	3,304	3%	6%	3%
Chocolate & Confectionery Fats	2,165	2,417	2,511	2,123	2,285	2,414	2%	6%	4%
Technical Products & Feed	194	206	218	190	209	221	2%	-2%	-1%
Group Functions	-292	-300	-308	-288	-303	-310	2%	-1%	-1%
Segment adj. EBIT/kg									
Food ingredients	2.3	2.6	2.6	2.3	2.4	2.5	2%	6%	4%
Chocolate & Confectionery Fats	4.5	4.7	4.8	4.4	4.6	4.7	1%	4%	2%
Technical Products & Feed	0.7	0.7	0.7	0.7	0.7	0.7	2%	-2%	-3%
Total	**2.5**	**2.7**	**2.7**	**2.4**	**2.5**	**2.6**	**2%**	**5%**	**3%**

Source: ABG Sundal Collier, Infront

ABGSCe P&L estimates by quarter

AAK, SEKm	Q1'24	Q2'24	Q3'24	Q4'24	Q1'25	Q2'25	Q3'25	Q4'25	Q1'26	Q2'26	Q3'26e	Q4'26e
Sales volume, ktonnes	556	525	551	541	503	490	510	507	515	486	515	519
EBITDA	1,466	1,336	1,469	1,487	1,470	1,123	1,511	1,453	1,492	1,309	1,485	1,565
EBIT	**1,254**	**1,118**	**1,256**	**1,268**	**1,261**	**912**	**1,260**	**1,242**	**1,285**	**1,096**	**1,270**	**1,348**
Adj. EBIT	**1,254**	**1,118**	**1,256**	**1,268**	**1,261**	**1,162**	**1,260**	**1,242**	**1,285**	**1,096**	**1,270**	**1,348**
PTP	1,231	1,070	1,155	1,204	1,216	873	1,217	1,198	1,255	1,061	1,229	1,310
Net profit	934	809	871	928	934	643	911	948	965	804	934	996
EPS	**3.60**	**3.11**	**3.35**	**3.57**	**3.59**	**2.47**	**3.50**	**3.64**	**3.69**	**3.07**	**3.60**	**3.85**
Per kg KPIs												
EBIT/kg	2.3	2.1	2.3	2.3	2.5	1.9	2.5	2.4	2.5	2.3	2.5	2.6
Adj. EBIT/kg	**2.3**	**2.1**	**2.3**	**2.3**	**2.5**	**2.4**	**2.5**	**2.4**	**2.5**	**2.3**	**2.5**	**2.6**
Adj. EBIT/kg, y-o-y	28.2%	22.2%	5.5%	12.6%	11.2%	11.4%	8.4%	4.5%	-0.5%	-4.9%	-0.2%	6.0%
Growth and margins												
Volume, y-o-y	2.8%	4.0%	4.2%	-1.3%	-9.5%	-6.7%	-7.4%	-6.3%	2.4%	-0.8%	1.0%	2.4%
o/w organic	2.8%	4.0%	4.2%	-1.3%	-4.9%	-1.5%	-2.4%	-1.1%	2.4%	-0.8%	1.0%	2.4%
EBITDA margin	13.2%	12.1%	13.2%	12.7%	12.5%	9.9%	13.1%	12.7%	13.1%	11.7%	12.9%	12.6%
EBIT margin	11.3%	10.1%	11.2%	10.8%	10.7%	8.1%	11.0%	10.8%	11.3%	9.8%	11.0%	10.8%
Adj. EBIT margin	**11.3%**	**10.1%**	**11.2%**	**10.8%**	**10.7%**	**10.3%**	**11.0%**	**10.8%**	**11.3%**	**9.8%**	**11.0%**	**10.8%**
Adj. EBIT y-o-y	**31.7%**	**27.0%**	**9.9%**	**11.1%**	**0.6%**	**3.9%**	**0.3%**	**-2.1%**	**1.9%**	**-5.7%**	**0.8%**	**8.5%**
EPS, y-o-y	40.8%	31.8%	8.1%	6.9%	-0.3%	-20.9%	4.2%	1.7%	3.1%	24.8%	3.1%	6.1%
Segment breakdown												
Food ingredients												
Volume, ktonnes	344	346	348	337	297	309	319	312	311	307	322	318
y-o-y	2.1%	3.6%	1.5%	-3.7%	-13.7%	-10.7%	-8.3%	-7.4%	4.7%	-0.6%	1.0%	2.0%
Adj. EBIT	**779**	**755**	**770**	**767**	**769**	**764**	**766**	**735**	**752**	**658**	**744**	**778**
Adj. EBIT/kg	2.3	2.2	2.2	2.3	2.6	2.5	2.4	2.4	2.4	2.1	2.3	2.4
Chocolate and Confectionery Fats												
Volume, ktonnes	133	122	133	124	128	114	122	119	126	113	123	123
y-o-y	7.3%	14.0%	11.8%	0.8%	-3.8%	-6.6%	-8.3%	-4.0%	-1.6%	-0.9%	1.0%	3.0%
Adj. EBIT	**505**	**433**	**525**	**520**	**523**	**450**	**525**	**524**	**532**	**491**	**558**	**584**
Adj. EBIT/kg	3.8	3.5	3.9	4.2	4.1	3.9	4.3	4.4	4.2	4.3	4.5	4.8
Technical Products and Feed												
Volume, ktonnes	79	57	70	80	78	67	69	76	78	66	70	78
y-o-y	-1.3%	-10.9%	4.5%	6.7%	-1.3%	17.5%	-1.4%	-5.0%	0.0%	-1.5%	1.0%	3.0%
Adj. EBIT	**53**	**9**	**45**	**69**	**52**	**25**	**46**	**64**	**54**	**24**	**47**	**69**
Adj. EBIT/kg	0.7	0.2	0.6	0.9	0.7	0.4	0.7	0.8	0.7	0.4	0.7	0.9

Source: ABG Sundal Collier, company data

ABGSCe P&L estimates by year

AAK, SEKm	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Sales volume, ktonnes	2,129	2,239	2,290	2,195	2,312	2,259	2,123	2,173	2,010	2,035	2,093	2,146
EBITDA	2,277	2,508	2,830	2,922	3,047	3,337	4,993	5,758	5,557	5,851	6,488	6,744
EBIT	**1,786**	**1,956**	**2,143**	**2,168**	**2,089**	**2,538**	**4,116**	**4,896**	**4,675**	**4,999**	**5,600**	**5,824**
Adj. EBIT	**1,786**	**1,956**	**2,158**	**2,166**	**2,393**	**2,888**	**4,116**	**4,896**	**4,925**	**4,999**	**5,600**	**5,824**
PTP	1,666	1,829	2,012	2,041	1,987	2,350	3,824	4,660	4,504	4,855	5,453	5,695
Net profit	1,212	1,340	1,513	1,582	1,447	1,780	2,954	3,542	3,436	3,699	4,145	4,328
EPS	**4.71**	**5.21**	**5.86**	**6.15**	**5.58**	**6.83**	**11.35**	**13.63**	**13.21**	**14.21**	**16.15**	**17.11**
Per kg KPIs												
EBIT/kg	0.8	0.9	0.9	1.0	0.9	1.1	1.9	2.3	2.3	2.5	2.7	2.7
Adj. EBIT/kg	**0.8**	**0.9**	**0.9**	**1.0**	**1.0**	**1.3**	**1.9**	**2.3**	**2.5**	**2.5**	**2.7**	**2.7**
Adj. EBIT/kg, y-o-y	2.2%	4.1%	7.9%	4.7%	4.9%	23.5%	51.7%	16.2%	8.7%	0.2%	8.9%	1.5%
Growth and margins												
Volume, y-o-y	8.2%	5.2%	2.3%	-4.1%	5.3%	-2.3%	-6.0%	2.4%	-7.5%	1.3%	2.9%	2.5%
o/w organic	4.7%	5.2%	1.6%	-5.3%	5.2%	-0.3%	-5.4%	2.4%	-2.5%	1.3%	2.9%	2.5%
EBITDA margin	8.6%	9.1%	9.9%	10.5%	8.6%	6.6%	10.8%	12.8%	12.1%	12.6%	13.1%	12.9%
EBIT margin	6.8%	7.1%	7.5%	7.8%	5.9%	5.0%	8.9%	10.9%	10.2%	10.7%	11.3%	11.1%
Adj. EBIT margin	**6.8%**	**7.1%**	**7.6%**	**7.8%**	**6.7%**	**5.7%**	**8.9%**	**10.9%**	**10.7%**	**10.7%**	**11.3%**	**11.1%**
Adj. EBIT y-o-y	**10.6%**	**9.5%**	**10.3%**	**0.4%**	**10.5%**	**20.7%**	**42.5%**	**19.0%**	**0.6%**	**1.5%**	**12.0%**	**4.0%**
EPS, y-o-y	19.0%	10.9%	12.3%	4.9%	-9.3%	22.4%	66.2%	20.0%	-3.4%	8.0%	13.6%	5.9%
Segment breakdown												
Food ingredients												
Volume, ktonnes	1,447	1,508	1,531	1,426	1,476	1,433	1,364	1,375	1,237	1,258	1,284	1,309
y-o-y	9.1%	4.2%	1.5%	-6.9%	3.5%	-2.9%	-4.8%	0.8%	-10.0%	1.7%	2.0%	2.0%
Adj. EBIT	**1,107**	**1,205**	**1,367**	**1,287**	**1,380**	**1,716**	**2,642**	**3,071**	**3,034**	**2,932**	**3,278**	**3,403**
Adj. EBIT/kg	0.8	0.8	0.9	0.9	0.9	1.2	1.9	2.2	2.5	2.3	2.6	2.6
Chocolate and Confectionery Fats												
Volume, ktonnes	404	430	459	449	519	521	473	512	483	485	509	527
y-o-y	9.8%	6.4%	6.7%	-2.2%	15.6%	0.4%	-9.2%	8.2%	-5.7%	0.4%	5.0%	3.5%
Adj. EBIT	**735**	**747**	**794**	**865**	**971**	**1,092**	**1,521**	**1,983**	**2,022**	**2,165**	**2,417**	**2,511**
Adj. EBIT/kg	1.8	1.7	1.7	1.9	1.9	2.1	3.2	3.9	4.2	4.5	4.7	4.8
Technical Products and Feed												
Volume, ktonnes	278	301	300	320	317	305	286	286	290	292	301	310
y-o-y	1.8%	8.3%	-0.3%	6.7%	-0.9%	-3.8%	-6.2%	0.0%	1.4%	0.7%	3.0%	3.0%
Adj. EBIT	**84**	**155**	**150**	**157**	**214**	**303**	**258**	**176**	**187**	**194**	**206**	**218**
Adj. EBIT/kg	0.3	0.5	0.5	0.5	0.7	1.0	0.9	0.6	0.6	0.7	0.7	0.7

Source: ABG Sundal Collier, company data

Income Statement (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Sales	28,510	27,934	35,452	50,425	46,028	45,052	46,021	46,588	49,582	52,294
COGS	-20,743	-20,572	-27,697	-40,661	-34,296	-32,056	-33,902	-34,029	-36,314	-38,301
Gross profit	7,767	7,362	7,755	9,764	11,732	12,996	12,119	12,559	13,268	13,994
Other operating items	-4,937	-4,440	-4,708	-6,427	-6,739	-7,238	-6,562	-6,708	-6,780	-7,249
EBITDA	**2,830**	**2,922**	**3,047**	**3,337**	**4,993**	**5,758**	**5,557**	**5,851**	**6,488**	**6,744**
Depreciation and amortisation	-559	-622	-822	-659	-733	-714	-730	-696	-728	-756
of which leasing depreciation	-122	-154	-151	-152	-181	-197	-138	-121	-112	-112
EBITA	**2,271**	**2,300**	**2,225**	**2,678**	**4,260**	**5,044**	**4,827**	**5,155**	**5,760**	**5,988**
EO Items	-15	2	-304	-350	0	0	-250	0	0	0
Impairment and PPA amortisation	-128	-132	-136	-140	-144	-148	-152	-156	-160	-164
EBIT	**2,143**	**2,168**	**2,089**	**2,538**	**4,116**	**4,896**	**4,675**	**4,999**	**5,600**	**5,824**
Net financial items	-131	-127	-102	-188	-292	-236	-171	-143	-147	-130
Pretax profit	**2,038**	**2,059**	**1,997**	**2,360**	**3,832**	**4,664**	**4,512**	**4,855**	**5,453**	**5,695**
Tax	-499	-459	-540	-570	-870	-1,118	-1,068	-1,156	-1,309	-1,367
Net profit	**1,539**	**1,600**	**1,457**	**1,790**	**2,962**	**3,546**	**3,444**	**3,699**	**4,144**	**4,328**
Minority interest	-	-	-	-	-	-	-	-	-	-
Net profit discontinued	-	-	-	-	-	-	-	-	-	-
Net profit to shareholders	**1,539**	**1,600**	**1,457**	**1,790**	**2,962**	**3,546**	**3,444**	**3,699**	**4,144**	**4,328**
EPS	6.07	6.29	5.66	6.91	11.41	13.66	13.27	14.21	16.15	17.11
EPS adj.	6.49	6.69	6.90	8.34	11.84	14.10	14.45	14.67	16.62	17.60
Total extraordinary items after tax	-11	2	-221	-265	0	0	-191	0	0	0
Leasing payments	-122	-154	-151	-152	-181	-197	-138	-121	-112	-112
Tax rate (%)	*24.5*	*22.3*	*27.0*	*24.2*	*22.7*	*24.0*	*23.7*	*23.8*	*24.0*	*24.0*
Gross margin (%)	*27.2*	*26.4*	*21.9*	*19.4*	*25.5*	*28.8*	*26.3*	*27.0*	*26.8*	*26.8*
EBITDA margin (%)	*9.9*	*10.5*	*8.6*	*6.6*	*10.8*	*12.8*	*12.1*	*12.6*	*13.1*	*12.9*
EBITA margin (%)	*8.0*	*8.2*	*6.3*	*5.3*	*9.3*	*11.2*	*10.5*	*11.1*	*11.6*	*11.5*
EBIT margin (%)	*7.5*	*7.8*	*5.9*	*5.0*	*8.9*	*10.9*	*10.2*	*10.7*	*11.3*	*11.1*
Pre-tax margin (%)	*7.1*	*7.4*	*5.6*	*4.7*	*8.3*	*10.4*	*9.8*	*10.4*	*11.0*	*10.9*
Net margin (%)	*5.4*	*5.7*	*4.1*	*3.5*	*6.4*	*7.9*	*7.5*	*7.9*	*8.4*	*8.3*
Growth Rates y-o-y	-	-	-	-	-	-	-	-	-	-
Sales growth (%)	*3.3*	*-2.0*	*26.9*	*42.2*	*-8.7*	*-2.1*	*2.2*	*1.2*	*6.4*	*5.5*
EBITDA growth (%)	*12.8*	*3.3*	*4.3*	*9.5*	*49.6*	*15.3*	*-3.5*	*5.3*	*10.9*	*3.9*
EBITA growth (%)	*9.2*	*1.3*	*-3.3*	*20.4*	*59.1*	*18.4*	*-4.3*	*6.8*	*11.8*	*4.0*
EBIT growth (%)	*9.6*	*1.2*	*-3.6*	*21.5*	*62.2*	*19.0*	*-4.5*	*6.9*	*12.0*	*4.0*
Net profit growth (%)	*13.3*	*4.0*	*-8.9*	*22.9*	*65.5*	*19.7*	*-2.9*	*7.4*	*12.0*	*4.4*
EPS growth (%)	*13.3*	*3.7*	*-10.1*	*22.1*	*65.2*	*19.7*	*-2.9*	*7.1*	*13.6*	*5.9*
Profitability	-	-	-	-	-	-	-	-	-	-
ROE (%)	*16.0*	*16.0*	*13.6*	*13.3*	*18.4*	*19.1*	*17.2*	*17.8*	*18.5*	*18.1*
ROE adj. (%)	*17.4*	*17.3*	*16.9*	*16.4*	*19.3*	*19.9*	*18.9*	*18.5*	*19.2*	*18.8*
ROCE (%)	*15.7*	*14.6*	*13.5*	*13.4*	*19.1*	*22.0*	*19.6*	*19.9*	*21.2*	*21.2*
ROCE adj. (%)	*16.7*	*15.5*	*16.3*	*15.9*	*19.7*	*22.6*	*21.2*	*20.5*	*21.8*	*21.8*
ROIC (%)	*13.2*	*13.0*	*11.3*	*11.2*	*16.1*	*18.3*	*16.3*	*16.2*	*17.0*	*17.1*
ROIC adj. (%)	*13.3*	*13.0*	*12.8*	*12.6*	*16.1*	*18.3*	*17.2*	*16.2*	*17.0*	*17.1*
Adj. earnings numbers	-	-	-	-	-	-	-	-	-	-
EBITDA adj.	2,845	2,920	3,351	3,687	4,993	5,758	5,807	5,851	6,488	6,744
EBITDA adj. margin (%)	*10.0*	*10.5*	*9.5*	*7.3*	*10.8*	*12.8*	*12.6*	*12.6*	*13.1*	*12.9*
EBITDA lease adj.	2,723	2,766	3,200	3,535	4,812	5,561	5,669	5,730	6,376	6,632
EBITDA lease adj. margin (%)	*9.6*	*9.9*	*9.0*	*7.0*	*10.5*	*12.3*	*12.3*	*12.3*	*12.9*	*12.7*
EBITA adj.	2,286	2,298	2,529	3,028	4,260	5,044	5,077	5,155	5,760	5,988
EBITA adj. margin (%)	*8.0*	*8.2*	*7.1*	*6.0*	*9.3*	*11.2*	*11.0*	*11.1*	*11.6*	*11.5*
EBIT adj.	2,158	2,166	2,393	2,888	4,116	4,896	4,925	4,999	5,600	5,824
EBIT adj. margin (%)	*7.6*	*7.8*	*6.7*	*5.7*	*8.9*	*10.9*	*10.7*	*10.7*	*11.3*	*11.1*
Pretax profit Adj.	2,181	2,189	2,437	2,850	3,976	4,812	4,914	5,011	5,613	5,859
Net profit Adj.	1,678	1,730	1,814	2,195	3,106	3,694	3,787	3,855	4,304	4,492
Net profit to shareholders adj.	1,678	1,730	1,814	2,195	3,106	3,694	3,787	3,855	4,304	4,492
Net adj. margin (%)	*5.9*	*6.2*	*5.1*	*4.4*	*6.7*	*8.2*	*8.2*	*8.3*	*8.7*	*8.6*

Source: ABG Sundal Collier, Company Data

Cash Flow (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
EBITDA	2,830	2,922	3,047	3,337	4,993	5,758	5,557	5,851	6,488	6,744
Net financial items	-131	-127	-102	-188	-292	-236	-171	-143	-147	-130
Paid tax	-499	-459	-540	-570	-870	-1,118	-1,068	-1,156	-1,309	-1,367
Non-cash items	217	-1,040	269	820	230	-374	-1,406	447	-0	0
Cash flow before change in WC	2,417	1,296	2,674	3,399	4,061	4,030	2,912	4,998	5,032	5,248
Change in working capital	-859	727	-2,166	-3,472	1,253	-1,678	-2,050	-731	-653	-541

Cash Flow (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Operating cash flow	**1,558**	**2,023**	**508**	**-73**	**5,314**	**2,352**	**862**	**4,267**	**4,379**	**4,707**
Capex tangible fixed assets	-800	-738	-619	-1,219	-1,114	-1,245	-1,295	-1,519	-1,165	-1,230
Capex intangible fixed assets	-	-	-	-	-	-	-	-	-	-
Acquisitions and Disposals	-535	-412	-31	-14	-89	647	0	0	0	0
Free cash flow	**223**	**873**	**-142**	**-1,306**	**4,111**	**1,754**	**-433**	**2,748**	**3,214**	**3,477**
Dividend paid	-469	-536	-590	-646	-714	-960	-1,298	-2,449	-1,703	-1,834
Share issues and buybacks	0	251	434	147	0	0	175	-377	-1,000	-1,000
Leasing liability amortisation	-122	-154	-151	-152	-181	-197	-138	-121	-112	-112
Other non-cash items	-963	122	218	21	-744	705	3	92	52	52
Balance Sheet (SEKm)	**2019**	**2020**	**2021**	**2022**	**2023**	**2024**	**2025**	**2026e**	**2027e**	**2028e**
Goodwill	2,114	2,103	2,270	2,538	2,712	2,333	2,108	2,173	2,173	2,173
Other intangible assets	363	313	307	293	290	320	297	307	307	307
Tangible fixed assets	6,034	5,601	5,720	6,944	7,493	8,078	7,877	9,020	9,409	9,831
Right-of-use asset	770	709	595	685	760	516	431	387	335	283
Total other fixed assets	175	221	238	426	482	497	498	530	530	530
Fixed assets	9,456	8,947	9,130	10,886	11,737	11,744	11,211	12,417	12,754	13,124
Inventories	6,681	6,569	9,054	11,174	8,656	11,872	11,752	12,579	13,139	13,597
Receivables	3,529	3,336	5,132	6,635	5,312	5,793	5,834	5,906	6,285	6,629
Other current assets	2,271	2,226	2,849	3,780	3,343	3,066	2,259	2,287	2,434	2,567
Cash and liquid assets	982	1,200	1,001	1,515	1,503	1,911	1,566	903	802	833
Total assets	**22,919**	**22,278**	**27,166**	**33,990**	**30,551**	**34,386**	**32,622**	**34,091**	**35,415**	**36,750**
Shareholders equity	10,337	9,699	11,783	15,036	17,117	20,087	19,897	21,724	23,166	24,660
Minority	84	39	48	47	56	62	71	71	71	71
Total equity	**10,421**	**9,738**	**11,831**	**15,083**	**17,173**	**20,149**	**19,968**	**21,795**	**23,236**	**24,730**
Long-term debt	2,987	2,087	1,611	3,526	1,969	949	390	2,000	1,500	1,000
Pension debt	241	278	271	58	31	82	30	39	39	39
Convertible debt	-	-	-	-	-	-	-	-	-	-
Leasing liability	785	734	621	724	801	551	460	416	364	312
Total other long-term liabilities	1,036	920	805	826	1,111	1,091	1,120	1,089	1,089	1,089
Short-term debt	870	1,565	2,333	2,997	1,715	2,071	4,097	2,000	2,000	2,000
Accounts payable	3,354	3,659	5,696	5,337	3,804	4,121	2,970	3,121	3,322	3,504
Other current liabilities	3,225	3,297	3,998	5,439	3,947	5,372	3,587	3,631	3,865	4,076
Total liabilities and equity	**22,919**	**22,278**	**27,166**	**33,990**	**30,551**	**34,386**	**32,622**	**34,091**	**35,415**	**36,750**
Net IB debt	3,870	3,430	3,776	5,691	2,934	1,652	3,314	3,452	3,001	2,418
Net IB debt excl. pension debt	3,629	3,152	3,505	5,633	2,903	1,570	3,284	3,413	2,962	2,379
Net IB debt excl. leasing	3,085	2,696	3,155	4,967	2,133	1,101	2,854	3,036	2,637	2,106
Capital employed	15,304	14,402	16,667	22,388	21,689	23,802	24,945	26,250	27,139	28,081
Capital invested	14,291	13,168	15,607	20,774	20,107	21,801	23,282	25,247	26,237	27,148
Working capital	5,902	5,175	7,341	10,813	9,560	11,238	13,288	14,019	14,672	15,213
EV breakdown	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**
Market cap. diluted (m)	52,015	52,135	52,784	53,106	53,210	53,210	53,210	53,360	52,618	51,869
Net IB debt adj.	3,870	3,430	3,776	5,691	2,934	1,652	3,314	3,452	3,001	2,418
Market value of minority	84	39	48	47	56	62	71	71	71	71
Reversal of shares and participations	0	0	0	0	-13	-7	-6	-56	-56	-56
Reversal of conv. debt assumed equity	-	-	-	-	-	-	-	-	-	-
EV	**55,969**	**55,604**	**56,608**	**58,844**	**56,187**	**54,917**	**56,589**	**56,826**	**55,633**	**54,302**
Total assets turnover (%)	139.2	123.6	143.4	164.9	142.6	138.8	137.4	139.7	142.7	144.9
Working capital/sales (%)	19.2	19.8	17.7	18.0	22.1	23.1	26.6	29.3	28.9	28.6
Financial risk and debt service	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**
Net debt/equity (%)	37.1	35.2	31.9	37.7	17.1	8.2	16.6	15.8	12.9	9.8
Net debt / market cap (%)	7.4	6.6	7.2	10.7	5.5	3.1	6.2	6.5	5.7	4.7
Equity ratio (%)	45.5	43.7	43.6	44.4	56.2	58.6	61.2	63.9	65.6	67.3
Net IB debt adj. / equity (%)	37.1	35.2	31.9	37.7	17.1	8.2	16.6	15.8	12.9	9.8
Current ratio	1.81	1.56	1.50	1.68	1.99	1.96	2.01	2.48	2.47	2.47
EBITDA/net interest	23.0	27.3	34.2	17.8	17.1	24.4	32.5	40.8	44.2	52.1
Net IB debt/EBITDA (x)	1.4	1.2	1.2	1.7	0.6	0.3	0.6	0.6	0.5	0.4
Net IB debt/EBITDA lease adj. (x)	1.1	1.0	1.0	1.4	0.4	0.2	0.5	0.5	0.4	0.3
Interest coverage	17.2	20.2	23.3	10.7	11.6	15.2	19.2	21.4	29.0	36.1

Source: ABG Sundal Collier, Company Data

Share Data (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Actual shares outstanding	254	254	257	259	260	260	260	260	257	253
Actual shares outstanding (avg)	254	254	257	259	260	260	260	260	257	253

Share Data (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
All additional shares	0	1	3	2	1	0	0	1	-4	-4
Issue month	-	-	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Assumed dil. of shares from conv.	-	-	0	0	0	0	0	0	0	0
As. dil. of shares from conv. (avg)	-	-	0	0	0	0	0	0	0	0
Conv. debt not assumed as equity	-	-	0	0	0	0	0	0	0	0
No. of warrants	-	-	0	0	0	0	0	0	0	0
Market value per warrant	-	-	0	0	0	0	0	0	0	0
Dilution from warrants	-	-	0	0	0	0	0	0	0	0
Issue factor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Actual dividend per share	2.10	2.30	2.50	2.75	3.70	5.00	9.35	6.50	7.00	7.50
Reported earnings per share	5.86	6.15	5.58	6.83	11.35	13.63	13.21	14.21	16.15	17.11

Source: ABG Sundal Collier, Company Data

Valuation and Ratios (SEKm)	2019	2020	2021	2022	2023	2024	2025	2026e	2027e	2028e
Shares outstanding adj.	254	254	257	259	260	260	260	260	257	253
Diluted shares adj.	254	254	257	259	260	260	260	260	257	253
EPS	6.07	6.29	5.66	6.91	11.41	13.66	13.27	14.21	16.15	17.11
Dividend per share	2.10	2.30	2.50	2.75	3.70	5.00	9.35	6.50	7.00	7.50
EPS adj.	6.49	6.69	6.90	8.34	11.84	14.10	14.45	14.67	16.62	17.60
BVPS	40.74	38.14	45.76	58.04	65.95	77.39	76.66	83.46	90.25	97.46
BVPS adj.	30.98	28.64	35.75	47.11	54.38	67.17	67.39	73.93	80.59	87.66
Net IB debt/share	15.25	13.49	14.67	21.97	11.30	6.36	12.77	13.26	11.69	9.56
Share price	205.00	205.00	205.00	205.00	205.00	205.00	205.00	205.00	205.00	205.00
Market cap. (m)	52,015	52,135	52,784	53,106	53,210	53,210	53,210	53,360	52,618	51,869
Valuation	-	-	-	-	-	-	-	-	-	-
P/E (x)	33.8	32.6	36.2	29.7	18.0	15.0	15.4	14.4	12.7	12.0
EV/sales (x)	2.0	2.0	1.6	1.2	1.2	1.2	1.2	1.2	1.1	1.0
EV/EBITDA (x)	19.8	19.0	18.6	17.6	11.3	9.5	10.2	9.7	8.6	8.1
EV/EBITA (x)	24.6	24.2	25.4	22.0	13.2	10.9	11.7	11.0	9.7	9.1
EV/EBIT (x)	26.1	25.6	27.1	23.2	13.7	11.2	12.1	11.4	9.9	9.3
Dividend yield (%)	1.0	1.1	1.2	1.3	1.8	2.4	4.6	3.2	3.4	3.7
FCF yield (%)	0.4	1.7	-0.3	-2.5	7.7	3.3	-0.8	5.2	6.1	6.7
Le. adj. FCF yld. (%)	0.2	1.4	-0.6	-2.7	7.4	2.9	-1.1	4.9	5.9	6.5
P/BVPS (x)	5.03	5.38	4.48	3.53	3.11	2.65	2.67	2.46	2.27	2.10
P/BVPS adj. (x)	6.33	6.86	5.55	4.25	3.69	3.00	2.99	2.73	2.51	2.31
P/E adj. (x)	31.6	30.7	29.7	24.6	17.3	14.5	14.2	14.0	12.3	11.6
EV/EBITDA adj. (x)	19.7	19.0	16.9	16.0	11.3	9.5	9.7	9.7	8.6	8.1
EV/EBITA adj. (x)	24.5	24.2	22.4	19.4	13.2	10.9	11.1	11.0	9.7	9.1
EV/EBIT adj. (x)	25.9	25.7	23.7	20.4	13.7	11.2	11.5	11.4	9.9	9.3
EV/CE (x)	3.7	3.9	3.4	2.6	2.6	2.3	2.3	2.2	2.0	1.9
Investment ratios	-	-	-	-	-	-	-	-	-	-
Capex/sales (%)	2.8	2.6	1.7	2.4	2.4	2.8	2.8	3.3	2.3	2.4
Capex/depreciation	1.8	1.6	0.9	2.4	2.0	2.4	2.2	2.6	1.9	1.9
Capex tangibles / tangible fixed assets	13.3	13.2	10.8	17.6	14.9	15.4	16.4	16.8	12.4	12.5
Capex intangibles / definite intangibles	--	--	--	--	--	--	--	--	--	--
Depreciation on intang / def. intang	--	--	--	--	--	--	--	--	--	--
Depreciation on tangibles / tangibles	7.2	8.4	11.7	7.3	7.4	6.4	7.5	6.4	6.5	6.6

Source: ABG Sundal Collier, Company Data

Analyst Certification

We, Benjamin Wahlstedt, ABGSC Food & Beverage Research and Fredrik Ivarsson, analyst(s) with ABG Sundal Collier ASA , ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge, ABG Sundal Collier AB and/or ABG Sundal Collier Limited (hereinafter collectively referred to as “ABG Sundal Collier”), and the author(s) of this report, certify that not withstanding the existence of any such potential conflicts of interests referred to below, the views expressed in this report accurately reflect my/our personal view about the companies and securities covered in this report. I/We further certify that I/We has/have not been, nor am/are or will be, receiving direct or indirect compensation related to the specific recommendations or views contained in this report.

This report is produced by ABG Sundal Collier, which may cover companies either in accordance with legal requirements designed to promote the independence of investment research (“independent research”) or as commissioned research. Commissioned research is paid for by the subject company. As such, commissioned research is deemed to constitute an acceptable minor non-monetary benefit (i.e., not investment research) as defined in MiFID II.

Stock ratings distribution

ABG Sundal Collier Ratings and Investment Banking by 9/4/2026

	Research Coverage	Investment Banking Clients (IBC)	
	% of	% of	% of
Total of Rating	Total Rating	Total IBC	Total Rating by Type
BUY	60.76%	32%	12.45%
HOLD	34.28%	3%	2.07%
SELL	3.78%	1%	6.25%

IBC: Companies in respect of which ABG SC or an affiliate has received compensation for investment banking services within the past 12 months.

Analyst stock ratings definitions

BUY = We expect this stock’s total return to exceed the market’s expected total return by 5% or more over the next six months.

HOLD = We expect this stock’s total return to be in line with the market’s expected total return within a range of 4% over the next six months.

SELL = We expect this stock’s total return to underperform the market’s expected total return by 5% or more over the next six months.

Analyst valuation methods

When setting the individual ratings for investment research (“independent research”), ABG Sundal Collier assumes that a normal total absolute return (including dividends) for the market is 8% per annum, or 4% on a 6-month basis. Therefore, when we rate a stock a BUY, we expect an absolute return of 9% or better over six months. Volatility and low trading volumes mean that we have a wider range for expected returns on small cap stocks than for large caps.

ABG Sundal Collier’s analysts publish price targets for independent research and may publish valuation ranges for commissioned research. These price targets or valuation ranges rely on various valuation methods. One of the most frequently used methods is the valuation of a company by calculation of that company’s discounted cash flow (DCF). Another valuation method is the analysis of a company’s return on capital employed relative to its cost of capital. Finally, the analysts may analyse various valuation multiples (e.g., the P/E multiples and the EV/EBITDA multiples) relative to global industry peers. In special cases, particularly for property companies and investment companies, the ratio of price to net asset value is considered. Price targets and valuation ranges are changed when earnings and cash flow forecasts are changed. They may also be changed when the underlying value of a company’s assets changes (in the cases of investment companies, real estate companies or insurance companies) or when factors impacting the required rate of return change.

Expected updates

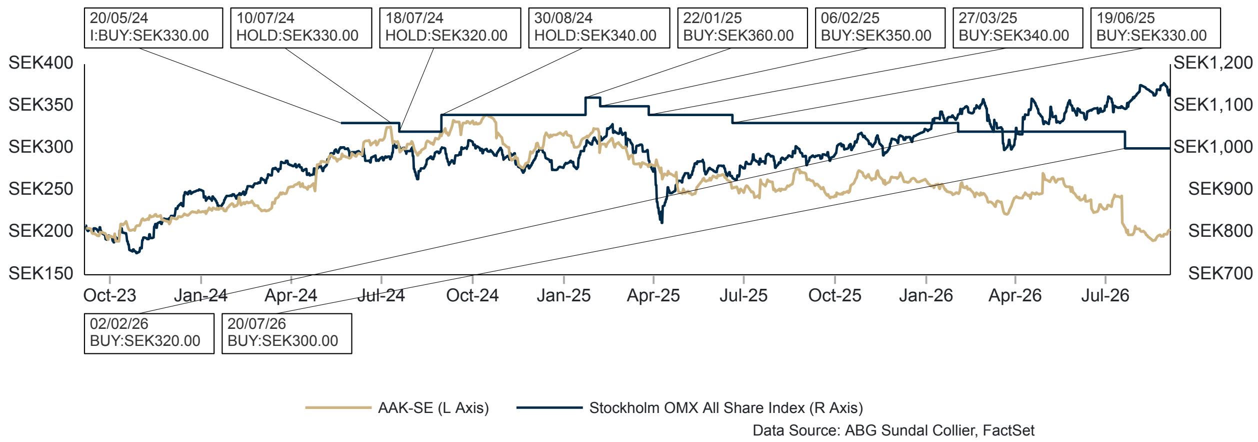
ABGSC has no fixed schedule for updating its research reports. Unless expressly stated otherwise, ABGSC expects (but does not undertake) to issue updates when considered necessary by the research department, for example following the publication of new figures or forecasts by a company or in the event of any material news on a company or its industry.

Stock price, company ratings and target price history

Company: AAK **Currency:** SEK **Current Recommendation:** BUY

Date: 3/9/2026 **Current Target price:** 300.00

Current Share price: 205.00



Important Company Specific Disclosure

The following disclosures relate to the relationship between ABG Sundal Collier and its affiliates and the companies covered by ABG Sundal Collier referred to in this research report.

Unless disclosed in this section, neither ABG Sundal Collier nor any of their affiliated or associated companies and their directors, officers, representatives, and employees have any required regulatory disclosures to make in relation to an ownership position for the analyst(s) and members of the analyst's household, ownership by ABG Sundal Collier and/or its affiliates, ownership in ABG Sundal Collier Holding ASA by the company(ies) to whom the recommendation(s) refer(s) to, liquidity provision/market making agreement, managed or co-managed public offerings, compensation for provision of certain services, directorship of the analyst, or a member of the analyst's household, or in relation to any contractual obligations to the issuance of this research report.

ABG Sundal Collier is not aware of any other actual, material conflicts of interest of the analyst or ABG Sundal Collier of which the analyst knows or has reason to know at the time of the publication of this report.

Production of recommendation: 9/4/2026 05:44.

All prices are as of market close on 3 September, 2026 unless otherwise noted.

For full details of recommendation and target price history for the subject company, please see company page on Research Web.

For details of recommendations and target prices for ABG Sundal Collier coverage universe, please see coverage page on ABG Sundal Collier’s Research Web.

Disclaimer

This report has been prepared by ABG Sundal Collier ASA, ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge, ABG Sundal Collier AB and/or ABG Sundal Collier Limited and any of their directors, officers, representatives and employees (hereinafter collectively referred to as “ABG Sundal Collier”). This report is not a product of any other affiliated or associated companies of any of the above entities.

This report is provided solely for the information and use of professional investors, who are expected to make their own investment decisions without undue reliance on this report. The information contained herein does not apply to, and should not be relied upon by, retail clients. This report is for distribution only under such circumstances as may be permitted by applicable law. Research reports prepared by ABG Sundal Collier are for information purposes only. The recommendation(s) in this report is (are) has/have no regard to specific investment objectives and the financial situation or needs of any specific recipient. ABG Sundal Collier and/or its affiliates accepts no liability whatsoever for any losses arising from any use of this report or its contents. This report is not to be used or considered as an offer to sell, or a solicitation of an offer to buy. The information herein has been obtained from, and any opinions herein are based upon, sources believed reliable, but ABG Sundal Collier and/or its affiliates make no representation as to its accuracy or completeness and it should not be relied upon as such. All opinions and estimates herein reflect the judgment of ABG Sundal Collier on the date of this report and are subject to change without notice. Past performance is not indicative of future results.

The compensation of our research analysts is determined exclusively by research management and senior management, but not including investment banking management. Compensation is not based on specific investment banking revenues, however, it is determined from the profitability of the ABG Sundal Collier group, which includes earnings from investment banking operations and other business. Investors should assume that ABG Sundal Collier ASA, ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge and/or ABG Sundal Collier AB is seeking or will seek investment banking or other business relationships with the companies in this report.

The research analyst(s) responsible for the preparation of this report may interact with trading desk and sales personnel and other departments for the purpose of gathering, synthesizing and interpreting market information. From time to time, ABG Sundal Collier and/or its affiliates and any shareholders, directors, officers, or employees thereof may (I) have a position in, or otherwise be interested in, any securities directly or indirectly connected to the subject of this report, or (II) perform investment banking or other services for, or solicit investment banking or other services from, a company mentioned in this report. ABG Sundal Collier and/or its affiliates rely on information barriers to control the flow of information contained in one or more areas of ABG Sundal Collier, into other areas, units, groups or affiliates of ABG Sundal Collier.

Norway: ABG Sundal Collier ASA is regulated by the Financial Supervisory Authority of Norway (Finanstilsynet)

Denmark: ABG Sundal Collier Denmark, filial af ABG Sundal Collier ASA, Norge, is regulated by the Financial Supervisory Authority of Norway (Finanstilsynet) and the Danish Financial Supervisory Authority (Finanstilsynet)

Sweden: ABG Sundal Collier AB is regulated by the Swedish Financial Supervisory Authority (Finansinspektionen)

UK: This report is a communication made, or approved for communication in the UK, by ABG Sundal Collier Limited, authorised and regulated by the Financial Conduct Authority in the conduct of its business.

US: This report is being distributed in the United States (U.S.) in accordance with FINRA Rule 1220 by ABG Sundal Collier Inc., an SEC registered broker-dealer and a FINRA/SIPC member which accepts responsibility for its content and its compliance with FINRA Rule 2241. Research reports distributed in the U.S. are intended solely for “major U.S. institutional investors,” and “U.S. institutional investors” as defined under Rule 15a-6 of the Securities Exchange Act of 1934 and any related interpretive guidance and no-action letters issued by the Staff of the U.S. Securities and Exchange Commission (“SEC”) collectively (“SEC Rule 15a-6”). Each major U.S. institutional investor and U.S. institutional investor that receives a copy of this research report, by its acceptance of such report, represents that it agrees that it will not distribute this research report to any other person. This communication is only intended for major U.S. institutional investors and U.S. institutional investors. Any person which is not a major U.S. institutional investor, or a U.S. institutional investor as covered by SEC Rule 15a-6 must not rely on this communication. The delivery of this research report to any person in the U.S. is not a recommendation to effect any transactions in the securities discussed herein, or an endorsement of any opinion expressed herein. Any major U.S. institutional investor or U.S. institutional investor receiving this report which wishes to effect transactions in any securities referred to herein should contact ABG Sundal Collier Inc., not its affiliates. Further information on the securities referred to herein may be obtained from ABG Sundal Collier Inc., on request.

Singapore: This report is distributed in Singapore by ABG Sundal Collier Pte. Ltd, which is not licensed under the Financial Advisors Act (Chapter 110 of Singapore). In Singapore, this report may only be distributed to institutional investors as defined in Section 4A(1)(c) of the Securities and Futures Act (Chapter 289 of Singapore) (“SFA”), and should not be circulated to any other person in Singapore.

Canada: This report is being distributed by ABG Sundal Collier ASA in Canada pursuant to section 8.25 of National Instrument 31-103 or an equivalent provision and has not been tailored to the needs of any specific investor in Canada. The information contained in this report is not, and under no circumstances is to be construed as, a prospectus, an advertisement, a public offering or an offer to sell the securities described herein, in Canada or any province or territory thereof. No securities commission or similar regulatory authority in Canada has reviewed or considered this report, the information contained herein or the merits of the securities described herein and any representation to the contrary is an offence. Under no circumstances is this report to be construed as an offer to sell such securities or as a solicitation of an offer to buy such securities in any jurisdiction of Canada. Any offer or sale of the securities described herein in Canada may only be made in accordance with applicable securities laws and only by a dealer properly registered under such securities laws, or alternatively, pursuant to an applicable dealer registration exemption, in the Canadian jurisdiction in which such offer or sale is made.

Additional information available upon request. If reference is made in this report to other companies and ABG Sundal Collier provides research coverage for those companies, details regarding disclosures may be found on our website www.abgsc.com.

Norway
Ruseløkkveien 26, 8th floor
0251 Oslo
Norway
Tel: +47 22 01 60 00

Sweden
Regeringsgatan 25, 8th floor
111 53 Stockholm
Sweden
Tel: +46 8 566 286 00

USA
ABG Sundal Collier Inc
112 West 34th Street
Suite 18027
New York, NY 10120
USA
Tel. +1 212 605 3822

Germany
Schillerstrasse 2, 5. OG
60313 Frankfurt
Germany
Tel +49 69 96 86 96 0

Denmark
ABG Sundal Collier ASA
Copenhagen Branch
Göteborgs Plads 1
8th floor
2150 Copenhagen
Denmark
Tel: + 45 3546 3000

United Kingdom
5th Floor
Queen's House
65 St James's Street
London, SW1A 1NF
Tel: +44 (0) 20 7905 5600

Singapore
10 Collyer Quay
Ocean Financial Center
#40-07, Singapore 049315
Tel +65 6808 6082

Switzerland
ABG Sundal Collier AG
Representative Office
Schwanenplatz 4
6004 Lucerne
Switzerland
Tel +41 79 502 33 39